# 2025 TARGETING PROGRAM & KEY RENTAL ASSISTANCE TRAINING









# Targeting Program and Key Rental Assistance Table of Contents October 14, 2025

	TOPIC:	Page:		TOPIC:	Page:
1.	Welcome		11.	Move-In Files - what do I do?	94
A.	Table of Contents	1	A.	Scenarios	94
В.	NCHFA Contact List	2		Returned files	100
C.	NCHFA: Updates and Reminders	4			
D.	HOTMA Delayed	7	12.	Key Rental Assistance	102
E.	RCRS Update: NAHMA	9		Key Payments	104
F.	Rent Increase Requirement	11		Loss of Key Payments	108
G.	Targeting Program Updates	14	D.	Loss of Ney 1 dyments	100
G.	raigeting i rogiam opdates	14	13.	Security Deposits	112
2	Contruction Tracking Pro Legge Un Calle	19			113
_	Contruction Tracking - Pre Lease Up Calls Ophoording Documents	20		Targeted with Key Assistance	114
A.	Onboarding Documents		D.	Targeted for Non-Key households	114
В.	Elderly Definition	23	4.4	December 11	445
C.	Property Profile Sheet	29	14.	Recertifications	115
				Recertification Process	115
3	Targeting Program Overview	32		Increase in Household Income	117
A.	Goals	34	C.	Transitioning from Key to Section 8	121
B.	Service Provider Responsibilities	35			
C.	Tenant Responsibilities	35	15	Transfers	123
D.	Property Management Responsibilities	36			
E.	DHHS Program Staff	37	16	Tenancy Issues	130
			A.	Housing Stabilization Coordinator	131
4.	Targeting Program Eligibility			-	
A.	Letter of Referral	40			
B.	Targeting Program Policies	41	17.	Special Claims Process	132
				Eligiblity	132
5.	Vacancy and Referral	44		DHHS Approval	133
A	Access and Using V & R	45		Required Forms/Documents	134
В	Vacancies	48		Prorating Expenses	142
	Vacantoioo	10		Time For Case Study	145
6.	Denied Applications	64		Top 6 Mistakes on Special Claims	154
<b>σ.</b> Α.	Credit/Criminal	68	1.	Top o Mistakes of Opecial Claims	104
А. В.	Individualized Assessement	70			
			40	Danast Carda	155
C.	Contacts	75	18.	Report Cards	155
-	M/-1	70		Quarterly Reports - Timely Payments	156
7.	Waivers	76	В.	Quarterly Reports - Timely entry V&R	158
8.	Hold Fees	81	19.	Quiz	162
9.	Live-In Aides	85	20.	Training Requirements Targeting	165
				Survey and Training Certificate	165
10.	Targeting Program Reporting	87		,	
Α.	RCRS Data Entry	87	21.	Resources	168
C.	Required Documents	88		Housing Assessor	169
D.	File Documentation	88		Housing Stabilization Coordinator	170
E.	Tips for Compliance with HOME/NHTF	92		Case Study Answers	171
∟.		<i>52</i>		. Quiz Answers	174
				The Life of Vacancy and Referral	174
			⊏.	THE LITE OF VACATICY ATTO INCIDITAL	170



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Web Site:

www.nchfa.com

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#### **Asset Management and Compliance Teams:**

If you have a general or specific question regarding tax credits or an RPP funded property, contact any of the following:

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·		(919) 901-2091
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## 2025 Targeting Program & Key Rental Assistance Virtual/In Person Training

- If you have technical difficulties, you can use the chat box feature, or you can call (919) 515-2277
- To submit questions for speaker, please use **Q&A** feature to ask questions at any time during the presentation. If after the presentation, you have questions, email <a href="mailto:rentaltrainings@nchfa.com">rentaltrainings@nchfa.com</a> and your question will be relayed to training staff



Our training will begin at 9am



# 2025 TARGETING PROGRAM & KEY RENTAL ASSISTANCE TRAINING









#### PLEASE SILENCE YOUR ELECTRONIC DEVICES

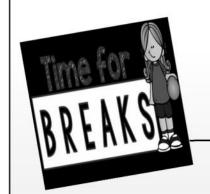






In order to receive credit for the training... computer devices may <u>NOT</u> be used during the training. Please limit use to breaks and lunch.

#### WHAT YOU NEED TO KNOW...

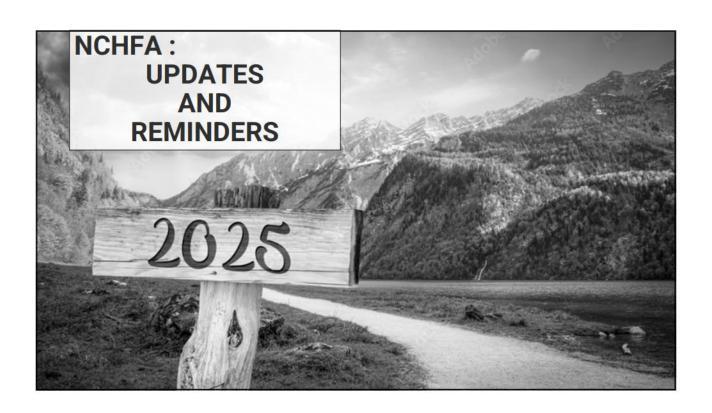






TIME FOR

..to have a positive training experience today







## rentaltrainings@nchfa.com

used for both questions after trainings and general compliance questions

## compliancehelp@nchfa.com

used for RCRS questions/issues only





#### JOINING US VIRTUALLY?

- Prior to the beginning of the training, technical difficulties, please call 919.515.2277
- During the training, technical difficulties, please use the Chat Box
- If you have questions about the topic or in general, please use the Q&A feature
- After training, if you have questions, you may email rentaltrainings@nchfa.com
- Be sure you accessed the training using the name and email that you were registered with to receive credit for attending
- You must attend the entire training in order to receive credit virtual attendance is tracked
- Closed caption is available for those who need this service provided

# DISCLAIMER

- The policy/information contained in this presentation was prepared and related handouts are accurate at the time of this presentation
- Upon further release of guidance from the Internal Revenue Service (IRS) and US Department of Housing and Development (HUD) or NCHFA Leadership, additional updates to our policies may be necessary and will be communicated by the North Carolina Housing Finance Agency



## Annual Owner Certification Due Annually on February 10th

- Reminders:
- · Failure to submit timely may result in noncompliance
- Read/Understand each question on the certification
- Review Property Activity Report to ensure RCRS is up-to-date
- Have a plan to ensure the certification is completed timely
- Include in the upload any clarification that would prevent the submitted certification from not being approved

If you have any questions, please contact Tanya Clark at 919-877-5665 or <a href="mailto:tbclark@nchfa.com">tbclark@nchfa.com</a>



## NCHFA HOTMA Delayed New Effective Date: 7/1/2025



- After careful consideration, the Agency has decided to delay implementing HOTMA for properties in our portfolio until 7/1/2025
- This will correspond with the implementation date imposed by HUD and RD
- The Rental Compliance Reporting System (RCRS) will be updated in time to allow for 1/1/2025 implementation date, as discussed in training
- Therefore if you are ready to move forward in January, please do so
- Major difference triggered by the change: All income certifications with an EFFECTIVE date of 7/1/2025 will be required to be HOTMA-compliant. (If we had implemented in January, we would go by signature date instead of effective date.)
- · We have updated our forms with the most recent guidance
- The updated policy and forms will be available on our website

An email blast was sent out and announcement posted in RCRS on the RCRS Home Screen under Announcements on 11/27/2024



#### 2025 HUD Inflation-Adjusted Values (Table 1): Effective January 1, 2025

#### Imputed Asset Income Threshold

2025 - \$51,600 (2024 - \$50,000)

#### Non-Necessary Personal Property Inclusion Threshold

2025 - \$51,600 (2024 -\$50,000)

#### Asset Self-Certification Threshold (Under \$50k Form)

(will require a form update)

2025 - \$51,600 (2024 - \$50,000)

NCHFA Policy

Effective 7/1/2025 when HOTMA is implemented

#### Earned Income Exclusion for Dependent Adult Full-Time Students

2025 - \$480 (Unchanged)

#### **Adoption Assistance Exclusion**

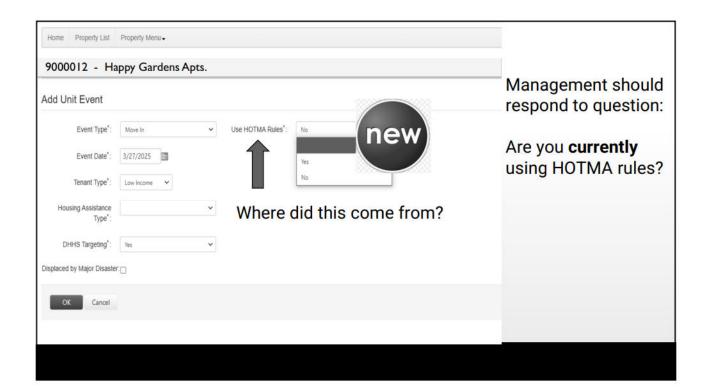
2025 - \$480 (Unchanged)

#### **HUD Passbook Rate**

2025 - 0.45% (2024 - 0.4%)



https://www.huduser.gov/portal/datasets/inflationary-adjustments-notifications.html



## Major Announcement: RCRS UPDATE NAHMA versions 6, 7 and 8 are now supported in RCRS

As of 2/6/2025, companies may now transmit unit events from third-party software using NAHMA upload version 6, 7 or 8

Additional details will follow, including when versions 6 and 7 will be retired

Please contact <u>compliancehelp@nchfa.com</u> if you encounter glitches with RCRS or the upload process

#### Note: We have corrected the upload process to 'skip' unit events entered earlier

- Please go ahead and manually enter unit events with Key assistance as soon as they are complete, since these
  events require independent review and approval
- When you do the upload for the month, RCRS will skip any unit events that have been previously entered, and
  it will accept all unit events not previously entered, as well as those indicated as a "correction"

# NCHFA Asset Management Compliance Manual

- Updated April 2024
- Includes HOTMA Updates
- Includes NSPIRE/State Noncompliance Updates
- Includes forms updates and MORE
- Future updates may/will be necessary as regulations and policies changes

www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Compliance Manual

Please be patient with our staff as we learn to use our hank you!

Continuing with 2025 inspections, we are using tablets and updated inspection software to improve the inspection process

- · Paperless inspections
- Inspections conducted with consistency with monitoring staff
- Ability to email a inspection report after completing the inspection

And more!





#### Rent Increases Before the 8609s Are Issued

- All tax credit deals must have Agency approval until the 8609s have been issued
- When do we discover this has not been done?
  - When Development Staff is Reviewing the Final Cost Certification



## Rents & Lease-Ups

- Ensure rents are updated in RCRS before you start a Lease-up
- If the property opens with rents that are too low, this will cause cash flow issues throughout the life of the property



## Rent Increase Requirement 2025 Allocations and Going Forward

Regardless of Funding Type Agency Approval Required

Included in the 2025 QAP

NEW REQUIREMENTS

#### NCHFA & USDA Effective Dates

Households in RD properties with an RD move-in effective date of January 1st will need to perform a recertification in the actual month of the move in

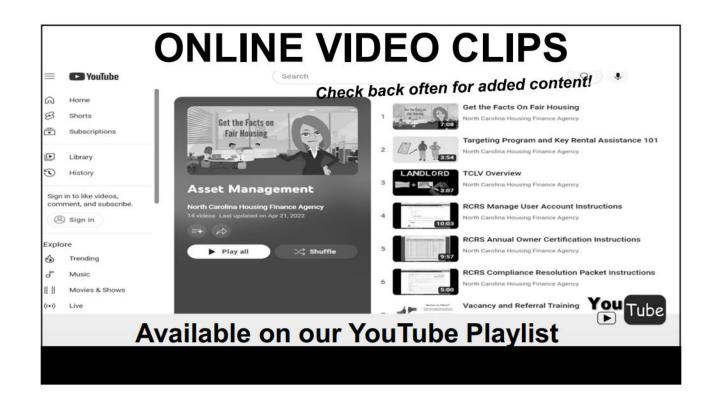
- For example: Tenant moves in December 26th, with an RD effective date of January 1. The RCRS effective date should be December 26th for the move-in, not January 1
  - ➤ The annual recertification should be effective on December 1st (or no later than December 26th) instead of January 1st
  - Future recerts for this household will be on December 1st because the full recert on December 1st changes the anniversary date
    - ✓ Interim recerts for HUD properties do NOT change the anniversary date, because only the information that changed is verified
    - ✓ RD requires all data to be verified at any recert, so this starts the clock over

# Updating RCRS - Contact Requirements

- Each Management Company has an RCRS Administrator who can assign contacts, roles, tags and re-set user passwords
- Management and Owner contacts in RCRS must be current for each property in the portfolio
- Ensure that contact roles are updated for each property as staff changes occur
  - Physical Inspection Contact
  - ➤ File Review Contact
  - Key Contact
  - Primary Compliance Contact
  - ➤ Project Specific Contact
  - > On-Site Contact If not updated state noncompliance will be issued
  - Operations Contact
  - > Financial Contact

If additional assistance is needed Email: <a href="mailto:compliancehelp@nchfa.com">compliancehelp@nchfa.com</a>





## **Fair Housing Training**

Kathi Williams, The Fair Housing Institute

(770) 826-6573 – www.fairhousinginstitute.com





SAHMA

(800) 745-4088 - www.sahma.org

John Ritzu, Fair Housing FIRST

(312) 913-1717 - www.FairHousingFIRST.org









**Local Apartment Associations** HousingBuildsNC.com offer Fair Housing Courses as well





## **Targeting Program and Key Assistance**





#### INCREASED PAYMENT STANDARDS



#### New Key Payment Standards - Eff 1/1/25

,		1.00 2.1.2,2,20		1
Unit Size	TIER 1 (BASE)	TIER 2	TIER 3	TIER 4
SRO	\$345	\$410	\$500	\$615
Efficiency	\$515	\$580	\$670	\$785
1 BR	\$545	\$610	\$700	\$815
2 BR	\$645	\$740	\$830	\$945
3 BR	\$735	\$830	\$920	\$1,035
4 BR	\$815	\$910	\$1,000	\$1,115
Counties	All Counties not listed to the right in Tiers 2-4	Buncombe, Brunswick, Camden, Carteret, Dare, Granville, Henderson, Iredell, Lincoln, Madison, Pender Watauga	Currituck, Gaston, Mecklenburg, Cabarrus, Union, Durham, Orange, Chatham, New Hanover, Moore	Johnston, Wake & Franklin

The blue counties under Tier 2 were Tier 1 counties prior to 1/1/25. The blue counties under Tier 3 were Tier 2 counties prior to 1/1/25.

# **Key Payment Standards Increase Effective January 1, 2025**

- Following a thorough analysis of how to ensure equitable Key payment standards across the state, the Agency will assign properties to one of four tiers of Key payment standards
- · The tiers were determined by grouping counties with similar rent limits
- · Based on LIHTC income and rent limits effective April 1, 2024
  - ➤ The following counties will be moving from Tier 1 to Tier 2 (Buncombe, Camden Carteret, Dare, Granville, Henderson, Iredell, Lincoln, Madison, Pender and Watauga)
  - ➤ The following counties will be moving from Tier 2 to Tier 3 (Moore and New Hanover)
- · The worksheets are available on our website

www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Resident Files > Targeting Program

## UPDATED KEY CALCULATION WORKSHEETS

#### **Targeting Program**

Key Calculation Worksheet—Tier 1 (expires after 12/31/24 for all counties not listed on any other worksheets)

Key Calculation Worksheet—Tier 2 (expires after 12/31/24 for Brunswick, Moore and New Hanover)

<u>Key Calculation Worksheet—Tier 3</u> (expires after 12/31/24 for Currituck, Cabarrus, Chatham, Durham, Gaston, Mecklenburg, Orange and Union)

Key Calculation Worksheet - Tier 4 (expires after 12/31/24 for Franklin, Johnston and Wake)

Key Lease Addendum

Key Calculation Worksheet—Tier 1 (effective 1/1/2025 for all counties not listed on any other worksheets)

Key Calculation Worksheet—Tier 2 (effective 1/1/25 for Buncombe, Brunswick, Camden, Carteret, Dare, Granville,

Henderson, Iredell, Lincoln, Madison, Pender and Watauga)

<u>Key Calculation Worksheet—Tier 3</u> (effective 1/1/25 for Currituck, Cabarrus, Chatham, Durham, Gaston, Mecklenburg, Moore, New Hanover, Orange and Union)

Key Calculation Worksheet—Tier 4 (effective 1/1/25 for Franklin, Johnston and Wake)

#### www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Resident Files > Targeting Program

## **Key Payment Standards Increase Effective January 1, 2025 - Reminders**

- The system will automatically pick up the new payment amount for January 1, 2025 when management submits the request on or after December 1, 2024. Management will not need to enter Updates or make changes in RCRS for this to occur
- For move-ins on or before January 1, 2025, management should be using the existing Key calculation worksheet
- For move-ins on or after January 1, 2025, management should be using the new worksheet based on the Tier assigned to the property
- For recerts or update events NOT submitted to NCHFA but signed on or after December 1, 2024, management should use the new calculation worksheets available on our website
- For any recert or update effective 3/1/2025 or later, there should be no exceptions to using the updated forms because the new calculation form will be published 120+ prior to this date

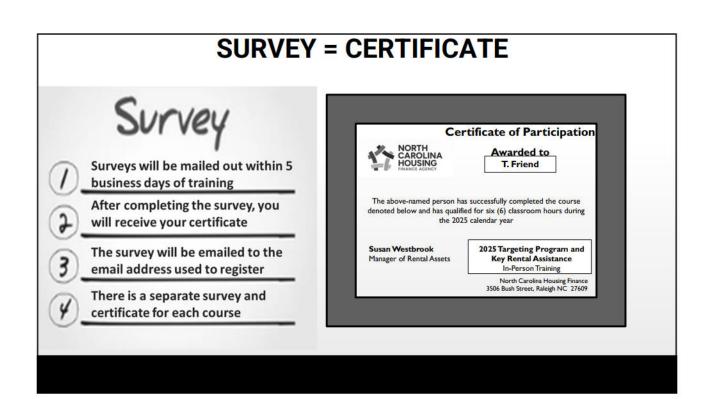
If you have any questions, please contact Louise Gardner at 919-877-5663 or <a href="mailto:rigardner@nchfa.com">rigardner@nchfa.com</a>

#### 2025 Recertification Reminder

- Full annual recertification must be completed for all targeted households, regardless of subsidy source.
- This includes uploading all supporting documentation associated with the certification.
- Exception: If property is full PBRA and no key assistance available, only initial move in documentation is required.

### 2025 Targeting Program And Key Assistance Training Dates

- 3/25/2025 In Person and Virtual Training Raleigh
  - 5/6/2025 In Person Training Only Statesville
  - 7/22/2025 In Person Training Only Wilkesboro
  - 9/16/2025 In Person Training Only New Bern
- 10/14/2025 In Person and Virtual Training Raleigh



#### "OPTING OUT"

- When you sign up for a class you have the option to "opt out" of emails
  - (DON'T DO IT)
- If you opt out, you will not receive notice of upcoming classes or receive the survey you have to complete to get your certificate....(BAD NEWS)



 If you accidentally opt out, please reach out and we can correct, so that you will receive your survey and then your "Certificate of Participation"

### **Construction Tracking**



- 1. QAP (Qualified Allocation Plan) Projects Awarded
- 2. Construction Status gets to (Framing)
  Management must reach out to Amy Barnes/Lamar Johnson
- 3. NCHFA emails Property Profile Sheet (PPS) Management completes and returns to NCHFA



- 4. Amy Barnes completes review of Property Profile Sheet and sends to DHHS/Louise Gardner
- 5. OAP/TUA is sent to management/owner from NCHFA (Sandy) when Property gets to Mechanical
- 6. Management reaches out to Louise Gardner to set up Pre Lease Up Call 120 days prior to expected CO's (If needed)

If a new management company or management failing to meet the mark, NCHFA (Louise Gardner) will reach out within 120 days of expected CO's

## **Construction Tracking**

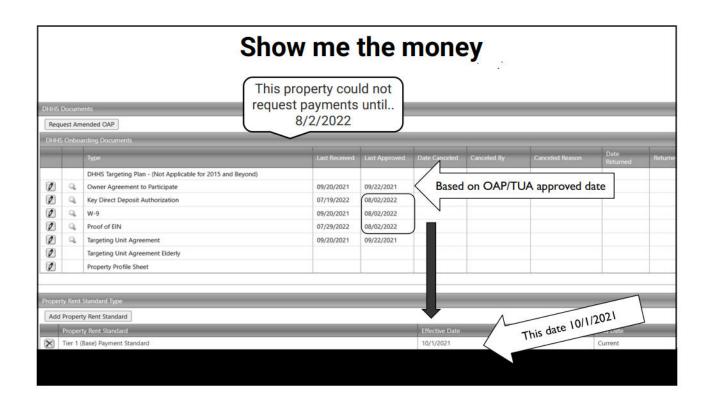


- Track construction with our development team
  - · Monthly updates are required
- Owners Agreement to Participate (OAP) and Targeting Unit Agreement (TUA) sent to management/ownership entity for completion
- Ultimately it is owner/management responsibility to comply with the OAP and TUA

## **DHHS Onboarding documents**

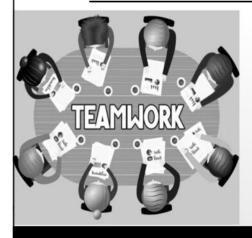
- OAP/ TUA
- Proof of EIN (Employer Identification Number)
- W9 Form
- Key Direct Deposit Authorization (with voided check)

Must be completed in order to request payment



#### **CONSTRUCTION TRACKING - PRE-LEASE UP CALLS**

#### IF NEEDED:



- NCHFA/DHHS/Management
- Conducted via phone call/Teams
- Get to know the partners and expectations of programs
- Management is encouraged to have site staff participate
- Opportunity to ask questions and make sure everyone is on the same page

#### CONSTRUCTION TRACKING - PRE-LEASE UP CALLS



- Targeting Program Requirements
- · Required documents completed
  - TUA/OAP
  - ACH Forms
  - TSP
  - Utility Allowance
  - · Units set up in RCRS
- Rent/Income Set Asides
  - · Average Income, if applicable
- · Reporting systems
  - RCRS
  - V&R

#### **CONSTRUCTION TRACKING - PROPERTY PROFILE**

Property Type
Property Type
Property Type
Property Type
Property Type
Property Family
Property Name
Sirvest Address
Only
Property Funding
One of the Address
One of Certificate of Occupancy
Rumber of Buildings at the Property

Total Units

Total Coccessible Units
One of Certificate of Occupancy
Accessible Units
One of Certificate of Occupancy
Total Units
One of Certificate of Occupancy
Total Units
One of Certificate of Occupancy
Accessible Units
One of Certificate of Occupancy
Total Units
One of Certificate of Occupancy
Accessible Units
One of Certificate of Occupancy
One of Certificate Occupancy
O

- Property Specific
- Family/Elderly
  - Be sure you are familiar with the correct elderly definition
- · Assistance Type
- Pet Policy
- · Accessibility features of units
- · Location characteristics
  - Nearest grocery store/public transportation

### **Construction Tracking – Elderly Definition**



- Federal Housing Program
  - Head/Co-Head 62 and older or disabled of any age. Define other household members age
- · Federal Housing Program
  - Head/Co-Head 62 and older. Define other household age
- All household members must be 62
- 80% of units 55 and older 20% must be set aside at 45 for targeting program participants

### **Elderly Definition History**



Rural Development



- Only one option allowed in AMS/RCRS for HUD/RD properties:
- Elderly (HUD/RD)



- · Elderly (HUD/RD)
- · HUD originally defined elderly as
- HoH or Co-head must be 62 or older OR disabled of any age.
- The age of other adult household members was undefined
- Minors may or may not be allowed, depending on the regulatory agreement
- · Examples of eligible households:
  - HoH or Co-head must be 62 and other household member any age (birth and up)
  - · HoH or Co-Head 22 and disabled

### **Elderly Definition History**



- · Some things do NOT marry well
- Different age groups like different things
  - · Sleep schedule
  - Noise level
  - Music
- It became apparent another option was needed





- Elderly (HUD/RD)
- · HUD allowed another option
- · HoH or Co-head must be 62 or older in all units
- The age of other adult household members was undefined
- Minors may or may not be allowed, depending on the regulatory agreement
- · Examples of eligible households:
  - · HoH or Co-Head must be 62
  - Disabled households had to meet the age requirement – no longer allowed at any age

## **Elderly Definition History**





**Rural Development** 



- HUD/RD Regulatory Agreement
- Properties only use these elderly definitions if you have a regulatory agreement with HUD or RD in place
- Must provide a copy of the regulatory agreement with the TUA to use either of these
- Owner must have a copy of this agreement (no exceptions)





- Only two (2) options allowed for properties that are <u>NOT</u> funded by HUD/RD:
  - Elderly (62)
  - Elderly (55)

- Elderly (62)
- · HUD allowed another option
- · All household members must be 62 and older
- No provision for younger spouse/co-head
- · No provision for disabled
- Examples of eligible households:
  - HoH is 62 or older and spouse must be 62 or older
  - If spouse or co-head is younger than 62, you are not eligible to live at the property
  - · Grandkids are not allowed





- Elderly (55)
- According to the Housing for Older Persons Act (HOPA), the owner can set certain age parameters under the 55+ elderly definition:
- In (\_\_\_%) of the units (must be at least 80%), at least one household member must be 55 or older
- In (\_\_\_\_%) of the units (up to 20%), at least one household member must be (\_?\_) or older, or unrestrictive
- All other household members in any unit be (\_?\_) or older, or unrestrictive

## **Elderly Definition History**

Percentage of units	Head/Co-Head Age	Other HH member Age		
80%	55	45		
20%	55	45		

×

In this example, 100% of the units require at least one person age 55+ and all other household members are age 45+.

\*\*This would NOT be allowed under the Targeting Program.

#### Example:

- Elderly (55)
- What does this look like?
- In 80% of the units, at least one household member must be 55 and older and other household members must be 45 or older
- Owners must define the other 20%
- Owners must define the age of other household members

- Elderly (55)
- NC requires referrals from Targeting Program to be allowed at age 45, so at least 10% of the units must be for age 45+, regardless of other restrictions imposed
- The referral counts in the age group of units that applies to their age
- We do not address the age of other applicants/residents under the Targeting Program requirements

- Example:
  - The owner indicates 90% of the units are for age 55+ and 10% are for age 45+

In this example, if you only allow DHHS referrals to be 45+, and all other applicants must be 55+, you may be facing a Fair Housing complaint. Contact your attorney before limiting the age of nonreferrals to 55+

## **Elderly Definition History**

Percentage of units	Head/Co-Head Age	Other HH member Age
90%	55	45
10%	45	45

In this example, 90% of the units require at least one person

\*\*This IS allowed under the Targeting Program.

age 55+ and all other household members are age 45+.

#### Example:

- Elderly (55)
- · What does this look like?
- In 90% of the units, at least one household member must be 55 and older and other household members must be 45 or older
- Owners must define the other 10%
- Owners must define the age of other household members

#### PROPERTY PROFILE SHEET (ELDERLY) Property Profile – Targeting Program **Property Description** ELDERLY **Property Type** Property Name Street Address Zip Code City County Rural Property Funding Check all that apply **HUD HOME HUD Section 8** Tax Credit/Bond Development Construction Type **New Construction** Newly Rehabbed Existing/In Operation **Estimated Date of Certificate of Occupancy Estimated Date Preleasing to Start** Federal Housing Program (HUD/RD): Head of Household or Co-head must be 62 or older OR 1 disabled of any age, in all units. The other household members must be (A) or older, or if unrestricted, then enter N/A. Federal Housing Program (HUD/RD): Head of Household or Co-head must be 62 or older, in 2 **Elderly Definition** all units. The other household members must be (A) or older, or if unrestricted, then enter N/A. Check the box by the number to identify the applicable elderly 3 🔲 All household members must be 62 or older in all units. In (A) % of the units (must be at least 80%), at least one household member must В C definition and fill out be 55 (B) or older and other household members must be at least (C) or older, or columns A, B and C. For definition #4 determine if the intent is to allow 55 if unrestricted, then enter N/A. And, In (A) % of units, at least one household member must be (B) or older. The other or bar minor children household members must be (C) or older, or if unrestricted, then enter N/A. And, from living at the property. In (A) % of units, at least one household member must be (B) or older. The other household members must be (C) or older, or if unrestricted, then enter N/A. Targeting Program Requirement: 10% of units must allow households with members 45 years old or older

	Total Units	Total Accessible Units (Type A)	1000	Accessible Units with
Total number of un	its 40	6	3	
Efficiency units			602	
1 BR units	30	4 -(I visual/audio)	2	V.
2 BR units	10	2		)
3 BR units				2
4 BR units				
	units with required visual/au s beyond required minimums	er is a subset of the number of total accesudio accessibility features and describ s, if any. If none, enter N/A.		bility, accessibility or assistive
	s beyond required minimums	udio accessibility features and descril s, if any. If none, enter N/A.	oe any adaptal	oility, accessibility or assistive
	s beyond required minimums  Does the property have pro	udio accessibility features and describ s, if any. If none, enter N/A. Dject based assistance other than Key	oe any adaptal	oility, accessibility or assistive
	Does the property have pro	udio accessibility features and describ s, if any. If none, enter N/A. oject based assistance other than Key e <u>project based</u> assistance?	oe any adaptal	oility, accessibility or assistive
technology feature	Does the property have pro If yes: How many units have What is the source o	udio accessibility features and describ s, if any. If none, enter N/A. oject based assistance other than Key e <u>project based</u> assistance? If <u>project based</u> assistance?	oe any adaptal	oility, accessibility or assistive
	Does the property have pro If yes: How many units have What is the source o	udio accessibility features and describ s, if any. If none, enter N/A. oject based assistance other than Key e <u>project based</u> assistance? of <u>project based</u> assistance? the controlled by a local PHA?	oe any adaptal	oility, accessibility or assistive
technology feature	Does the property have pro- If yes: How many units have What is the source o Is the Rent Assistanc Who controls the pro-	udio accessibility features and describ s, if any. If none, enter N/A. oject based assistance other than Key e <u>project based</u> assistance? of <u>project based</u> assistance? the controlled by a local PHA?	oe any adaptal	oility, accessibility or assistive
Project Based Rent Assistance	Does the property have pro- If yes: How many units have What is the source o Is the Rent Assistanc Who controls the pro-	udio accessibility features and descril s, if any. If none, enter N/A.  Dject based assistance other than Key e project based assistance? of project based assistance? the controlled by a local PHA? operty waiting list? tions or eligibility criteria that inhibit ess to Targeting Program applicants.	oe any adaptal	Dility, accessibility or assistive
technology feature	Does the property have pro- If yes: How many units have What is the source o Is the Rent Assistanc Who controls the pro-	udio accessibility features and descril s, if any. If none, enter N/A.  Dject based assistance other than Key e project based assistance? of project based assistance? the controlled by a local PHA? operty waiting list? tions or eligibility criteria that inhibit ess to Targeting Program applicants.	oe any adaptal	

## PROPERTY PROFILE SHEET (ELDERLY)

	Community Feature	Miles	Sidewalk	Community Feature	Miles	Sidewalk	Community Feature	Miles	Sidewalk
	Public Trans. Stop			Community College			County DSS Office		
	Full-service Grocery	į.		Hospital			County Health Dept.		
Access to	Convenience Store			Pharmacy			Library		
Community Features	Elementary School			Medical Offices			Bank/Credit Union		
	Middle/Jr High School			EMS Station			Post Office		
	High School			Fire Station			Community Center		
	Day Care/After School			Police Station			Public Park/Athletic Field		
including transpor	ability of Public Transporta tation specifically for persi CDOT/Public Transportatio	ons with			- N	,			,

Contact Information					
Management Company					
Mailing Address					
Primary Senior Contact	Phone #				
Title	Email				
Primary Contact for day to day issues	Phone #				
Title	Email				
Primary On-site Contact (if different from day to day contact)	Phone #				
Title	Email				

## PROPERTY PROFILE SHEET (ELDERLY)

<b>Property Characteris</b>	stics							
On-Site Office Hours								
Are Applications availa	able on-line?	(yes/no)	If	yes, at what web ad	dress?			
*Targeting Program policy p	rohibits manage	ment from cha	rging application	on fees to Targeting Progr	am applic	ants and thei	ir household n	nembers.
Are you aware that Ta	rgeting appli	cants will h	ave their Se	curity Deposit paid u	sing Ke	y Rental A	ssistance?	(yes/no)
Are Pets allowed? (yes/	/no)	If yes, any	restrictions?	Service/Companio	n anim	als with do	ctor approv	val
Property Smoking Poli	cy In the U	Jnit (yes/no)		In Common Areas (yes/no)			On Grounds (yes/no)	
Tenant paid utilities	Electric	(yes/no)		Gas (yes/no)		١	Water/Sewer (yes/no)	
Electric company				Gas Company				
Water/Sewer provide	r			Cable Provider				
Building Types Single floor units (Garden style)		22233333333	Are there stairs associated with single floor units?		2 story Townhom	ne	Elevator Building(s)	
Number of Buildings a	t the Propert	у						
Unit Features	Dishwasher		Laundr	y hook ups in unit		Balcony/Patio		
Check all that apply	Ceiling Fans	lling Fans On-site		e Laundry Room				
	Community	mmunity Room Fitness		s Center		Computer Lab		
Community Features Check all that apply	Business Ce	Business Center		with TV		Swimming Pool Sports Court		
check on that apply	Playground		Picnic A	Area				

Revision Date: 6-8-22

## **Property Profile Sheet – Accuracy Matters**



- Help ensure referral process is efficient
- Allows property to be leased up faster – reduces vacancy loss
- Most importantly Provides a home to those we serve!

#### **ACRONYMS**

Acronym	Meaning						
AMI	Area Median Income						
DHHS	Department of Health and Human Services						
DAAS	Division of Aging and Adult Services						
HUD	U.S. Dept. of Housing and Urban						
NCHFA	North Carolina Housing Finance Agency						
OAP	Key Rental Assistance: Owner Agreement to Participate						
PBRA	Project Based Rental Assistance						
PLP	Preservation Loan Program						
PLP400	Housing 400 Initiative Preservation Loan Program 400						
QAP	Qualified Allocation Plan						
RCRS	Rental Compliance Reporting System						
RPP	Rental Production Program						
SHDP400	Housing 400 Initiative Supportive Housing Development Program						
SSA	Social Security Administration						
SSDI	Social Security Disability Income						
SSI Supplemental Security Income							
USDA U.S. Dept. of Agriculture							
V&R	Vacancy and Referral System						
VA	Veteran's Benefits						



To submit questions for speaker during presentation, please use Q&A feature



#### WHAT IS THE TARGETING PROGRAM?



 Annually, 10% of newly funded LIHTC units targeted to individual with disabilities

- Effective 2016 Bond properties are required to participate in Targeting Program
- Targeting Unit Agreement
- Individual must be referred by a service provider who has made a commitment to participate
- Housing with access to supports and services (on-site services not required)

#### TARGETING UNIT AGREEMENT

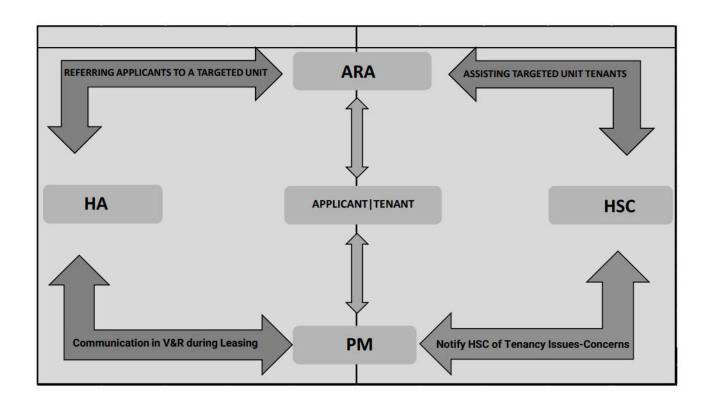
Agreement entered into by owners, property management and DHHS. This document lists:

- Number of Targeted Units
- Targeted Population
- · Rental Assistance (Key, PBRA, etc.)
- · Roles and Responsibilities MOU

#### Note:

Property Managers should have a copy of the Targeting Unit Agreement on site.





#### SERVICE PROVIDER RESPONSIBILITIES

- · Refer eligible program individuals
- Assist individuals in the application process including Reasonable Accommodations and Modifications
- Provide ongoing supportive services to referred household
- Coordinate reengagement or refer to supportive services

### **TENANT RESPONSIBILITIES**

- Sign up for Section 8
- Pay utility deposits
- Pay tenant portion of rent
- · Pay for damages during tenancy
- · Comply with lease

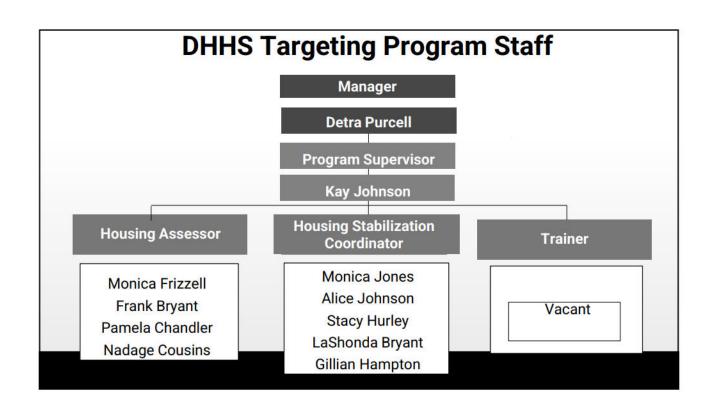
\*This includes annual recertification\*

#### PROPERTY MANAGEMENT RESPONSIBILITIES

- Develop relationship with DHHS and NCHFA to ensure partnership is successful
- Screen applicants according to your Tenant Selection
   Policy
- Ensure program eligibility and properly document files

#### PROPERTY MANAGEMENT

- Accurately and timely update of V&R
- Contact DHHS regarding tenancy issues or concerns
- · Copy DHHS on correspondence to tenant
- Process request for reasonable accommodations timely and according to tenant selection policy
- Do not designate targeting units prior to receiving referral
- Do not congregate Targeting Program units to one building





#### HOUSING STABILIZATION COORDINATOR

- Single point of contact for property management
- Liaison between property management and referral agency
- Protects program participants confidentiality



#### PROGRAM TRAINER

- · Trains Property Manager's across the State
- Recruit and train Service Provider's across the State
- Point of contact to management for new properties
- Market/advertise targeting units to agencies for New Lease-up's to build program Waitlist
- Point of contact to provide supports to management regarding the Vacancy & Referral System





#### TARGETING UNIT ELIGIBILITY

- · Must have a Targeting Program Letter of Referral
  - \*Most current version\* -
    - \*includes eligible bedroom size
    - \*includes accessibility needs
    - \*includes assistance type

\*Other eligibility requirements are determined by the type of rental assistance\*

\*Document will be provided through Vacancy and Referral\*

#### **TARGETING PROGRAM LETTER OF REFERRAL**

**SECTION 1** (Completed by the Referral Agency and Housing Assessor.)

The head of household agency's service area.	must sign a Letter of Referr	al. Referral Age	encies can c	only refer applicants to p	roperties within the
Defermed of		4-			
Referral of Head of Household Name			to  To be completed by Housing Assessor		
SECTION 2 (Complete	ed by the Referral Agency ar	nd the Head of	Household.	Head of Household sign	nature required.)
Services (DAAS), Hour income, and expenses tenancy, I authorize <b>N</b> issues related to my te certify that the informa understand that knowing the certify that the informal understand that knowing the certify that the informal understand that knowing the certification in the certific	Head of Household, author sing Unit and property mana for determining eligibility for C DHHS/DAAS, Housing Unancy and to relay this infortion provided accurately reflectly providing false information authorizing the released above.	agement to con r rental assistal Init to commun rmation to my r lects my house tion could resul	nmunicate r nce and/or r icate directl eferral/supp hold's na d	egrading my household eleashard. If my applica y with property manager ort agency. In signing the for this assistance and on a rental assistance.	demographics, tion results in ment regarding nis form, I that I By signing
Head of H	ousehold Signatur			Date	
	S Section Blank-Must be Com		ousing Asses		nformation)
Type of Unit :	KEY	PBRA/RD		ISHP	
Type of Subsidy: Key PBRA	Verified HOH has disability Verified HOH has a disability	-	Yes Securi	No, will provi	de Key waiver.
Section 8 TCLV VASH Other Federal Voucher	Verified HOH has a disability	ty ty ty		Accessibility Needs Fully accessible Ground	_ Handicap
Unit Size Information Properties Built w/o 1 BR Household reports live-in			ut one-bedroo	m units and household is elig	ible to rent 2 BR unit.)
	pers Authorized Unit Size nation is true and accurate of as of the cation and provide any changed inform				
NC DHHS/DAAS Housir	ng Assessor Staff Signature	wand W/ Madd	harret oll d'an	Date of the part o	

#### **Key Rental Assistance**

- Must have Letter of Referral from DHHS
- Head of household must have income based on disability (SSI, SSDI, VA)
- Total household income cannot exceed State-mandated 50% AMI
- Minimum gross income of \$300/month
- Meets household size per bedroom size standard

#### **Other Rental Assistance**

- Must have Letter of Referral from DHHS
- Verification of disability or homeless status according to rent assistance program rules
- Household income requirements according to rent assistance program rules

#### TARGETING PROGRAM POLICIES

- Decrease in household size DHHS will determine if household would move to appropriate sized unit or provide waiver
- Death of Head of Household DHHS may offer remaining household members 30-90 days assistance
- Unoccupied Unit Failure to reside in a Targeted Unit for a period exceeding 90 consecutive days is a program policy violation that may lead to termination of Key Rental Assistance if there is no plan for the tenant to return to the unit in a reasonable amount of time. DHHS will terminate assistance after 90 days

	ARA	Approved Referral Agency
CO DAAS DHHS		Certificate of Occupancy
		Division of Aging and Adult Services
		Department of Health and Human Services
	НА	Housing Assessor
	HSC	Housing Stabilization Coordinator
	LOR	Letter of Referral
	PM	Property Manager
	RCRS	Rental Compliance Reporting System
	SM	Site Manager
	SSDI	Social Security Disability Income
Commonly Used	SSI	Supplemental Security Income
	LME/MCO	Local Management Entities/Managed Care Organizat
	V&R	Vacancy and Referral
Acronyms	VA	Veteran's Benefits



#### **Questions?**

To submit questions for speaker during presentation, please use **Q&A** feature

### Average Income and the Targeting Program



#### Average Income - Targeting Program

What Does Average Income look like and why is it important?

- Only allowed for allocations in 2019 and forward, first properties with income averaging will come online in 2021
- All requirements are spelled out in the Qualified Allocation Plan (QAP)
- No project can have more than four (4) income bands consisting of 20%, 30%, 40%, 50%, 60%, 70%, 80% area median income
- How income averaging will be monitored: Annually
- Income Averaging is covered in detail in the NCHFA Advanced Training

#### **AVERAGE INCOME AND KEY ASSISTANCE**

Unit Size	Set Aside	Rent Limit	Key Payment Standard
I Bedroom	30%	\$400	\$545
2 Bedroom	80%	\$1050	\$645

 If I have not met my targeting requirement and a 1 bdrm 30% unit comes open, how much rent can I charge?

 If I have not met my targeting requirement and a 2 bdrm. 80% unit comes open, how much rent can I charge?

#### Average Income And Targeting "Things to Remember"

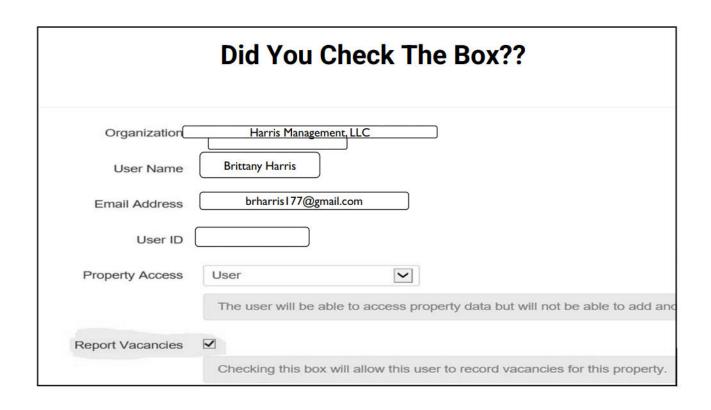
- After initial lease up, any unit that becomes vacant <u>must</u> be listed in Vacancy and Referral regardless of it's set aside.
- If they have met their targeting requirement, management will ask for release of unit.
- If property has HOME/NHTF, targeted households <u>cannot</u> be used to meet requirements for those funds.
- Please make sure to sign up for Advanced Compliance to get complete training as it relates to average income

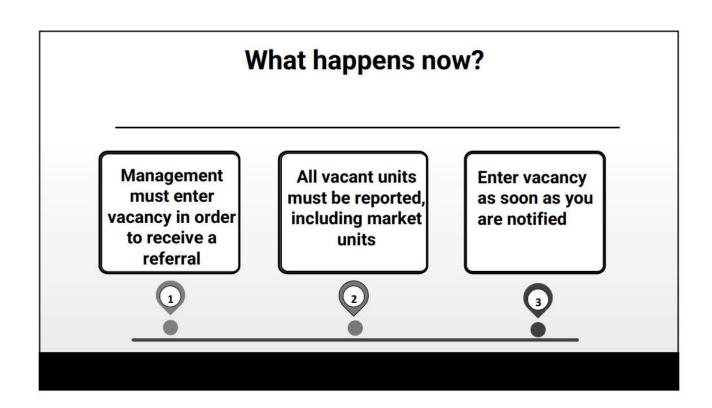


#### **Vacancy And Referral Access**



- Management provides access to V&R
- You can have access to both V&R and RCRS or just one.





#### **New Properties**

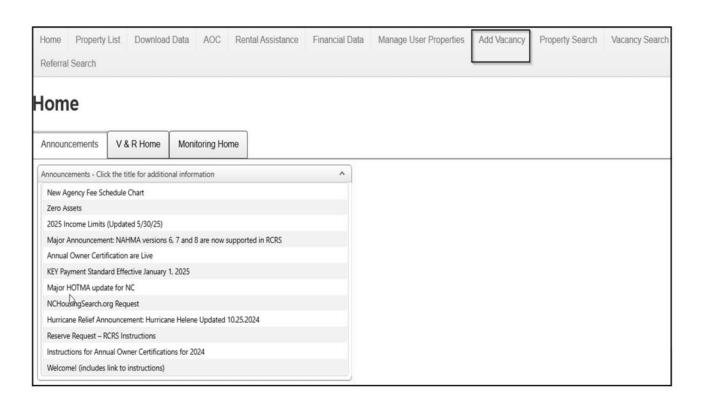


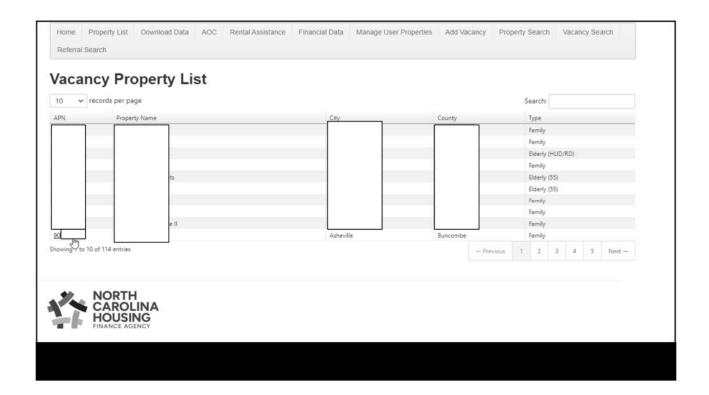
- Contact DHHS to determine types/number of units to enter
- All vacant units must be entered at turnover- even market rate units
- ISHP Properties- Communicate with LME/MCO and DHHS as it relates to which vacancies to enter in V&R

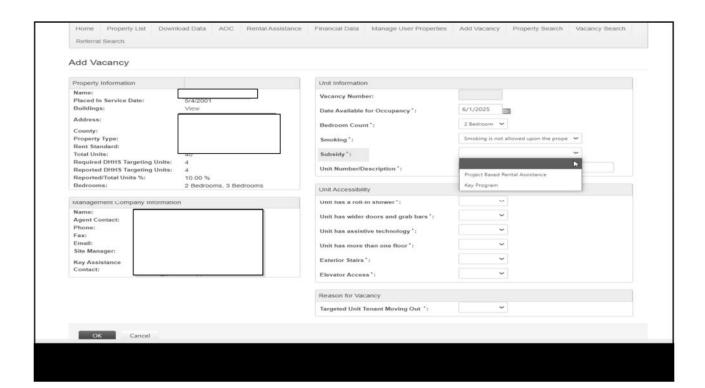
#### **Rehab Properties**



 On rehab properties, vacancy reporting should start in Vacancy and Referral once all in-place tenants have been permanently housed in a rehabbed unit, whether they return to their original unit or choose to remain in the new unit, AND a newly rehabbed unit will be available for rent to someone from the wait list



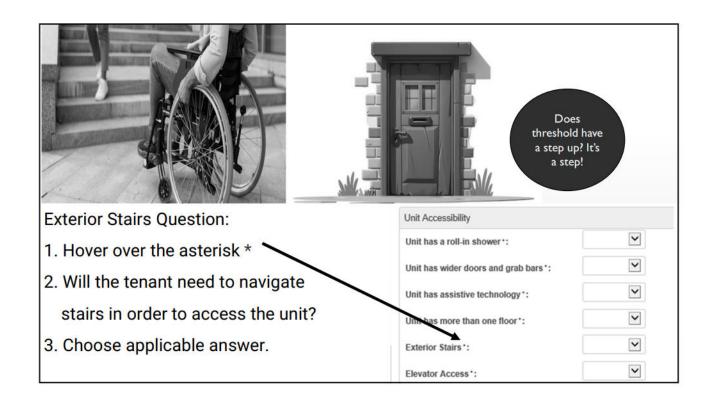


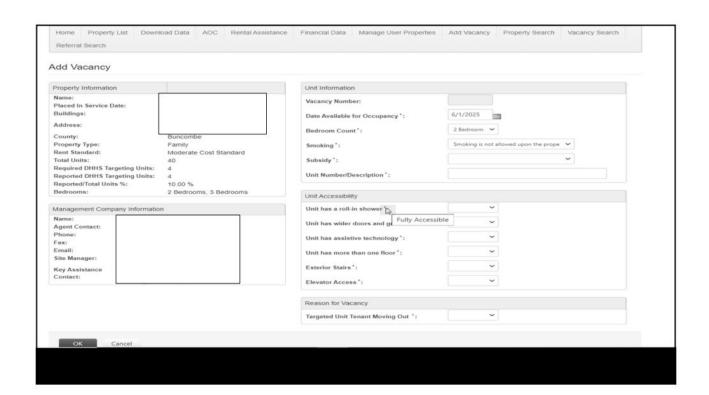


#### **UNIT ACCESSIBILITY**

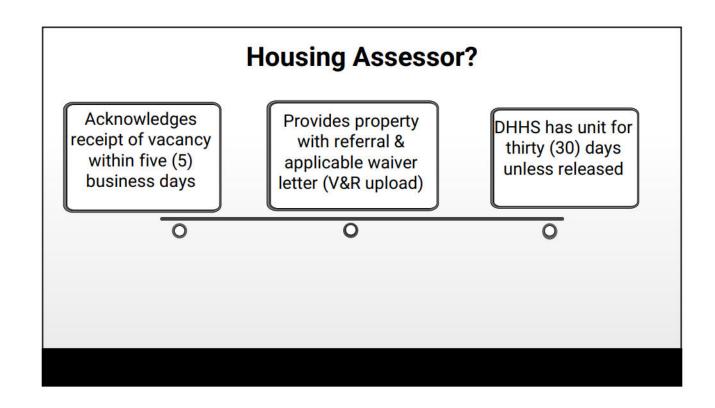
What makes a unit accessible?

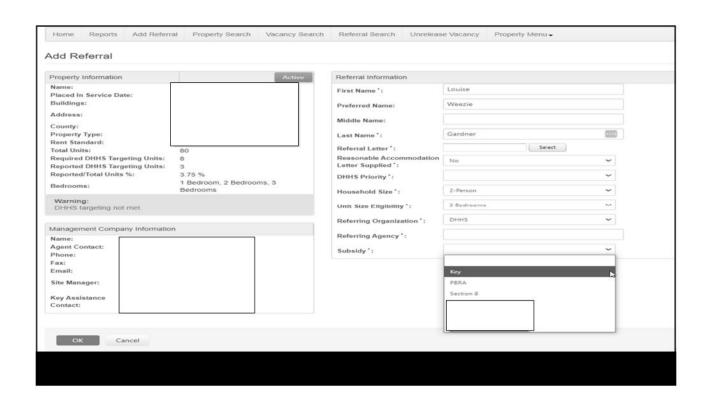
- Unit has a roll-in shower = Fully Accessible
- · Unit has wider doors and grab bars = Handicap Unit
- Unit has assistive technology = Visual/Audio Accessible Unit
- · Unit has more than one floor= Interior Stairs
- Exterior Stairs
- Are there stairs to access the unit (can be only one or multiple)?
- Elevator Access
- Unit Floor (provide response if you note exterior stairs)

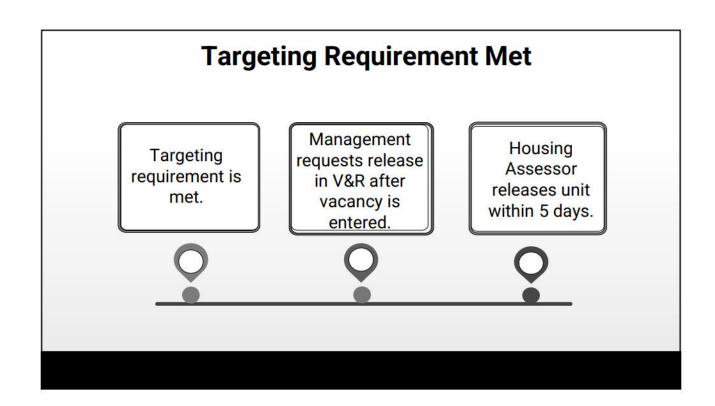


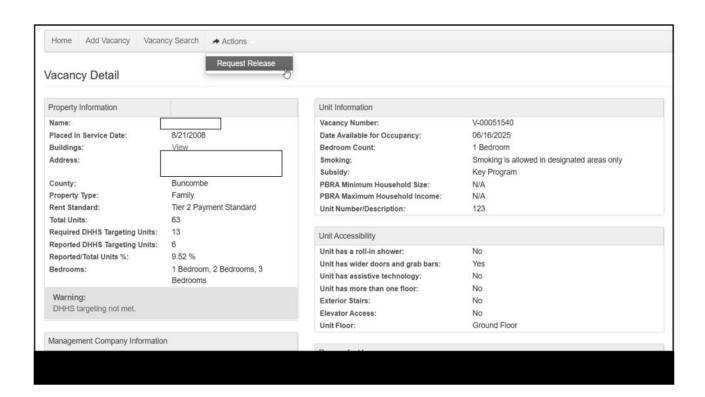


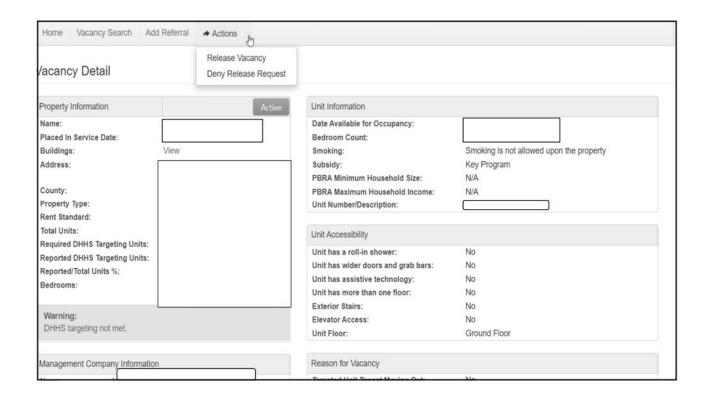
# DO YOU KNOW YOUR UNITS?



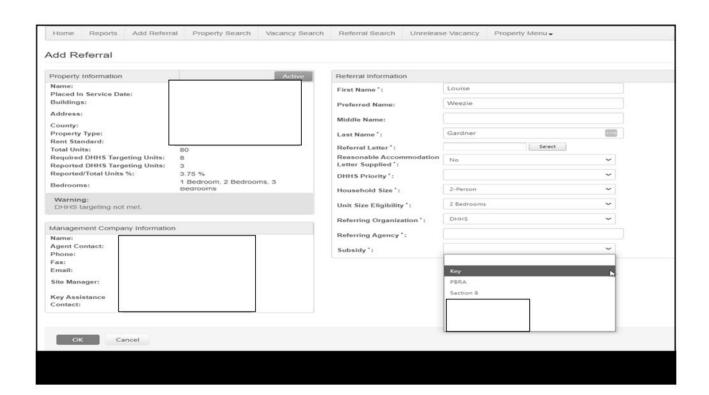




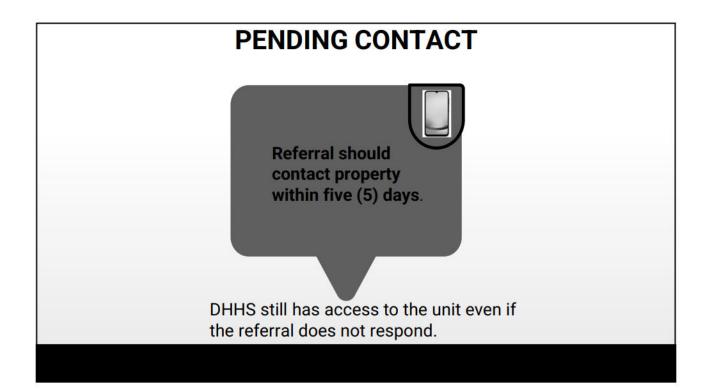




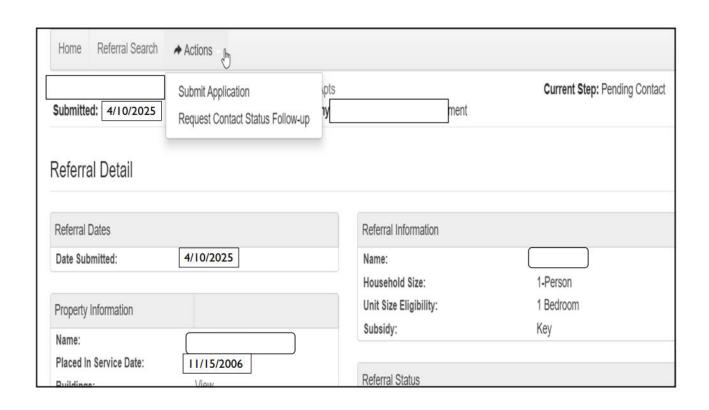








## NO-SHOWS Management notifies Housing Assessor Be sure to update V&R DHHS still has access to the unit



#### **REVIVE OR CLOSE?**

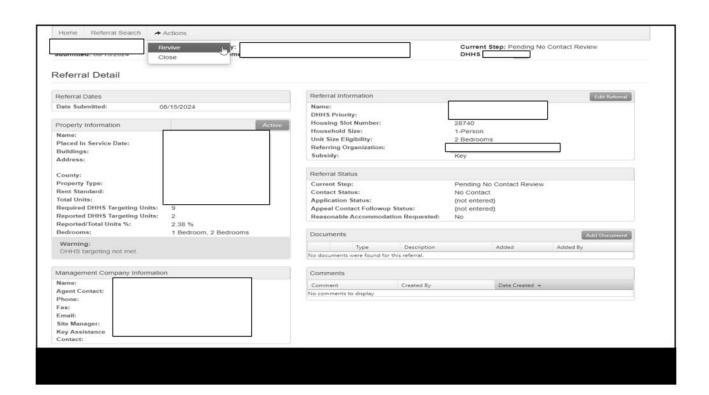
Housing Assessor will contact referral agency to determine if referral is still interested.

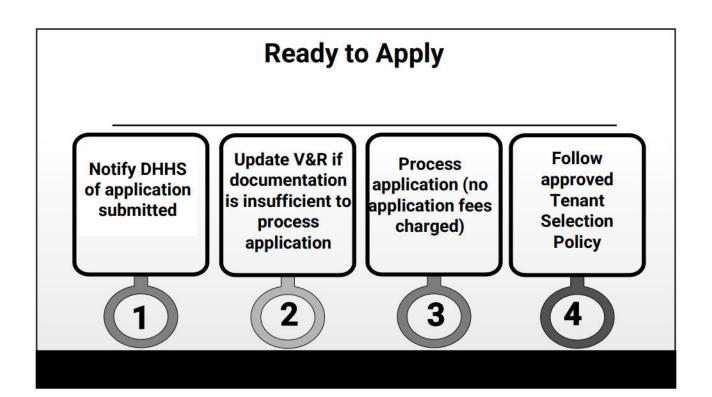
If so, they
"revive" the
referral (tells
property referral
is still interested
in unit).

If not, they close the referral (tells property no longer interested, but does not release unit).





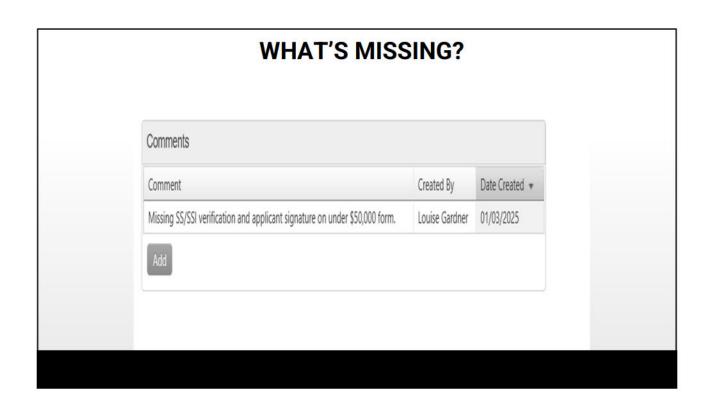


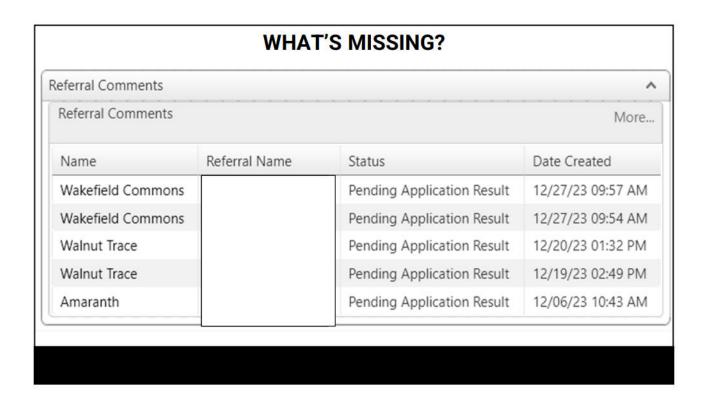


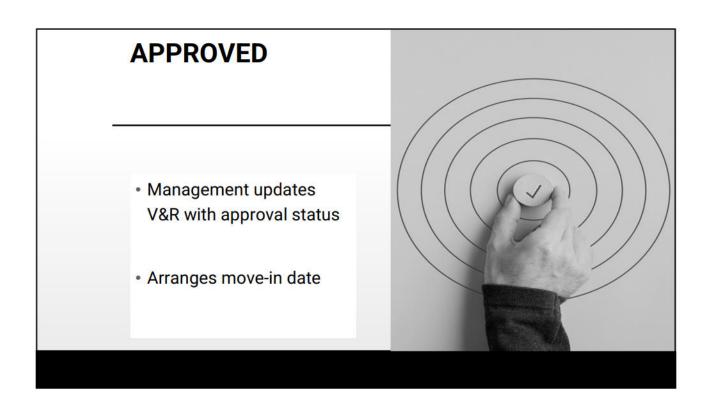
#### **WHAT'S MISSING**

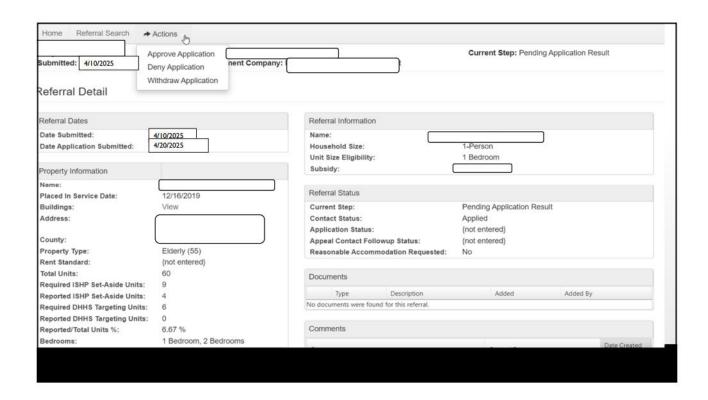
- If missing documentation is preventing you from processing the application, notify the applicant and DHHS
- Update V&R with comment on referral of missing information, (but also follow up, with email to Housing Assessor)
- Housing Assessor receives notice of a comment added and will review and follow up as needed







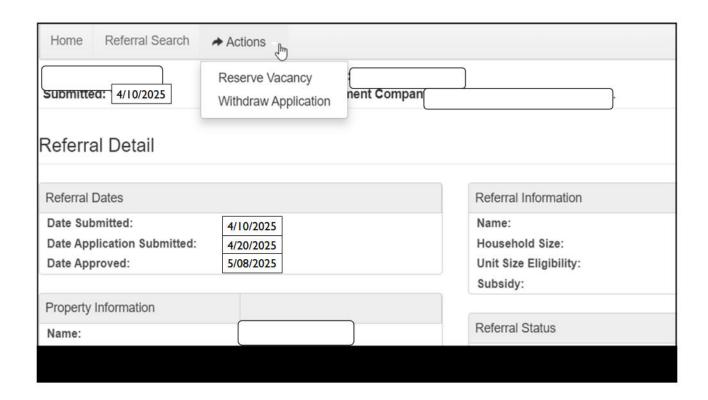




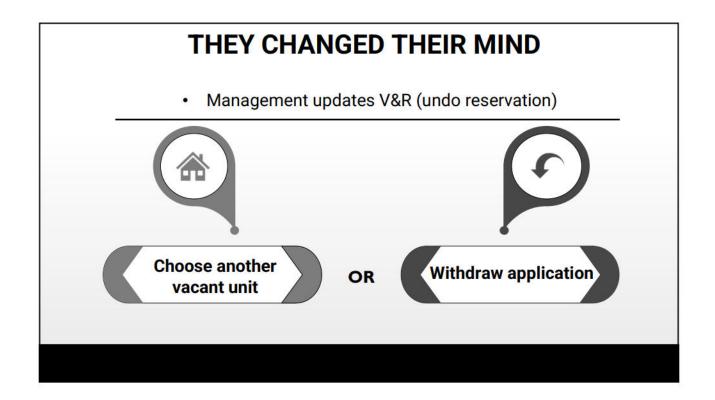
#### **VACANCY RESERVATION**

- Management reserves vacancy (unit applicant will move-in)
- Enter expected move-in date









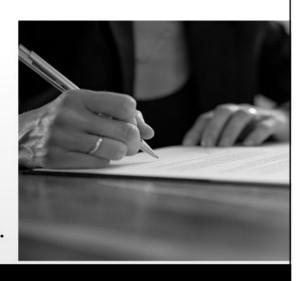
	→ Actions		
Submitted: 4/10/2025	Confirm Move-In Undo Vacancy Reservation		Current Step: Pending Move-In
Referral Detail	Withdraw Application		
Referral Dates		Referral Information	
Date Submitted:	4/10/2025	Name:	
Date Application Submitted:	4/15/2025	Household Size:	1-Person
Date Approved:	5/08/2025	Unit Size Eligibility:	2 Bedrooms
		Subsidy:	Key
Property Information			
Name:		Referral Status	
Placed In Service Date:	10/27/2017	Current Step:	Pending Move-In
Buildings:	View	Contact Status:	Applied
Address:		Application Status:	Approved - 5/08/2025
		Appeal Contact Followup Status:	{not entered}
County:	Wake	Reasonable Accommodation Requested:	No
Property Type:	Family	Expected Move-In Date:	5/15/2025
Rent Standard:	Tier 4 Payment Standard	Referral Reserved To:	100-306
Total Units:	80		
Required DHHS Targeting Unit	s: 8	Documents	
Description I DUILLO Transfer Links		DOMINGING.	

#### **MOVE-IN DAY**

- Applicant signs lease and other documents
- Management confirms move in date in V&R

#### Note:

Move-in must also be reported in RCRS.





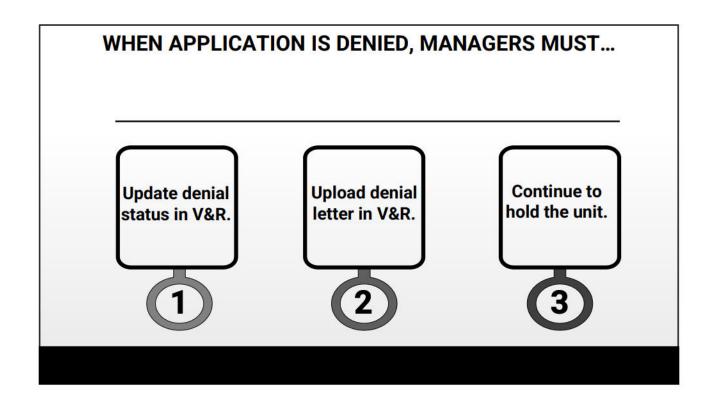


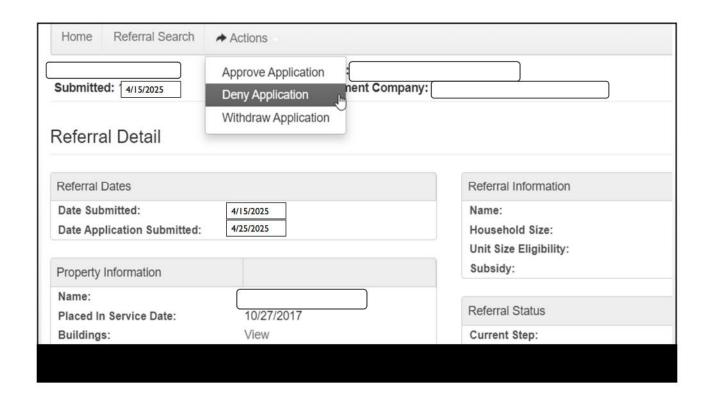


**Questions?** 

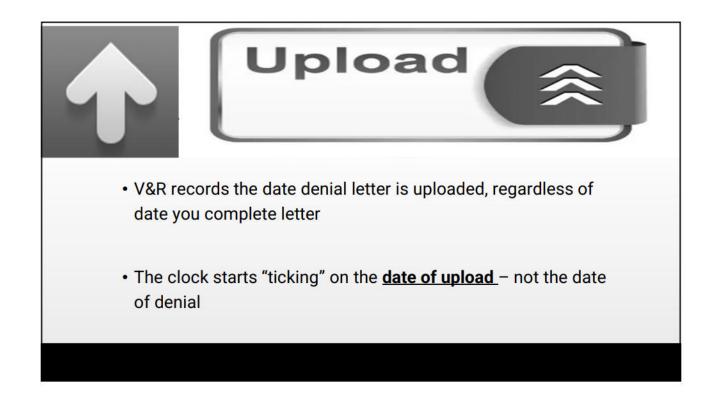
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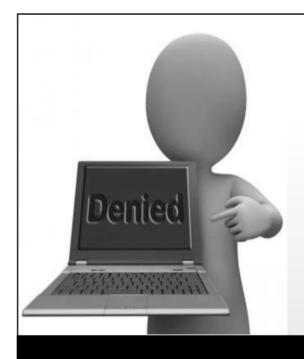












- Housing Assessor contacts referral agency to determine if an appeal will be made
- Housing Assessor updates V&R with appeal notice if applicable
- Applicant must still make reasonable accommodation request directly to management
- If applicant chooses not to appeal, Housing Assessor closes the referral



- Applicant has no less than eight (8) business days to appeal
- Management will "revive" application in V&R
- Management must follow process outlined in TSP to process appeal
- Management holds unit while appeal is reviewed



#### **APPLICATION DENIALS - CREDIT**

- Denials should not be based on economic reasons if the household participates in a program or receives assistance which provides the landlord with the ability to recover any economic losses related to the tenancy
  - Example Tenant owes previous landlord money would not be an acceptable reason to deny since the owner/management would have access to risk mitigation at move-out
  - NOTE If the household receives a bad landlord reference due to lease violations, this would be an acceptable reason to deny based on credit since this is not economic in nature

#### **APPLICATION DENIALS - CRIMINAL**

- If the applicant has an arrest with pending charges, the housing provider should consider this as part of the individualized assessment. If the housing provider is not able to determine the specifics of the pending charges, the housing provider may deny admission until the charges are resolved
- If the housing provider can identify the specifics of the pending charges, they should house the person if the resulting conviction would not change the decision to house
  - Pending charge for misdemeanor larceny within the last five years with no other charges/convictions should result in individualized assessment

#### **APPLICATION DENIALS - CRIMINAL**

- If the applicant has a disability and requests a reasonable accommodation, the provider should determine whether the request is appropriate while criminal charges are pending
- If applicant requests a reasonable accommodation, unit must be held until a decision is rendered

#### INDIVIDUALIZED ASSESSMENT

Individualized assessment should include consideration for the following factors:

- The seriousness of the criminal offense
- The relationship between the criminal offense and the safety and security for residents, staff, or property
- The length of time since the offense, with particular weight being given to significant periods of good behavior
- The age of the household member at the time of the offense

#### INDIVIDUALIZED ASSESSMENT

- The number and nature of any other criminal convictions
- Evidence of rehabilitation, such as employment, participation in job training program, education, participation in a drug and alcohol treatment program, or recommendations from a parole or probation officer, employer, teacher, social worker, or community leader
- Tenant supports or other risk mitigation services where the applicant will be receiving or have access to during tenancy

Be sure to document your individualized assessment

### **V&R UPDATE - DENIALS**

 Vacancy & Referral must be updated to show status of the application being denied

REMINDER:

Document it or

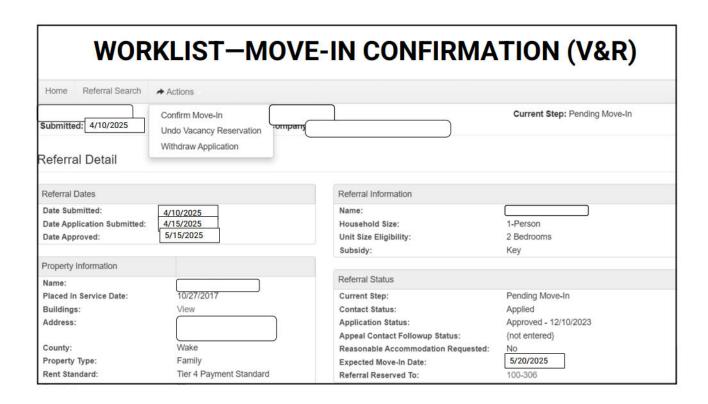
it didn't happen

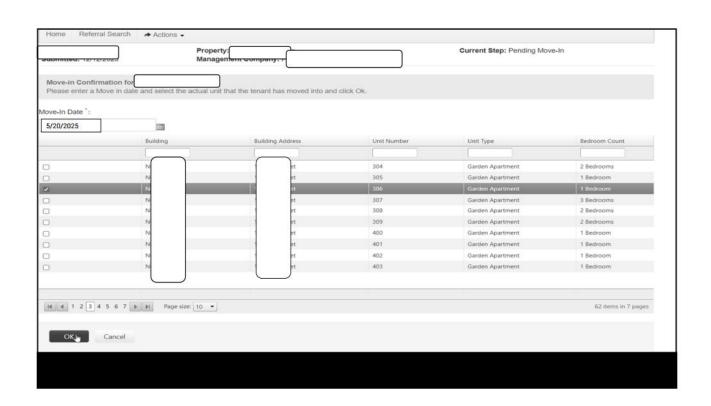
- · Reason for denials
  - Landlord reference
  - Credit
  - Criminal
- NCHFA tracks all denials in V&R
- NCHFA must review all reasonable accommodation denials and report to Department of Justice

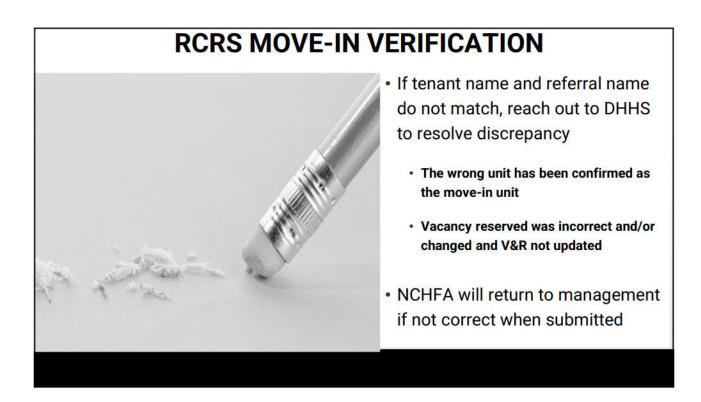


- Management must update RCRS within thirty (30) days of move in to avoid noncompliance
- Updating move-in information for V&R does NOT update RCRS
- Once entered in V&R, management has Awaiting RCRS move in Verification worklist
- This worklist confirms the referred household moved into the unit noted in V&R

# WORKLIST - MOVE-IN CONFIRMATION (V&R) Work List: Awaiting Move-In Confirmation 1 referral Referral Name Property Management Company City County Date Approved Date Expected Move-In Raleigh Wake 12/10/2023 01/02/2024







### **TOP FINDINGS IN V&R**

- · Not reporting vacancies
- Reporting unit features incorrectly (accessibility)
- · Not following action steps as they occur
- · Asking for release of vacancy prior to meeting requirement
- Not checking V & R for additional documents prior to completing move in
- · Not completing the move-in in V & R
- Not uploading denial letters timely
- · Reserving one unit, but move resident in another without correcting

# NEED ADDITIONAL HELP WITH VACANCY & REFERRAL?



**Contact DHHS with Questions** 



Check out our video on YouTube with step by step instructions



### **NEW POLICY - EFFECTIVE JANUARY 1, 2024**

Failure to update Vacancy & Referral timely will result in the management company being removed from the approved management company list and noncompliance for the project



2024 (What Happened?)

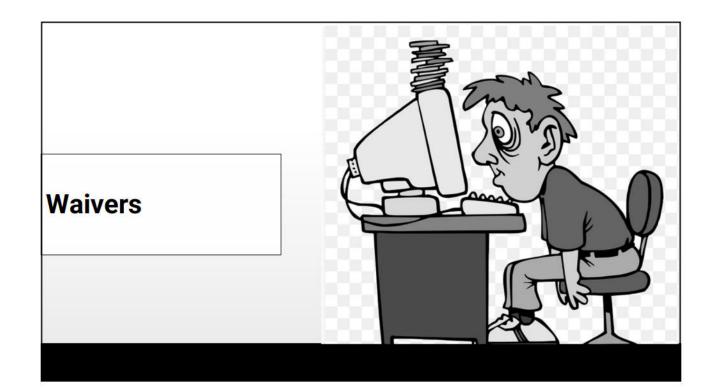
# **CONTACTS FOR QUESTIONS**

Need help with	Contact
Payment/File issues	Louise Gardner at rlgardner@nchfa.com
How to use V&R	DHHS
Technical Issue with V&R	Sandy Harris at ssharris@nchfa.com



# **Questions?**

To submit questions for speaker during presentation, please use **Q&A** feature



### **Targeting Unit Waivers**



- Unit Size Waiver
- Income Waiver
- · Disability Waiver
- NC Transitions Program Waiver

### Note:

Management is responsible to verify program eligibility for purposes of LIHTC or other loan requirements

# NC Transitions Program Waiver (2 Events Created)

- Amount used on TIC at move in (only one TIC is completed)
- · Letter indicates amount used to calculate subsidy/tenant portion for first 90 days
  - Move-in unit event entered in RCRS using this information
  - Income override (\$1) required in RCRS
  - Upload all documents as you would any other move-in unit event, including NC Transitions Waiver letter

### Note:

All documents are completed at move in and entered in RCRS at move in

## **NC Transitions Program Waiver**

- Letter indicates amount used to calculate subsidy/tenant portion after first 90 days (update unit event entered in RCRS using this information)
  - Upload Key Lease Addendum, Key Calculation Worksheet, NC Transitions Waiver
  - The amounts on these forms should reflect the amounts referenced in the Waiver letter and will be entered in RCRS
  - · No income override required

<u>Tip</u>

All documents are completed at move in and entered in RCRS at move in

# **Program Waivers**

- If a household received a waiver from DHHS, the waiver, or an updated waiver must be included in the uploads for recertification
- The letter that you initially receive, indicates either you will/or will not have to reach out for a new waiver
- Most bedroom waiver letters indicate you will not have to request a new waiver at recertification, but, the letter <u>must</u> be uploaded at \*\*each recertification\*\*

### **Example**

The Housing Unit in the NC Dept. of Health and Human Services (NCDHHS), Division of Aging and Adult Services (DAAS), has approved a Key Waiver for the applicant below. This applicant is a participant in a NC Transition Program within the Targeting Program. The specific instructions for this program are outlined in this letter.

Targeted Unit Applicant:
Property: Sienna Heights
Waiver Type: NC Transition Program Waiver

Effective Date: Lease Date

For purposes of Tax Credit Compliance, NC HFA instructions for processing this waiver are as follows:

\$ \$14,736 as annual income (\$1228 x 12 months) from the NC Transition Program should be used to complete the Tenant income Certification for the entire first year of tenancy. Only one TiC for the first year of tenancy is needed.

For purposes of calculation of Key Assistance, the DHHS/DAAS instructions are as follows:

Key assistance for this applicant will be based on \$0 monthly income for the first 3 full months of tenancy. If move in occurs mid-month, Key assistance will pay 100% of the prorated rent and the 3 months will start on the first day of the following month.

When first entering data into RCRS for this tenant, management must enter two-unit events. The move-in event will reflect this Income Waiver approving \$0 income for Key Program tenant rent share and subsidy calculation for the first full 3 months of tenancy, and any prorated period of tenancy. \*For this move in, an income Override of \$1 is required to be completed in RCRS.\*\*

The second unit event will be an "Update". You will use a set amount of \$900.00 monthly income (\$10,800.00/year) for rent and subsidy calculation to be effective the first day of the 4th full month of tenancy.

It is required to complete two separate Key Rent Calculation Worksheets and two Key Lease Addendums: one each to reflect the period when income is \$0.00, and one each to reflect the remainder of the year, when income is \$90.00 a month. All of these documents must be uploaded into RCRS. Ensure these are uploaded with applicable" Unit Event". come is \$900.00 a month. All of

nation on entering this waiver into RCRS.

Please review the attached letter from NCHFA for detailed information on entering this waiver into RCRS.

At the time of the annual income recertification, this tenant will need to reapply for a Key Waiver. Please contact NCDHHS/DAAS during the recertification process to see if another naiver is needed.

Please keep a copy of this letter on file and upload a copy in RCRS when you upload all other required documentation to request Key Program rental assistance for this household. If you have questions, I can be reached at 919-616-3051.

Sincerely, ay Johnson

### Example



Division of Aging and Adult Services

RE: Unit Size Exception Letter

Please be advised that the applicant referenced below whose Letter of Referral is accompanying this letter has been granted an exception to the Key Program bedroom size rules. If no one bedroom unit is available at the property this applicant is authorized to apply for a two bedroom unit at your property. If this individual leases a two bedroom unit their rental share will be calculated at 25% of their income and the Key Program will pay the two bedroom payment standard.

It is important that you save this letter with the Targeting Program Letter of Referral and upload it with your initial Key Program requisition to NCHFA through the Rental Compliance Reporting System.

Please note that at time of annual income recertification next year, this household will not need another Unit Size Exception Letter from DHHS. Please keep this letter on file as you will need to submit a copy to NCHFA with each subsequent annual income recertification packet.

Please call me if you have any questions.

Sincerely,

Kay Johnson Targeting Program Supervisor

Unit Size Exception for:

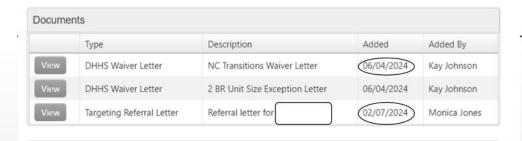
### **Example**

- · What if household size decreases?
  - If a three person targeted household moves into a 3 bedroom unit (with a waiver) and the household size decreases leaving only 2 persons, you will need to reach out to DHHS
  - DHHS will then make the determination whether to provide an additional waiver, request the household be moved to a smaller unit, or provide a waiver if no 2 bedroom available, but request they be moved when one is vacated. DHHS will indicate the percentage to be paid by household on the waiver

### **Example**

- What if household size decreases again, leaving only 1 person?
  - · You will need to reach out to DHHS again
  - DHHS will make the determination whether to provide an additional waiver, request the household be moved to a smaller unit, or provide a waiver if no 1 bedroom is available, and may request they be moved when a 1 bedroom is vacant. DHHS will also indicate the percentage household will be paying on the waiver

# **Documents Found In Vacancy And Referral**



LOR provided 2/7/24. Based on dates above, management did not get notified regarding the waiver until 6/4/24 -- 4 months later. The household moved in 6/7/2024...So 2 days prior to move in.

\*\*This is why we encourage you to look in V and R the day BEFORE you move them in\*\*



### **HOLD FEES**

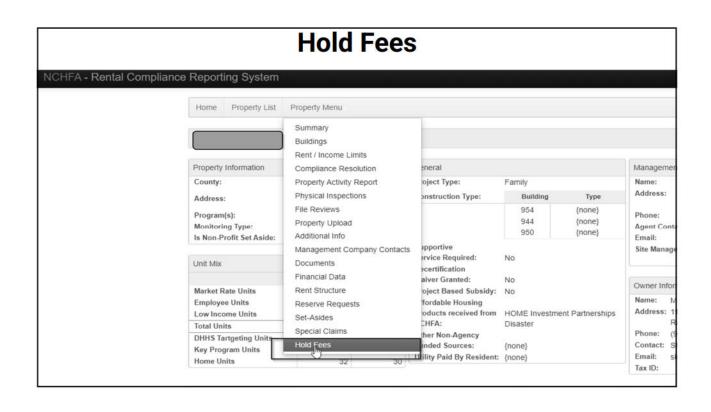
- Hold fees are available for units held by DHHS longer than 30 days
- If DHHS sends a referral during initial 30 days and processing of application extends past the 30 days, hold fees are not applicable
- Hold fees allowed only on approved applicants
- · Hold fees do not get paid during rent up

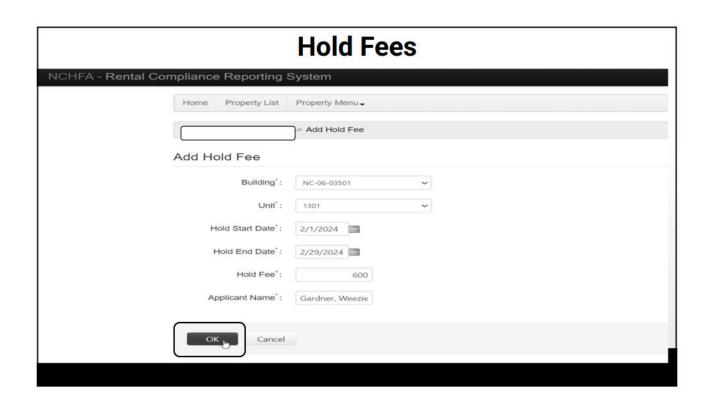


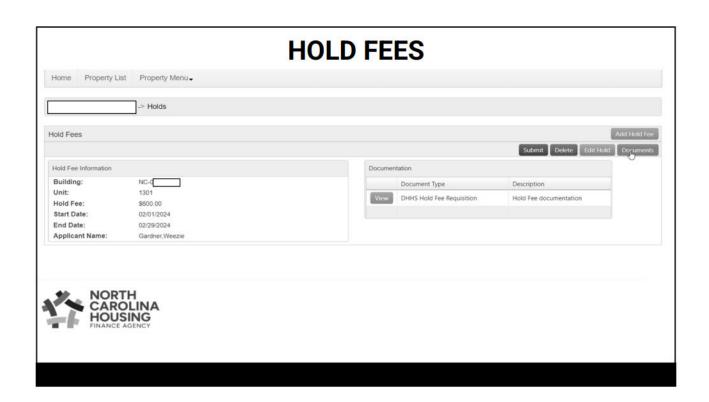
### **HOLD FEES**

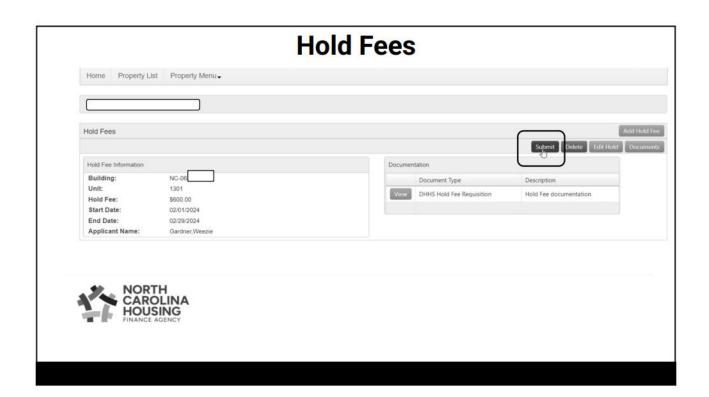
- Processed through RCRS DHHS provides requisition (in V & R) to management to upload for payment.
- Management and DHHS negotiate applicable hold fees for units.
- Management should be doing timely request to release units.

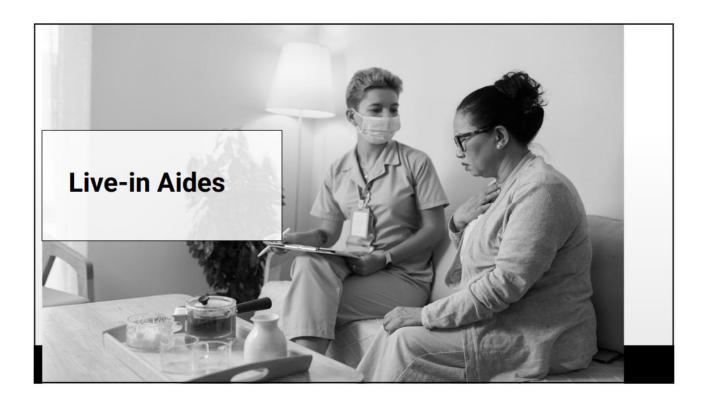












### **LIVE-IN AIDES**

- · Management will screen for criminal history
- · Verification of need will be obtained by management
- A spouse can never be your live-in-aide
- Additional live-in-aide family members are not allowed to reside in the unit (without prior approval from DHHS)
- · Anytime after move in if request for live in aide is requested, please reach out to your HSC
- · Household member is not allowed to become the live-in-aide

### **LIVE-IN AIDES**

- Live in aide no longer qualifies as a live in aide:
  - Brings other family members to reside in the unit without DHHS prior approval
  - When there is no longer a need for live in aide, the are no longer entitled to live in the unit
  - · Marries the household member
  - · Moves Out

### **Questions?**



To submit questions for speaker during presentation, please use **Q&A** feature



### **ENTERING NEW MOVE-INS INTO RCRS**

### On a daily basis:

- · Log into RCRS
- Go to the Property List, Select the Property, Click on "Buildings" in the menu
- Select the appropriate building/unit
- · Click "Add Unit Event"
- Enter Tenants, Income and Assets
- Key Assistance and Tenant Rent will calculate automatically.
- Before marking "complete", upload tenant file documents by clicking on "Documents inside the unit event.

### **MOVE-IN REQUIRED DOCUMENTS**

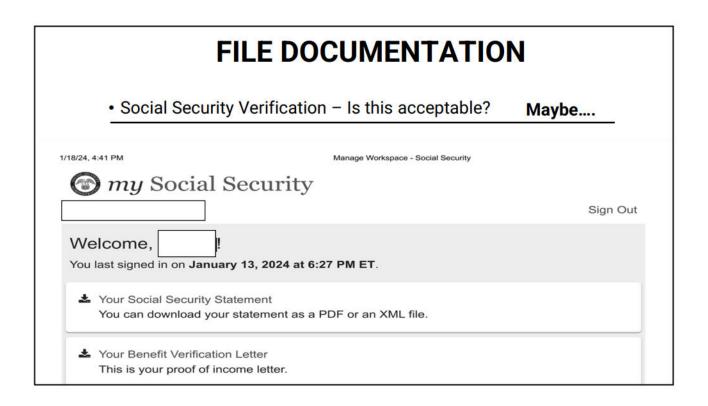
- ✓ Targeting Program Letter of Referral
- √ Waiver letter (if applicable)
- ✓ Rental Application
- ✓All verification forms and file documentation
- √ Tenant Income Certification
- ✓ Rent and Subsidy Calculation Worksheet

- √HOME Calculation Worksheet (if applicable)
- ✓ All pages of lease
- √ Key Lease Addendum
- ✓ Supplemental Information Form
- ✓ Tax Credit Lease Addendum
- ✓HOME/NHTF Lease Addendum (if applicable)

### **Verification Forms And File Documentation**

- Verification of income such as SS/SSI, employment.
- Verification of income from DSS such as TANF (temporary assistance for needy families), Work First, etc.,
- Verification of Special Assistance/In Home (SA/IH) This is excluded income
- If applicant/resident indicates CLA funds in addition to SS/SSI, you <u>must</u> reach out to DHHS for further guidance
- Verification of assets, such as property, home, checking account, savings accounts, retirement accounts, etc.,

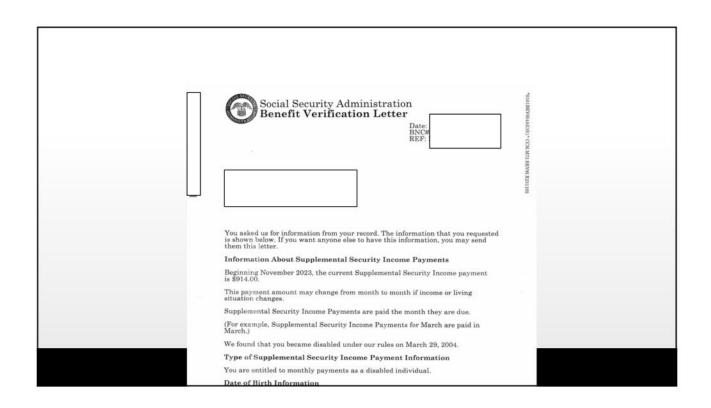
# 



# FILE DOCUMENTATION Benefits and Payments Benefit Summary total monthly benefit before deductions View your payment history and overpayment details Need to update your contact or direct deposit information? Go to My Pro Get Help



# FILE DOCUMENTATION Manage Workspace - Social Security Manage Workspace - Social Security Sign Out Welcome, You last signed in on January 13, 2024 at 6:27 PM ET. Your Social Security Statement You can download your statement as a PDF or an XML file. Your Benefit Verification Letter This is your proof of income letter.







# HOME/NHTF INCOME/ASSETS

- Required to collect a minimum of 2 months of source documentation for income.
- · Assets must be third party verified at move in
- A disposed of asset form <u>must</u> be used at move in (even if question is asked on questionnaire)
- Under \$51,600 form can <u>only</u> be used at recertification(s)



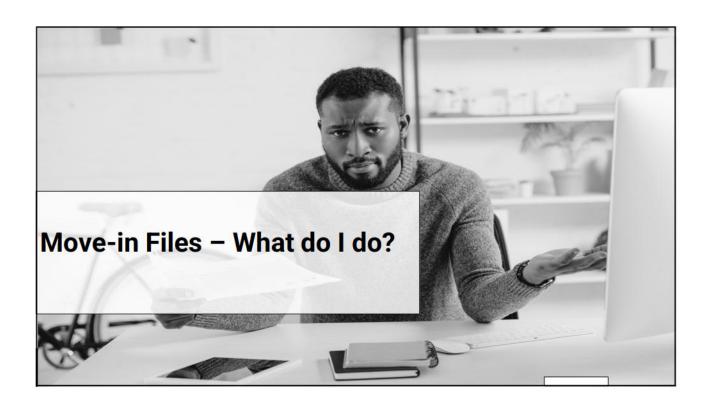
### HOME/NHTF

- Targeted households <u>cannot</u> be used to meet requirements for HOME/NHTF
- HUD will publish the HOME/NHTF rent limits annually based on number of bedrooms
- Maximum rent limits include the tenant paid rent with all tenant paid utilities



### **HOME/NHTF**

- Maximum rent for <u>NHTF</u> units is 30% AMI
- Maximum rent for <u>HOME</u> units is 80% AMI
- Unit designations <u>must</u> float.
- Annual re-certifications will apply



# Scenario 1

A targeted applicant, eligible for key assistance (1 person) is moving into a 2 bedroom unit, per letter of referral. The property has 1, 2, and 3 bedrooms....

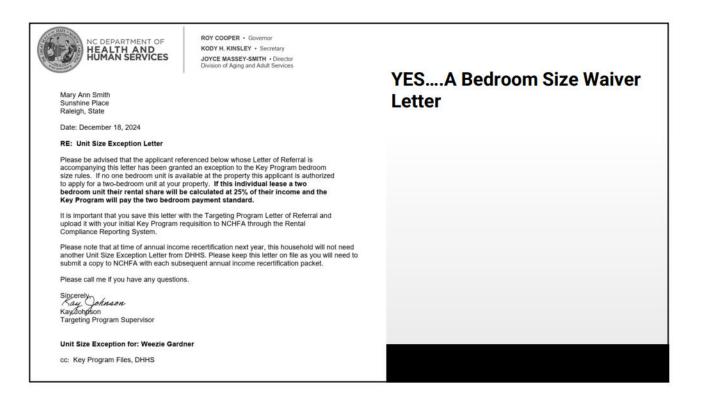
	Minimum	% of Income Paid Toward Rent	% of Income Paid Toward Rent
Unit Size	Household Size	(Tenant pays any utilities)	(Owner pays all utilities)
SRO, Efficiency or 1 Bedroom	1 Person	25%	30%
2 Bedroom	2 persons*	20%	30%
3 Bedroom	4 persons	15%	30%
4 Bedroom	6 persons	10%	30%

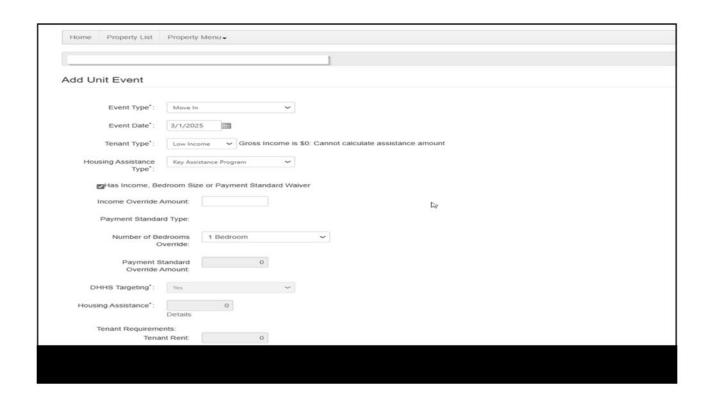
<sup>\*</sup>Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.

Do you need a bedroom size waiver for this event?

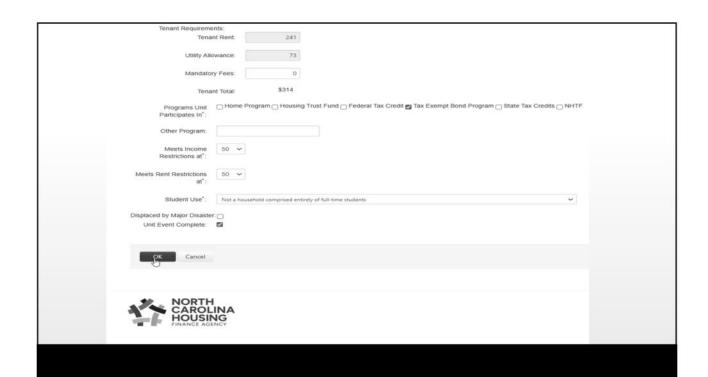
What does it look like in V & R?

The head of household must sign a Letter of Referral Agency and Housing Assessor.)  The head of household must sign a Letter of Referral Agency and referral Agency applicants to properties within the agency a services reads.  Referral of Weezle Gardner  Need of Household, Name  To be conspleted by thousing Main and properly management to communicate regarding in household emographics. Services (DANA), Housing Unit and properly management to communicate regarding in household demographics. Services (DANA), Housing Unit and properly management to communicate defectly with property management regarding issues related to relay this information to my referral/support agency. It is information to my referral/support agency, it is information provided accurately reflects my households need for this assistance and that I will form, you are authorizing the release of certain personal and financial information to third parties as indicated above.  Weezie Garziner  12/10/2024  Readot Household Signature  Date  SECTION 3 (serve this Section fitant-Must be Completed by DRESHousing Assessor for Referral Englishity Information)  Type of Unit:  REY PRAND  PBRAND  Section 8 verified HOH has a disability income PRAND  Section 8 verified HOH has a disability income PRAND  Verified HOH has a disability income Properties Mitt Moderate Household is eligible to rent 2 BR unit.	TARGETING PROGRAM LETTER OF REFERRA	t .
The head of household must sign a Letter of Referral Referral Agencies can only refer application to properties within the agency's services.  Referral of Weszie Gardner  The dear of Receivabilities   SECTION 2 (Completed by the Referral Agency and the Read of Household, authorize the North Carolina DHHS, Division of Aging and Adult   At lease application. I, Head of Household, authorize the North Carolina DHHS, Division of Aging and Adult   Income, and expenses for determining egligibility for rental assistance and order rent share. If my application results in  teansy, Lauthorize NC DHISDAMS, Housing Unit to communicate directly with properly management regarding  controlling the reference of certain personal and financial information to order and that I undestand that knowledgy providing false information could result in termination of rental assistance. By signing  this form, you are authorizing the release of certain personal and financial information to third   Westie Gardner   12/10/2024     12/10/2024		
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SECTION 3 (Leave this Section Blank-Must be Completed by DHHS/Housing Assessor for Referral Eligibility Information)  Type of Unit: KEY PBRARD ISHP  Type of Subsidy:  Key Verified HOH has disability income PBRA Verified HOH has a disability Section 8 Verified HOH has a disability Section 8 Verified HOH has a disability Needs  Fully accessible Handicap  Verified HOH has a disability Needs  Fully accessible Handicap  Verified HOH has a disability Needs  Fully accessible Handicap  Verified HOH has a disability Needs  Fully accessible Handicap  Verified HOH has a disability Needs  Fully accessible Handi	Meenie Gardiner 12/10/2024	
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Type of Subsidy:  Key Verified HOH has disability income Verified HOH has a disability Section 8 Verified HOH has a disability Section 8 Verified HOH has a disability Verified HOH has a		mation)
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Proporties Bullt w/o 1 BR Ves (Verified this property was bullt without one-bedroom units and household is eligible to rent 2 BR unit.)  Household reports tive-in alide Ves No BN Ves No BN NO	Other Federal Voucher Verified HOH has a disability Ground	None X
This signature certifies the information is true and accounted of as of the date signet, the property manager must verify all income information. Nonething all income information. Nonething all income information in the agreement of a days of receipt to obtain further agreement from Assessor  **Casy** Observation**  December 18, 2024  NC DHUSDAAS/Nousing AssessorStaff Signature  Date	Properties Built w/o 1 BR Yes (Verified this property was built without one-bedroom units and household is eligible to the support of the sup	to rent 2 BR unit.)
NC DHISTARAS Housing Assessor Staff Signature  December 18, 2024  Date		susehold size, live-in
NC DHHS/DAAS/housing Assessor/Staff Signature Date	Assessor	
	NC DHHS/DAASHousing AssessorStaff Signature Date	









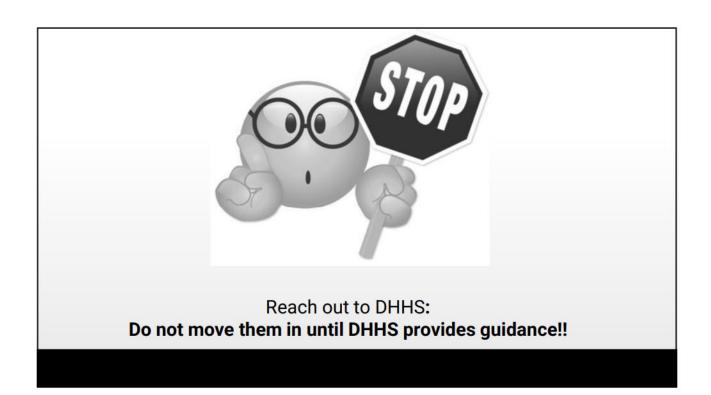
### Scenario 2

A targeted applicant, eligible for key assistance (2-person household) is moving into A 2-bedroom unit (per LOR) - (property has 1, 2 and 3 bedrooms).

	Minimum	% of Income Paid Toward Rent	% of Income Paid Toward Rent
Unit Size	Household Size	(Tenant pays any utilities)	(Owner pays all utilities)
SRO, Efficiency or 1 Bedroom	1 Person	25%	30%
2 Bedroom	2 persons*	20%	30%
3 Bedroom	4 persons	15%	30%
4 Bedroom	6 persons	10%	30%

<sup>\*</sup>Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.

During application process, the targeted applicant indicates on application they want a 3 bedroom unit and has additional family members listed



TARGETING BROCKAM LETTER OF RESERVAL	
TARGETING PROGRAM LETTER OF REFERRAL	
SECTION 1 (Completed by the Referral Agency and Housing Assessor.)  The head of household must sign a Letter of Referral. Referral Agencies can only refer applicants to properties within the	
agency's servicearea.	
Referral of Weezie Gardner to Sunshine Place	
Head of HouseholdName To be completed by HousingAssessor	
SECTION 2 (Completed by the Referral Agency and the Head of Household. Head of Household signature required.)	
At lease application, I, Head of Household, authorize the North Carolina DHHS, Division of Aging and Adult Services (DAAS), Housing Unit and property management to communicate reparding my household demographics, income, and expenses for determining eligibility for rental assistance and/or rent share. If my application results in tenancy, I authorize NC DHHSONAS, Housing Unit to communicate directly with property management regarding issues related to my tenancy, and to relay this information to my reterral/support agency. In algring this form, I certify that the information provided accurately reflects my household's need for this assistance and that I understand that knowingly providing takes information could result in termination of rental assistance Bys signing this form, you are authorizing the release of certain personal and financial information to third parties as indicated above.	
Weezie Gardener 12/10/2024  Headufthousehold Signature Date	
SECTION 3 (Leave this Section Blank-Must be Completed by Diffis/Housing Assessor for Referral Eligibility Information)	
Type of Unit: KEY PBRAIRD ISHP	
Type of Subsidy:	
Key Verified HOH has disability income  Yes  No, will provide Key waiver.	
PBRA Verified HOH has a disability Security DepositAmount:	
Section 8 Ventled HOH has a disability Accessibility Needs	
TCLV Verified HOH has a disability Fully accessable Handscap	
VASH Verified HOH has a disability Other Federal Voucher Verified HOH has a disability Ground None X	
Unit Size Information Properties Built win 1 BR  Yes (Verified this property was built without one-bedroom units and household is eligible to rent 2 BR unit.)	
Household reports live-in aide Yes No	
2 Person 2 BR	
Number of Household Members Authorized Unit Size This signature restfer the information is the and accorded or of the date signed, the property manager most verify all morner information, household size, live in able entitles and provide any subsequent delimination or all respect on the original and provide any subsequent delimination or all respect or receipt so deals further approval internationomers from	
Kau Ochnon December 18, 2024	
NC DHHS/DAS Housing Assessor's laff Signature Date	
Hermad November 20, 2024	



### **MOVE IN FILE**

- Once you have entered the households information for your move in look at the calculations
- Does the information in RCRS match what you have on your calculation worksheet?
- · If not, determine if a bedroom size override is needed
- Is the utility allowance information showing in RCRS
- If all the information is correct and you are still not showing same rent/subsidy
  - Reach out

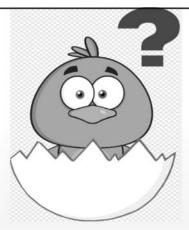


# **Top 10 Reasons Files are Returned**

- 1. Calculation errors- Management calculations incorrect.
- 2. Data incorrect in RCRS
- 3. No documents uploaded into RCRS for the unit event
- 4. Missing bedroom/income override information in RCRS
- Pages missing from a verification (Social Security, employment pay stubs)

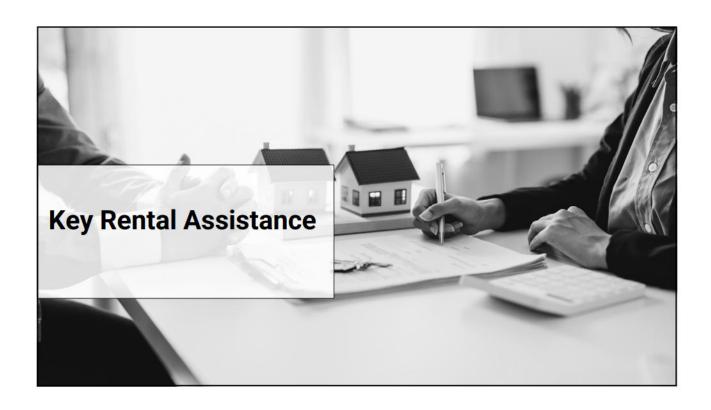
## **Top 10 Reasons Files are Returned**

- Security deposit amounts incorrect on lease at movein/recertification.
- 7. Missing documents/failed to upload proper documents. (ex., listed employment, but no document uploaded)
- 8. Utility allowance- Management not using correct amount (old amounts)/not approved yet in RCRS.
- 9. Missing/wrong effective dates on documentation or in RCRS.
- 10. Wrong household/unit information uploaded.



Questions?

To submit questions for speaker during presentation, please use Q&A feature



# **Verifying Key Rental Assistance Eligibility**

- Target Referral Letter Is it signed and completed?
- · Minimum of \$300 income per month.
- Disability Source of Income (minimum \$1 per month).
  - Must be state or federal (SSI, SSDI, VA).
- Household income cannot exceed State Mandated 50% AMI.
- Household size meets required bedroom size standard which is now noted on referral letter.

## **Key Rental Assistance**

State-funded rental assistance to subsidize rent of tenants referred by DHHS through the Targeting Program

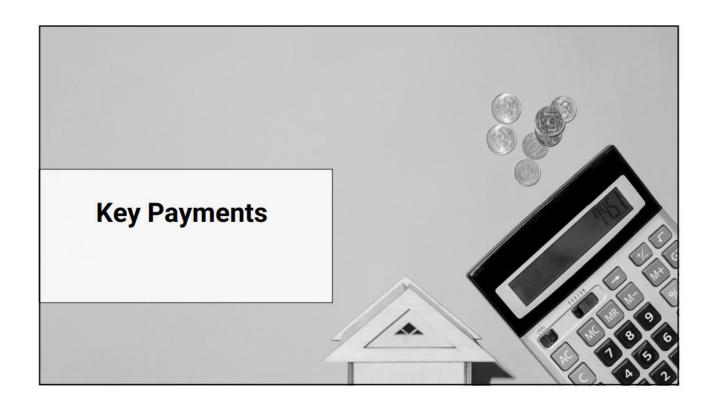
- Limited to households headed by persons with disabilities, verified by income based upon disability (SSI, SSDI, etc.)
- Payment Tiers set by NCHFA and DHHS
- Owner must sign Agreement of Participation
- Property Management responsible for:
  - Verifying eligibility (LIHC, HOME, etc.)
  - · Sending NCHFA monthly Key requisitions
  - Transition to Housing Choice Voucher (Section 8), if applicable
  - NCHFA rent increase approval process does not increase the Key Payment Standard

## **Key Assistance Payment Standard**

Key Program Subsidy Pays The Difference Between The Tenant Rent Share And The Payment Standard.

		Percent of Income	
Unit Size	Household Size	Resident pays any utilities	Owner pays <u>all</u> utilities
SRO, Efficiency, One (1) Bedroom	1 person minimum	25%	30%
Two (2) Bedroom	2 people minimum*	20%	30%
Three (3) Bedroom	4 people minimum	15%	30%
Four (4) Bedroom	6 people minimum	10%	30%

<sup>\*</sup>Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.



### **KEY PAYMENTS**

All files receiving Key Assistance must be submitted within 30 days of unit event

Returned files delay process and starts the clock over Files will be processed within 30 days of receipt



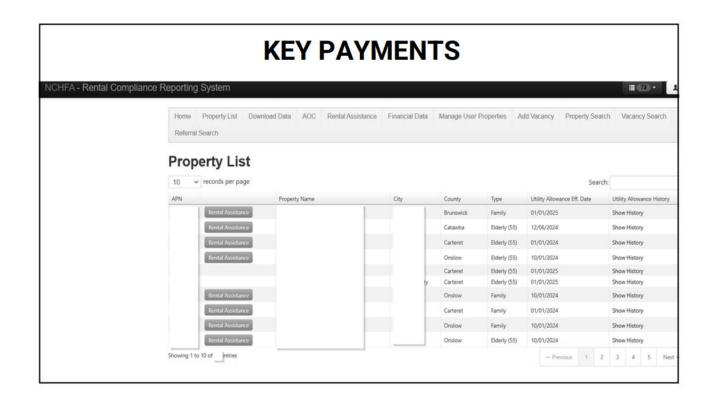


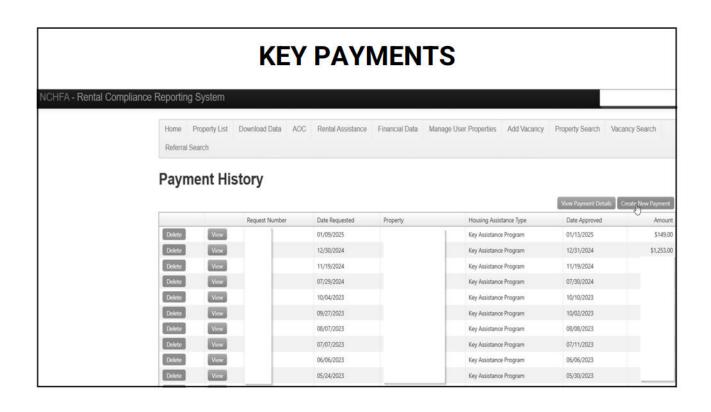


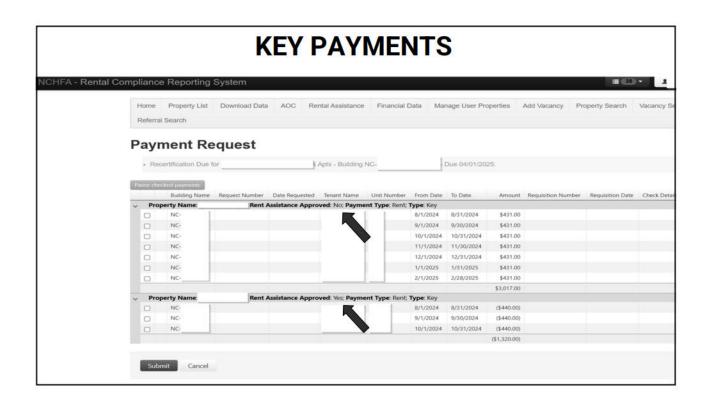
## REQUESTING KEY RENTAL ASSISTANCE

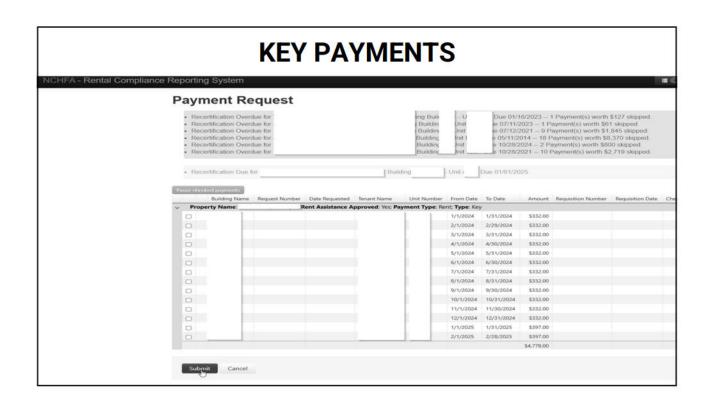
On a monthly basis:

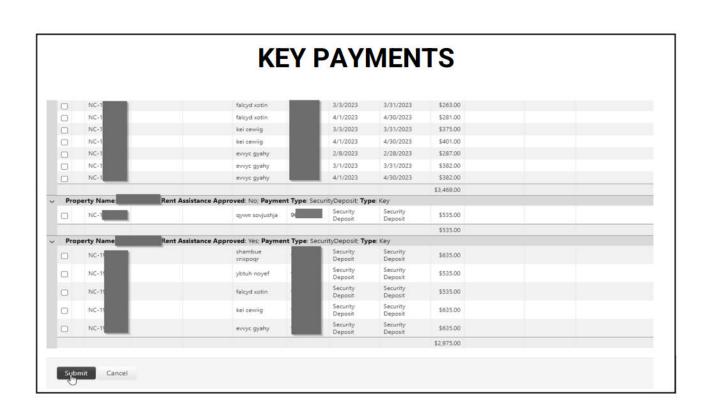
- Log into RCRS
- Click on "Rental Assistance" beside the property name in the Property List
- 3. Review for accuracy before clicking "Submit"
- 4. Requests will be approved and submitted for payment every Wednesday for payment the following Tuesday but no later than thirty (30) days from request



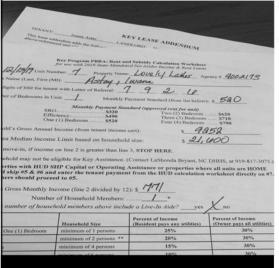








# LOSS OF KEY PAYMENT – TIMELY SUBMISSIONS



- · Policy Effective January 1, 2019
- DHHS will no longer pay Key Subsidy for unit events that exceed 12 months
- Example: If the requisition is submitted
   January 2024 for 14 months of Key
   Payments (from November 2022 –
   December 2023), the Management Company
   will not receive payment for November or
   December 2022 because these months are
   outside of the 12 month payment window

#### 12-Month Window to Request Key Rental Assistance Payment

Key Rental Assistance payments must be submitted and approved within 12 months of the payment due month. Key Rental Assistance payment requests submitted more than 12 months after the payment due month will not be paid (e.g., if a requisition is submitted in January 2021 for 14 months of Key Rental Assistance payment [November 2019 through December 2020], the management company will not receive payment for November or December 2019 because these months are outside of the 12-month payment window for submittal and approval). Property managers should contact NCHFA and DHHS if property management would like to request reconsideration due to extenuating circumstances.

#### Viewing Key Rental Assistance Payment Requests in RCRS

Key Rental Assistance requests and payment history can be viewed in RCRS. RCRS will indicate if Key Rental Assistance payment requests have been approved or not approved. If not approved, the household will remain in the cue and assistance will not be paid until complete and accurate information has been submitted or a decision to deny payment is made.

After NCHFA approves a Key Rental Assistance payment request, the household will be added to the next payment request and all unpaid subsidy will be paid.

#### NCHFA Payment Suspension or Denial

NCHFA will suspend or deny payment requests for reasons other than the reasons listed in the Key Rental Assistance termination section. Reasons include the following:

- Key Owner's Agreement to Participate documentation not executed and uploaded in RCRS prior to first Key Rental Assistance tenant move in.
- Inaccurate file documentation.
- Late or Incomplete annual income recertifications (due to management oversight).
- Request for payment outside of the allowed 12-month window.
- Steps in V&R are not completed.

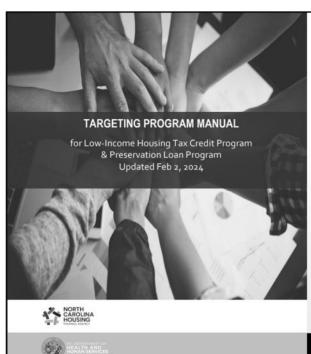
#### Annual Tenant Income Re-certification

Property managers must recertify **ALL** Targeted-Unit households annually to determine assistance level. This includes Targeted-Unit households receiving Key Rental

38

# **Undercharged or Overcharged Tenant Rent Share**

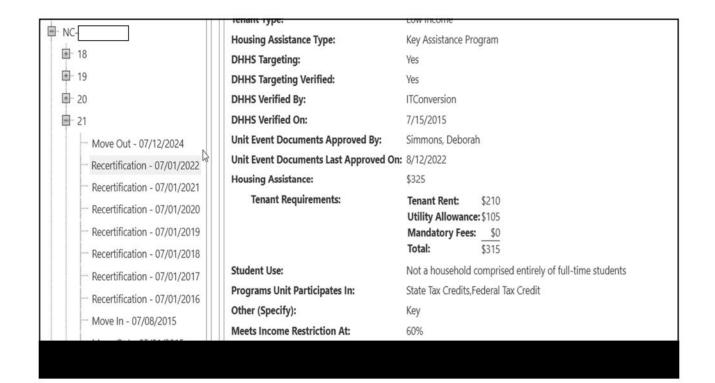
If the property manager has undercharged the tenant for tenant rent share, property management must give the tenant a 30-day notice prior to increasing the tenant rent share going forward. Property managers cannot charge tenants retroactive payments. If the property manager has overcharged the tenant for tenant rent share, the property manager must adjust the tenant rent share and **credit the tenant's account** for any amount overpaid. The tenant should never pay "0" towards tenant rent share. The overage should be prorated in equal parts.



Where do I find this wonderful manual?

Go to:

https://www.nchfa.com/sites/default/files/ 2025-04/TargetingProgramManual.pdf



Request Submitted February 2025							
Rental A	Rental Assistance Payment Request Detail						
cluded	Payments Unit Number	5	Torona Name	D-1-D-14-15-16-1	D-1-D-14-15-15-1	Ve it dip	
Pro	perty Name:	Event Date	Tenant Name Type: Rent;	DateRentAppliedStart	DateRentAppliedEnd	Verified By	Amount
	use	07/01/2022	туре кеп	10/01/2023	10/31/2023	ITConversion	\$325.00
Pau	use	07/01/2022		11/01/2023	11/30/2023	ITConversion	\$325.00
Pau	use	07/01/2022		12/01/2023	12/31/2023	ITConversion	\$325.00
Pau	use	07/01/2022		01/01/2024	01/31/2024	ITConversion	\$325.00
Pau	use	07/01/2022		02/01/2024	02/29/2024	ITConversion	\$325.00
Pau	use	07/01/2022		03/01/2024	03/31/2024	ITConversion	\$325.00
Pau	use	07/01/2022		04/01/2024	04/30/2024	ITConversion	\$325.00
Pau	use	07/01/2022		05/01/2024	05/31/2024	ITConversion	\$325.00
Pau	use	07/01/2022		06/01/2024	06/30/2024	ITConversion	\$325.00
Pau	use	07/01/2022		07/01/2024	07/12/2024	ITConversion	\$126.00
Pau	use	09/01/2022		09/01/2023	09/30/2023	Gardner, Louise	(\$344.00
	_						

# **Key Payments**

- Timeline Example -
  - · Move ins must be uploaded within 30 days of event
  - Example Move in occurs 11/1/23 must be entered/uploaded by 12/1/23
  - Recertification must be started 120 prior to effective date
  - Example Recertification due 8/1/24, paperwork should be started 4/1/24







## **Questions?**

To submit questions for speaker during presentation, please use Q&A feature



### **SECURITY DEPOSITS**

- DHHS will pay security deposits for all Target/Key households effective 5/1/2014
- The system will issue the security deposit automatically with all new move ins when you request payment
- Security deposits are sent to the same account all other payments are deposited. Management must ensure that they are transferred to the applicable escrow accounts as required by NC Real Estate Law
- Security deposits are equal to one months' payment standard regardless of your typical security deposit

### **SECURITY DEPOSITS**

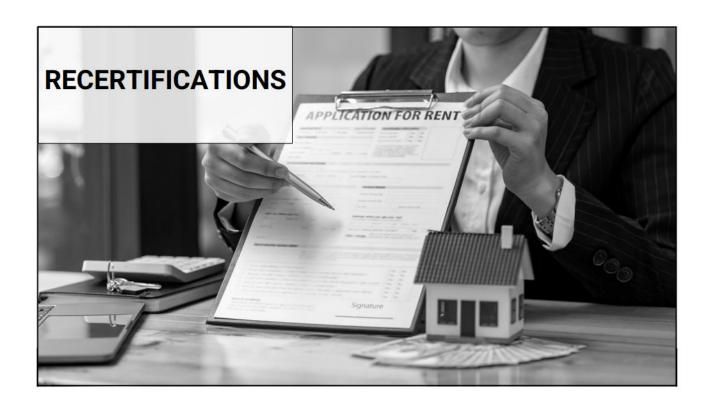
- At move out, security deposits are applied to balance owed by resident, if applicable, and remaining amount refunded to the resident
- Amount of security deposit on lease must be amount of payment standard or we will return for correction
- If a household transfers units, contact NCHFA prior to transfer to ensure deposit is handled correctly
- Wait, what about the old unit.....

### **SECURITY DEPOSITS**

- Management should do a walkthrough with resident notating any damages on the move out inspection form
- Both management and resident should sign the move out inspection form
- Resident should be provided with a list of charges for previous unit and a payment plan agreement (must be signed by mgmt./resident)
- Please be mindful when setting up payment plans of households monthly income

#### SECURITY DEPOSITS FOR NON-KEY HOUSEHOLDS

- DHHS will pay the security deposit for non-Key households effective 12/1/2016
- Deposit amount is amount charged by management or current payment standard, whichever is lower
- · Documentation must be uploaded
- · Processed through RCRS
- If a household transfers units, contact NCHFA prior to transfer to ensure deposit is handled correctly



## RECERTIFICATION

- Management is required to annually recertify targeted households regardless
  of any other requirements for the property with or without subsidy
- In order to follow the requirements set up for this program management should be providing notices to household, but also to DHHS



#### RECERTIFICATION

Start your recertifications 120 days prior to effective date

- 120 day notice Make sure you are sending copy of notice to resident/DHHS
- What is your management companies process/policy for recertification
- Does management provide the recertification package at the same time they provided notice? If so, indicate when package should be returned
- Provide a date/time to meet the resident to complete

#### RECERTIFICATION

- At 90 days Have you received everything you need to process this recertification? If not, provide resident/DHHS with the 90 day notice
- At 60 days Do you have all documentation completed? Are you able to complete the recertification process? If not, provide 60 day notice to resident/DHHS
- At 30 days 30 day Notice to Vacate unit. You will send this to both resident and DHHS

### RECERTIFICATION/TENANCY ISSUES

- If a targeted household does not comply with your lease, management must proceed with their companies policy
- Management must take an additional step while following their policies:
  - · Send copy of notices/violations provided to resident to DHHS
- Notices must be sent to DHHS in order for management to be eligible for Special Claims



# INCREASE IN HOUSEHOLD INCOME

Targeting Program Guidelines:

 Tenant income and rent share must be calculated annually. The resulting amount will be included in the lease or Key Lease Addendum. Income increases above 50% AMI does not impact eligibility. Tenants rent share simply increases proportionate to the increase in income

## **EXCEEDING KEY PAYMENT STANDARDS**

If increase results in tenant share exceeding Key payment standards, property
management will continue to calculate tenant rent share using the Key formula
(Key Calculation Worksheet) until household is at the standard rent associated
with the Housing Credit income targeting level for the particular unit

#### Note:

Adhere to any additional funding rules as it pertains to Housing Credit income limits

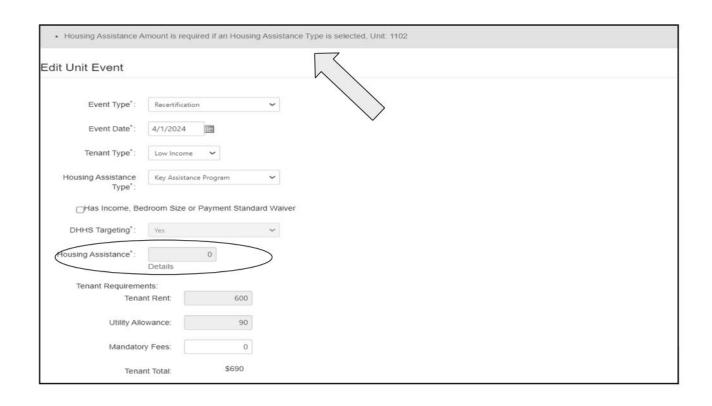
#### **EXAMPLE**

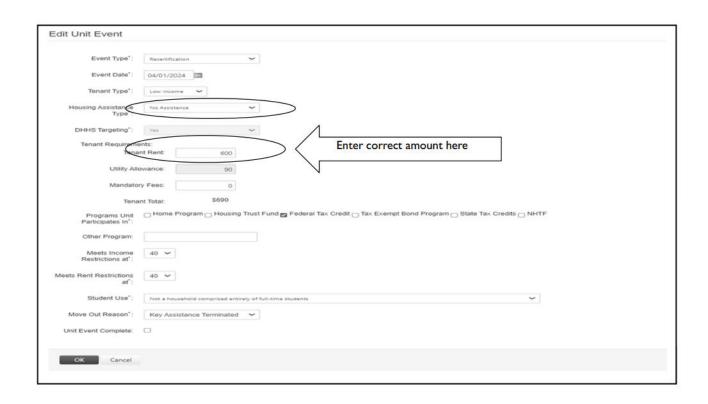
- Key Payment Standard for 1 bedroom is \$600
- Property rent for 1 bedroom is \$800
- Using the Key Calculation Worksheet (as households income increases) you will continue to take rents up until the households income brings their rent payment to the properties rent at \$800
- Is this household still considered Targeted Household?

#### **EXAMPLE CONTINUED**

- Yes, the household is still considered a targeted household
- If the households income exceeds the payment standard, you will change the assistance type to no assistance, enter rent amount, upload documents and submit the file
- The household is still Targeted and you will continue to report any issues to DHHS, including late rents and lease violations
- Failure to report household issues to DHHS will result in loss of ability to make a Special Claim request







#### **EXAMPLE CONTINUED**

- If the households circumstances change (decrease/loss of employment) you will complete a new update/recertification event
- If the head of household is still receiving disability, they are eligible to return to Key Assistance. If no longer receiving, reach out to DHHS for further guidance
- DHHS will make the determination whether the household is still eligible for Key Assistance or not and will provide additional guidance

#### TRANSITIONING FROM KEY TO SECTION 8

- If a targeted household, during tenancy receives a Section 8 Voucher, or other assistance becomes available on the property, management will enter an event in RCRS based on HAP/other agreement <u>start date</u>
- An update event must be entered in RCRS changing assistance type to Section 8
   Voucher (or other assistance type). Management will enter rent/subsidy
   amounts, upload HAP in documents, and check unit event complete in RCRS

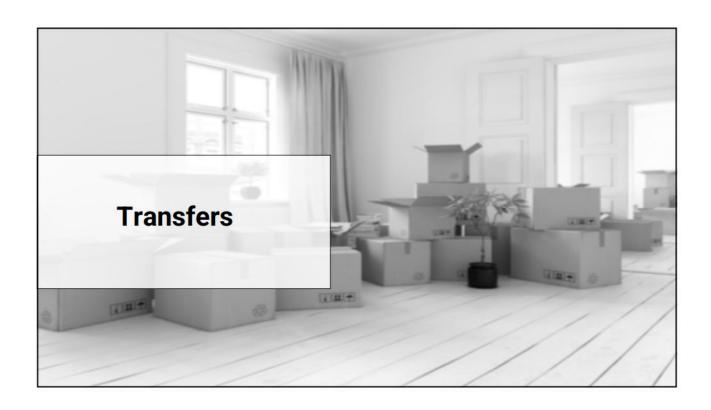
Q4/24/2023 Tenant Code		Program - Notice of Cha	ordy unge to Lease and Contract	
The contract dated 03/0			and the PHA	
Metro Housing Authorit	y and the LESSEE ('FAN	AILY')	for the following described unit	
Y located			4 is amended as follows:	
REEXAMINATION Annual Review INTERIM ADJUSTME! Interim change X RENT ADJUSTMENT The owner/age	The reason for this change is due to:  REEXAMINATION  Annual Review of family income and/or composition.  INTERIM ADJUSTMENT  Interim change in family income and/or composition.  X RENT ADJUSTMENT  The owner/agent request for a rent adjustment.  CHANGE IN FAMILY COMPOSITION			
Adjustment in Payment	From	TO		
HAP Payment Tenant Rent	\$ 0	\$ 536		
Total Rent to Owner	\$ 0 \$ 0	\$ 114		
Total Rent to Owner	\$ 0	\$ 650		
Effective Date				
This change to the Hous reexamination is due on		nd/or Lease Agreement will be	e effective com 03/02/2023. The next	
Agreement and shall be	attached to and made	a part of your Housing Vouche	of the Housing Voucher Contract and/or Lease er Contract and/or Lease Agreement. All other ad/or Lease Agreement remain the same.	





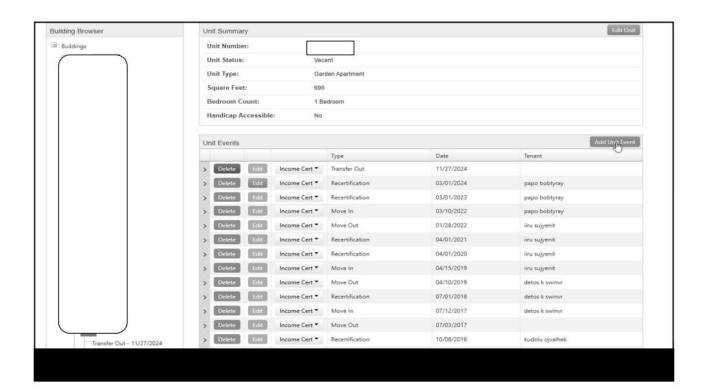
**Questions?** 

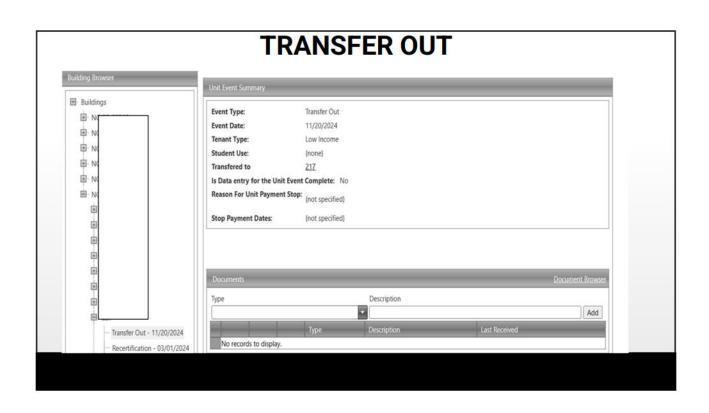
To submit questions for speaker during presentation, please use Q&A

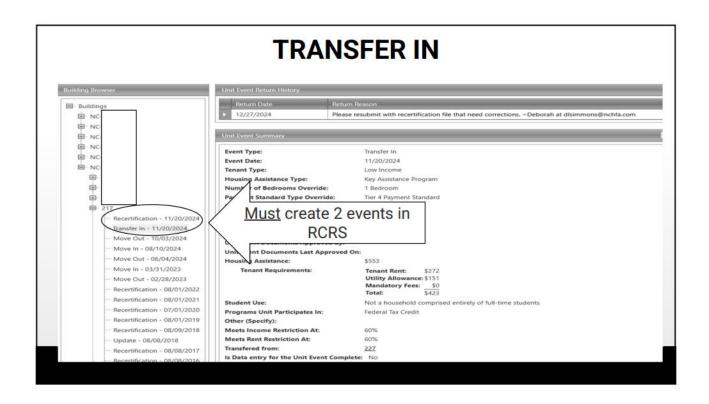


## **UNIT TRANSFER**

- Transfer out/Transfer in is now processed/approved
- The system does not recognize the transfer as an actual event
   \*\*Another event must be created\*\*
- Depending on management/property requirements, you can continue to use the old date of recertification from previous unit (may cause issues)
- If management intends to treat this as move in, or full recertification, a recertification event will have to be completed for the <u>same day</u> in RCRS







#### **UNIT TRANSFER**

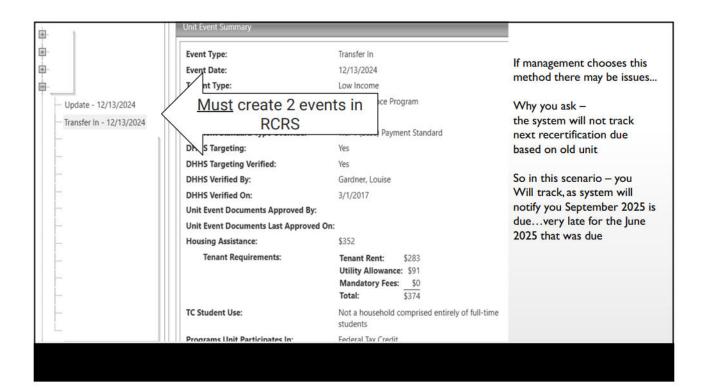
- If management is going to still use the original (initial) move in date for
  recertifications, they will complete the transfer event, create an update event,
  on the same day as transfer event. Upload documentation in the update event
  only. Make sure income, etc., is correct in RCRS and submit both events
- If management is going to treat this as a new move in or a full recertification, they will complete transfer event, create **recertification** event on the same day as transfer event. Upload documentation into the **recertification event only** and submit both events

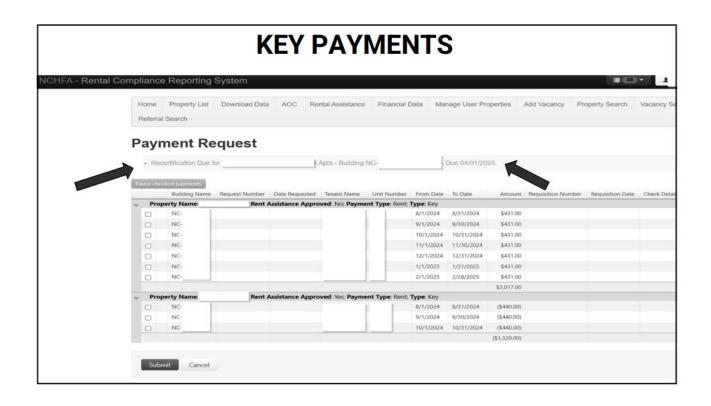
#### UNIT TRANSFER

- Scenario 1: If management is treating this as only a transfer event, the key lease addendum will end when the previous recertification was due to end. The Key Lease Addendum <u>must</u> reflect this original end date
- Scenario 2: If management is treating as full recertification/new move in, the Key Lease Addendums end date should reflect ending based on transfer date

#### UNIT TRANSFER EXAMPLE SCENARIO 1

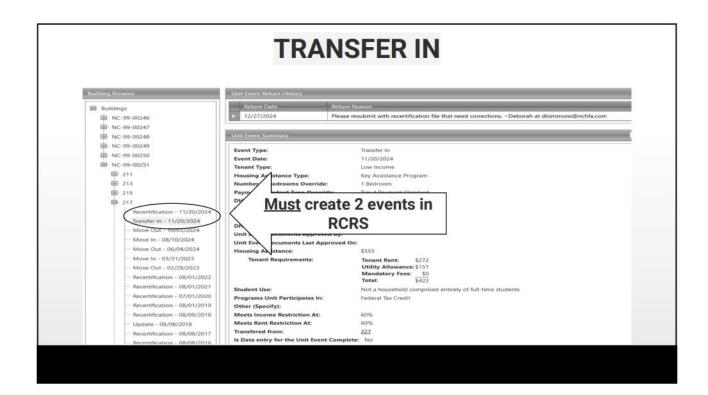
- Treating as transfer only (no changes to household composition)
- Household moved in 6/01/2021
- Transfer was done on 12/13/2024
- Update event created for 12/13/2024 (only time system will allow 2 events with same date) Documents uploaded in 2<sup>nd</sup> event only
- \*\*Key Lease addendum provided with this transfer should reflect ending on
   5/31/2025 (matching the previous addendum done with the 6/1/24 recert)





#### **UNIT TRANSFER EXAMPLE SCENARIO 2**

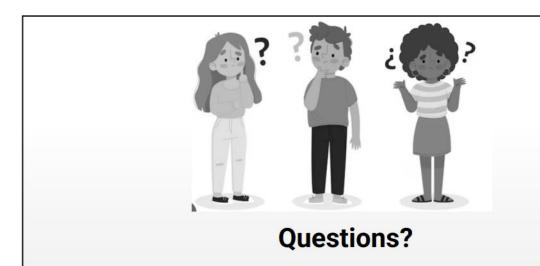
- · Treating as recertification/move in:
- Household Moved in 1/01/2021
- Transfer completed as of 6/1/2024
- A second event must be created listed as a recertification, for the same day as the transfer (only time system will allow 2 events with same date) Documents uploaded in 2<sup>nd</sup> event only
- \*\*Key Lease Addendum should reflect new ending date of 5/31/2025



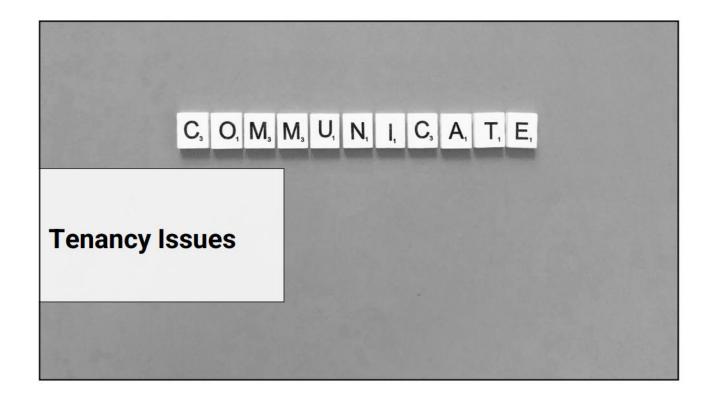
## TIPS FOR SUCCESS

- · Print your Property Activity Report Monthly
- Update Vacancy and Referral in real time (per guidelines)
- Entering events timely Move ins, recertifications, updates, etc., in RCRS per requirement
- Use your Resources:
  - Targeting Program Manual
  - Asset Management Compliance Manual
  - · Property Activity Reports
- REMEMBER = When in doubt....REACH OUT!





To submit questions for speaker during presentation, please use Q&A feature



#### **TENANCY ISSUES**

- · Housing Stabilization Coordinator will contact service provider to assist tenant
- · HIPPA laws prevent HSC from discussing plan of action
- · HSC will communicate with management the issue has been reported
- · Consider request for reasonable accommodations
- · Create payment plan to address household damages during tenancy

#### Note:

Call the Housing Stabilization Coordinator at first sign of any tenancy issue.

## PROPERTY MANAGEMENT (WHAT DO I DO NOW?)

- Ensure tenancy issues are addressed timely and according to the lease:
  - Notify resident in writing of violation(s)
  - Provide a copy to your Housing Stabilization Coordinator
  - · Notice requirements per lease
  - Termination (how many notices are required before your lease allows termination)
  - · Follow your company policies consistently



#### SPECIAL CLAIMS ELIGIBILITY

- Did I notify Housing Stabilization Coordinator regarding issues during tenancy?
- Pid I provide recertification notices, violations, and any correspondence related to this household to the Housing Stabilization Coordinator?
- Did I give DHHS the opportunity to salvage this tenancy?

#### **DHHS APPROVAL**

- Management will complete the Special Claims Worksheet and email the completed form to DHHS (only the worksheet)
- DHHS will then verify if management gave them the opportunity to salvage tenancy (if applicable)
- DHHS will sign Special Claims worksheet and return to management
- Management will then upload signed approved Worksheet and supporting documentation into RCRS

# **Special Claims**

- Damage reimbursement minus security deposit (maximum of \$3,500)
- Reimbursement of any uncollected tenant portion of rent during the period of occupancy (less security deposit) not to exceed 3 months of tenant portion of rent

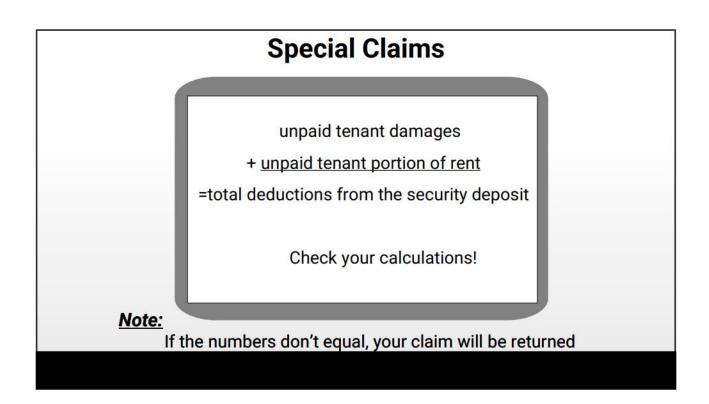
# **Special Claims**

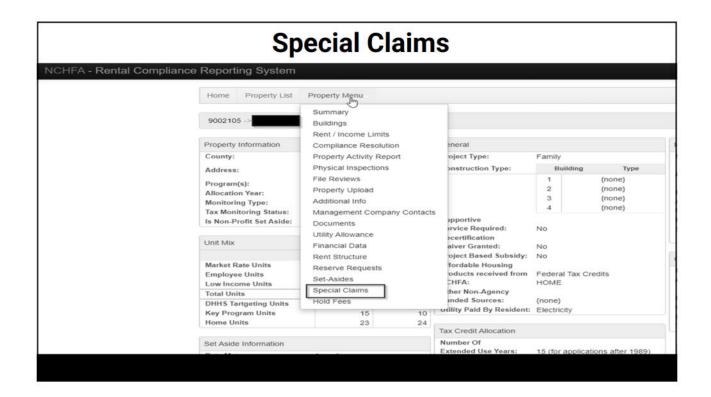
- Reimbursement of full Key payment standard for the rent obligation during the remaining lease period after tenant abandonment (or until the unit is re-rented, whichever is sooner) not to exceed 2 months rent, minus paid security deposit
- Reimbursement for Successful Eviction Cost when following guidelines from Risk Mitigation Tools. Claims for eviction cost may not exceed \$1000

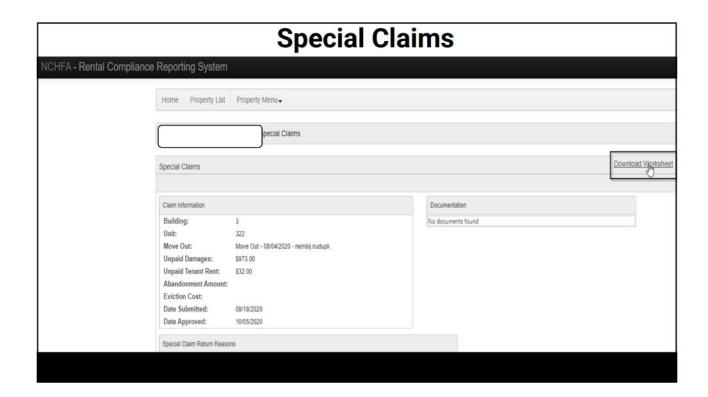
# **Special Claims**

#### **Required Forms / Documents:**

- Completed Special Claims Worksheet
- Supporting Documentation (e.g. invoices, eviction papers)
- · Security Deposit Disposition
- Tenant Ledger
- Tenant Lease







	TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET		
Prop	perty Name	Property Email	
Resident Name		Resident Address	
Mov	ve Out Date		
Instr	ructions and notes:		
•	A STATE OF THE STA	including move out of the household above <b>and</b> move in of the next e than 2 months. (Early claim submission will limit the vacancy claim.)	
•	Start with Line 1 and complete each section in order regard	less of what type of claim you are filing.	
•	subject to certification by DHHS that property management	tify and sign this form prior to claim submission. Claim approval is gave DHHS opportunity (as specified for each type of claim) to :/household <i>and</i> that the property is eligible for reimbursement.	
•	Upload in RCRS this completed form, a copy of the complete documentation referenced in this worksheet for each type of	ed security deposit disposition form and all required supporting of claim.	
•	Final approved amounts are subject to maximum amounts a	allowable under program guidelines.	
•	For questions regarding this form or claim submission, contassions, co	act Louise Gardner at <u>rlgardner@nchfa.com</u> or Sandy Harris at	
•	Send forms to Detra Purcell at <a href="Detra.l.purcell@dhhs.nc.gov">Detra.l.purcell@dhhs.nc.gov</a>	for DHHS certification.	

1)	Security Deposit Collected	S			
2)	\$3,500. Eligible only if owner has policy of inspecting units at least annually and DHHS notified of damages identified during unit inspection. Include invoices and unit inspection reports.				
	Itemized Claim – Enter items included in the claim and upload required supporting documentation				
	Description	Cost			
	Total Cost				
	a) Total Cost from above	ς .			
	b) Security Deposit from line 1	\$			
	c) Payments made by tenant	\$			
	d) Remaining Unpaid Damages (If the amount is negative, you are not eligible for any unpaid damages.)	\$			
	e) Enter the lesser of line 1d or \$3,500 here and in RCRS on the Unpaid Damages line (not less than \$0)	\$			
3)	Reimbursement of Unpaid Tenant Portion of Rent and Late Fees minus remaining paid security deposit, not to of the tenant portion of rent. Eligible only if DHHS notified of the balance due within 10 days of delinquency not the tenant. Include a copy of the tenant ledger as supporting documentation.				
	a) Unpaid Tenant Rent (up to 3 months)	\$			
	h) Enter line 2d if negative amount	\$			
	b) Enter line 2d if negative amount	·			
	c) Unpaid Tenant Portion of Rent and Late Fees (If the amount is negative, you are not eligible for any unpaid damages.) =	\$			
	d) Enter line 3c (not less than \$0) in RCRS on the Unpaid Tenant Rent line				

4)	<b>Reimbursement for Vacancy due to Tenant Abandonment of Unit</b> in the amount of the Key Payment Star remaining lease term, minus remaining paid security deposit, not to exceed 2 months' rent. Eligible only if prior to end of lease term, DHHS notified of abandonment within 2 days of management learning of abandonments unrented.	tenant vacates unit
	a) Enter the Key Payment Standard or total rent collected for the unit if Key is not used (up to 2 months)	\$
	b) Enter line 3c if negative amount	-\$
	c) Eligible Abandonment Claim (If the amount is negative, you are not eligible for an abandonment claim).	=\$
	c) Ligible Abandonment Claim (i) the amount is negative, you are not engible for an abandonment claim).	
5)	d) Enter line 4c (not less than \$0) in RCRS on the Abandonment line  Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the owner prevails in to DHHS given three opportunities to intervene prior to eviction filing. Include invoices for eviction related co	\$he eviction action and
5)	d) Enter line 4c (not less than \$0) in RCRS on the Abandonment line  Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the owner prevails in to	\$he eviction action and
5)	d) Enter line 4c (not less than \$0) in RCRS on the Abandonment line  Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the owner prevails in to DHHS given three opportunities to intervene prior to eviction filing. Include invoices for eviction related cocosts, sheriff's office fees, attorney's fees) and a copy of the summary ejectment.	he eviction action and osts (e.g., court filing
5)	d) Enter line 4c (not less than \$0) in RCRS on the Abandonment line  Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the owner prevails in to DHHS given three opportunities to intervene prior to eviction filing. Include invoices for eviction related cocosts, sheriff's office fees, attorney's fees) and a copy of the summary ejectment.  a) Eviction Costs	\$ he eviction action and osts (e.g., court filing \$

Dronorty	Certification
Property	Certification

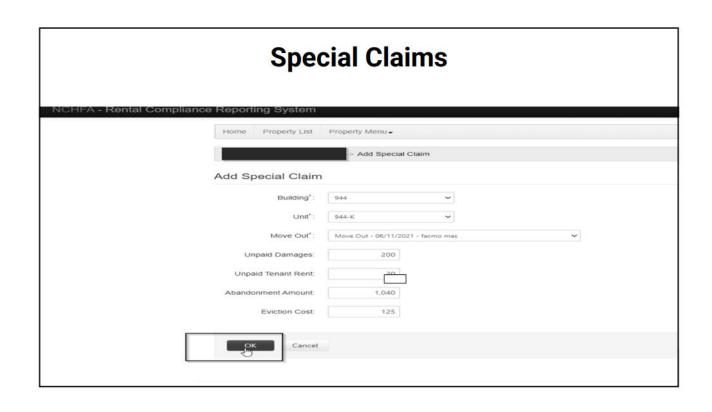
By signing the form below, the property certifies the following:

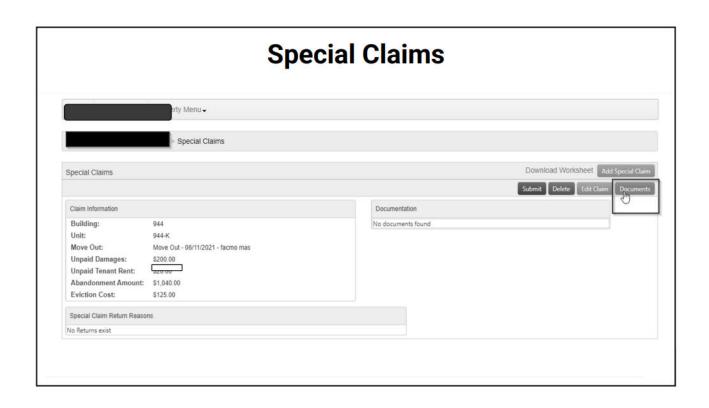
- The household participates in the Targeting Program administered by the DHHS.
- The household has vacated the unit; thus, the property is entitled to request reimbursement of allowable costs.
- DHHS was given the opportunity to mitigate any tenancy issues in order to preserve housing for the household.
- The property has not and will not request permission from NCHFA to use funds from any operating or replacement reserve accounts associated with the property for reimbursed costs, AND
- The property will not seek or continue seeking collection of money from the household for reimbursed costs.

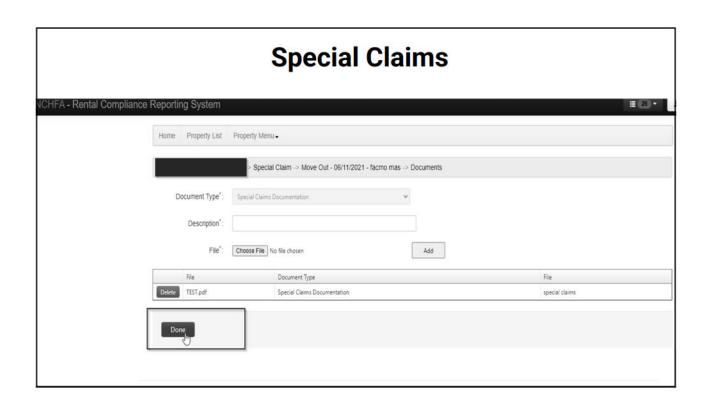
Signature	Date
Printed Name	Phone Contact

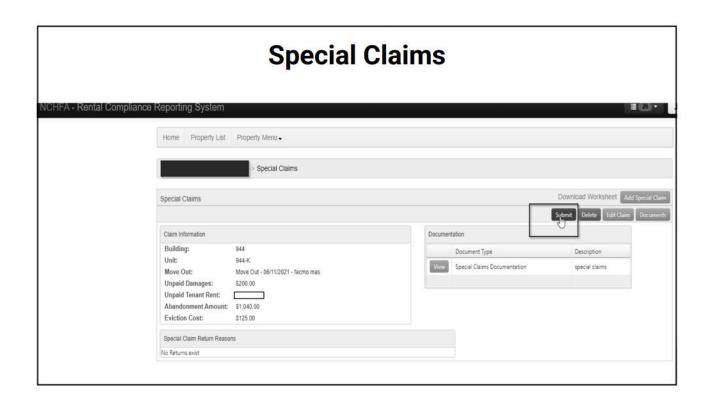
	t they were given opportunity to mitigate any tenancy issues in order to ed by each claim type and the property is eligible for reimbursement.
Signature	Date
Printed Name	Phone Contact











# **Special Claims Processing**

- Once your request has been approved, you will generate the request the same way you request monthly subsidy
- Payment will be deposited in one lump sum not broken down by damages, unpaid rent, etc

## **Special Claims – Prorating Expenses**

Many major items in a unit have a predictable life span. Management should have policies and procedures in place to define life expectancy of major items such as carpet and vinyl. If these items were new/in good condition at the time of move-in, and it can be shown the damage, above normal wear and tear has been sustained, then you may charge against the resident's security deposit

## Special Claims – Prorating Expenses Example

- · Examples of normal wear and tear:
  - · Carpet faded or worn thin from walking
  - · Nail holes or pin holes in walls
  - · Fading, peeling, or cracked paint
- Examples of tenant damage:
  - Crayon markings on walls
  - · Missing fixtures
  - · Holes, stains or burns in carpet
  - · Gaping holes in walls or plaster

#### Special Claims – Prorating Expenses Example (HUD Sample Chart)

Many major items have a predictable life span. A list of items and their life expectancy are listed below:

Hot Water Heaters	10 years	All units	
Plush Carpeting	5 years	Family	
	7 years	Elderly	
Air Conditioning Units	10 years	All units	
Ranges	20 years	All units	
Refrigerators	10 years	All units	
Interior Painting - Enamel	5 years	Family	
	7 years	Elderly	

#### Special Claims – Prorating Expenses Example (HUD Chart) Cont'd

Interior Painting – Flat	3 years	Family	
	5 years	Elderly	
Tiles/Linoleum	5 years	Family	
	7 years	Elderly	
Window shades, screens, blinds	3 years	Family, Elderly	

<sup>\*</sup> If these items were in good condition at the time of move in, and it can be shown that damage, above the normal wear and tear has been sustained, then a damage claim can be submitted.

## **Prorated Example**

- At the time resident moved in carpets were new
- · Resident lived on the property for 3 years
- Based on life expectancy chart, carpet should last 5 years (what's your policy?)
- Carpet replacement is \$2500
  - \$2500 divided by 5 years = \$500
  - \$500 times 2 years remaining = \$1000
- Resident can be charged \$1000 toward carpet replacement (management must document actual replacement and actual cost)

## **Special Claims**



## **Happy Gardens Apartments (new property)**



Louisa Gardner (Targeted Program Participant) moved into your property on 11/30/2024. She moved into a 2 bedroom unit. A \$635 Security Deposit was paid. During the first year of tenancy she abandoned her unit. Using the documents provided complete the Special Claims form for this household

\*Management prorated paint/carpet based on life expectancy policy:

• 3 year paint/ 7 year carpet

\* This unit re-rented on 8/9/2025\*



#### TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET

Prop	perty Name	Property Email			
Resi	dent Name	Resident Address			
Mov	ve Out Date				
Insti	ructions and notes:				
•	RCRS must be up to date prior to special claims submission in household except when the unit remains unrented for more Start with Line 1 and complete each section in order regardle Request NC Dept. of Health and Human Services (DHHS) certisubject to certification by DHHS that property management gmitigate tenancy issues to preserve housing for the resident/Upload in RCRS this completed form, a copy of the completed documentation referenced in this worksheet for each type of Final approved amounts are subject to maximum amounts all For questions regarding this form or claim submission, contact	than 2 months. (Early claim submission will limes of what type of claim you are filing. If you are filing for and sign this form prior to claim submission gave DHHS opportunity (as specified for each to household and that the property is eligible for discourity deposit disposition form and all requical claim.	it the vacancy claim.)  Claim approval is  pe of claim) to  reimbursement.  ired supporting		
•	ssharris@nchfa.com.  Send forms to Detra Purcell at Detra.l.purcell@dhhs.nc.gov fo	or DUUS cortification			
1)	Security Deposit Collected	of Dring Certification.	\$		
	inspection. Include invoices and unit inspection reports.  Itemized Claim – Enter items included in the claim and upload.	required supporting documentation			
	Description		Cost		
		Total Cost			
	a) Total Cost from above		\$		
	b) Security Deposit from line 1		-\$		
	c) Payments made by tenant		-\$		
	d) Remaining Unpaid Damages (If the amount is negative, you	are not eligible for any unpaid damages.)	=\$		
	e) Enter the lesser of line 1d or \$3,500 here and in RCRS on t	the Unpaid Damages line (not less than \$0)	\$		
3)	Reimbursement of Unpaid Tenant Portion of Rent and Late F of the tenant portion of rent. Eligible only if DHHS notified of t the tenant. Include a copy of the tenant ledger as supporting of	he balance due within 10 days of delinquency			
	a) Unpaid Tenant Rent (up to 3 months)		\$		
	b) Enter line 2d if negative amount		-\$		
	c) Unpaid Tenant Portion of Rent and Late Fees (If the amount is		W		
	d) Enter line 3c (not less than \$0) here and in RCRS on the Un	npaid Tenant Rent line	\$		

Reimbursement for Vacancy due to Tenant Abandonment of Unit in the amount of the Kerremaining lease term, minus remaining paid security deposit, not to exceed 2 months' rent. prior to end of lease term, DHHS notified of abandonment within 2 days of management learnemains unrented.	. Eligible only if tenant vacates u	ınit
a) Enter the Key Payment Standard or total rent collected for the unit if Key is not used (up	to 2 months) \$	
b) Enter line 3c if negative amount	-\$	
c) Eligible Abandonment Claim (If the amount is negative, you are not eligible for an abandon	nment claim). = \$	
d) Enter line 4c (not less than \$0) here and in RCRS on the Abandonment line	\$	
<b>Reimbursement for Successful Eviction Costs,</b> not to exceed \$1,000. Eligible only if the own DHHS given <b>three</b> opportunities to intervene prior to eviction filing. Include invoices for eviccosts, sheriff's office fees, attorney's fees) and a copy of the summary ejectment.		
a) Eviction Costs	\$	
b) Enter line 4c if negative amount	-\$	
c) Remaining Eviction Costs (If the amount is negative, you are not eligible for any unpaid dan		
d) Enter the lesser of line 5c or \$1,000 here and in RCRS on the Eviction Cost line	\$	
<ul> <li>The household participates in the Targeting Program administered by the DHHS.</li> <li>The household has vacated the unit; thus, the property is entitled to request reimburse.</li> <li>DHHS was given the opportunity to mitigate any tenancy issues in order to preserve ho.</li> <li>The property has not and will not request permission from NCHFA to use funds from an replacement reserve accounts associated with the property for reimbursed costs, AND.</li> <li>The property will not seek or continue seeking collection of money from the household.</li> <li>Signature</li> </ul> Date Printed Name Phone Cont	ousing for the household.  The properties of the	
DHHS Certification  By signing the form below, DHHS certifies that they were given opportunity to mitigate any preserve housing for the household as specified by each claim type and the property is eligi		
Signature Date		
Printed Name Phone Cont	tact	
Form effective 1/1/24		

Targeting Program and Key Rental Assistance Training October 14, 2025

#### INVOICE

### **Tools R US**

PO Box 1234 • Happytown, NC 27000

Page 1

Please Pay From Invoice

Terms: Net 30 Days

A minimum late charge of \$2.00 or 1.5% per month (18% per year)

Invoice Date Invoice Number

11/02/2024 34

Customer Number Ordered By - Authorized By Order Number Purchase Order Number

3 Sandy Harris Scott Farmer 73

Ship To:

Happy Garden APTS 229 Happy LN, OFC Happytown, NC 27000

Crisper Cover

Stock Number	Description		<b>GL Account</b>	Ordered	Shipped	Unit Price	Unit	Extension _
<b>r</b> - 304543	GE Refrig Fxd Shelf Bar 7.25" Wht		3520	5	5	24.72	EA	123.60
203022	GE Refrigerator Cover Pan WR32X10398		3520	5	5	(81.42)	EA	407.10
408754	A19 60w 4100k Dim Gu24 LED 8/Pkg	it		8	8	64.76	PK	518.08
128122	10-year Photo Smoke Detector/ /		4505	8	8	70.19	EA	561.52

 Ship Date
 Sub Total

 11/02/2022
 1,610.30

 Pkg Count
 Sales Tax

 7
 108.70

Weight Freight

42.65 LB

1,719.00

0.00

Continued

Invoice Number: 34 Amount Due: 1,719.00 Date Due: 12/02/2024

Amount Paid:

### Happy Day Painting

30 Lazy Circle, Happytown, NC, 27217 800) 001-0005

happydaypainting@gmail.com

INVOICE

INV0003

**DATE June 8, 2025** 

**DUE DATE** 

June 30, 2025

USD \$375.00

**BILL TO** 

Happy Garden Apts.

229 Happy Lane, Happytown, NC 27000

DESCRIPTION		RATE	QTY	AMOUNT
2908-200 2 bed		\$275.00	1	\$275.00
Sheetrock repair		\$50.00	2	\$100.00
Payment Info	SUBTOTAL			\$375.00
PAYMENT INSTRUCTIONS	TAX (0%)			\$0.00
Payments due 30 calendar days after invoice date. Invoices more than 14 days past payment	TOTAL			\$375.00
due date will accrue a *15% late fee, monthly, until payment is received.	BALANCE DUE		US	SD \$375.00

<sup>\* 15%</sup> of the value of the original invoice

## Carpets R US PO BOX 9 Happytown, NC 3

Happytown, NC 27000 Telephone: 888-555-2100 Fax:

INVOICE

Sold To Ship To

Happy Garden APTS. 229 Happy Lane Happytown, NC 27000 200 Happy Lane Happytown, NC 27215

#### CARPET

Invoice Dat	te	PO Number	0	rder Number
06/15/25			22	2
Inventory	Style/Item	Color/Description	Quantity Units	Price Extension
32586543 11.50—-	RAVE REVIEW -B2 -FILL CLOSET, LR, B2, F	TEA	41.33 SY	7.25 299.6
DFSPECVI38 LCAPT FUTWMB12- 2114HMF	SPEC VI 3/8 30YDS INSTALL APARTMENT CARPET 9/16" X 1-7/16" STANDARD PIN CLAMPDOWN	BLUE SILVER	78.67 SY 78.67 SY 1.00 EA	2.25 177.0 2.50 196.6 15.00 15.0
32586541 14.50	RAVE REVIEW FR	TEA	37.33 SY	7.25 270.6

-1		— 9:37AM —
	Material:	762.29
	Service:	196.68
	Mise. Charges:	0.00
	Sales Tax:	64.73
	Mise. Tax:	0.00
	INVOICE TOTAL:	\$1,023.70
	Less Payment(s):	0.00
	<b>BALANCE DUE:</b>	\$1,023.70

Page 1

## Happy Wax

## **Work Order**

11

Work Address: Happy Garden Apts 200 Happy Lane

200- strip/wax floors (heavy duty)

225.00

#### **WORK COMPLETED**

I have inspected the finished work and It is complete as agreed upon and to my satisfaction.

Signature:

#### **FALL RISK NOTICE**

Waking from damp carpet to smooth surfaces can lead to slips and falls. Please do not walk on damp carpet until completely dry to avoid slips and falls.

Please initial

Invoice

HAPPY Cleaning, LLC 2 Cleaning AVE, Happytown, NC 27000 888 777 5555 Office & Fax

#### **CLEANING**

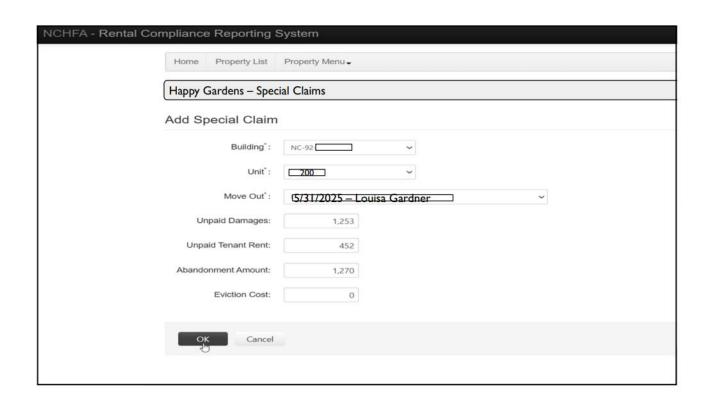
Bill To Happy Garden Apts. 229 Happy Lane HappytownNC 27000

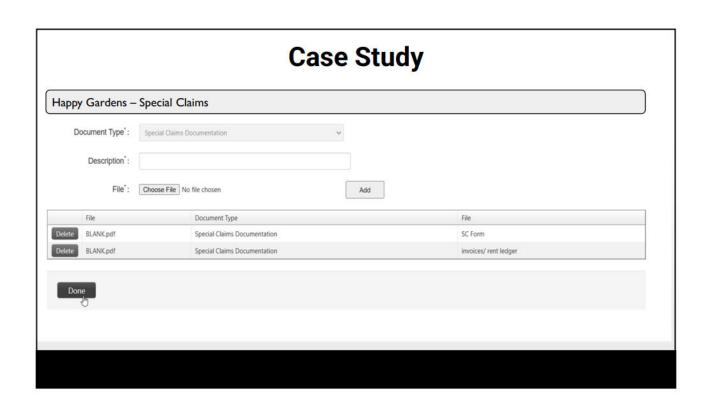
Date 06/10/25	Invoic 0000		P.O. Number	Terms 30 DAYS	Project			
Item			Description		Quantity		Rate	Amount
Vacant Apt.	(200)	2 Be	droom Apt. Cleaning				110.00	110.00
Cleaning								
TRASH-OUT	(200)	TRAS	SH-OUT				130.00	130.00
Extra Cleaning	(200)	We d	lid extra cleaning, all	unit			130.00	130.00
Extra Cleaning	(200)		lid extra cleaning, sto gerator	ove and		2	25.00	50.00

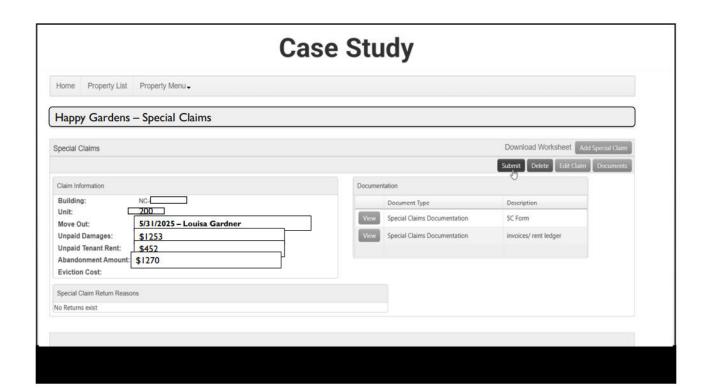
DONE: 06-10-25

Subtotal	\$420.00
Sales Tax	\$0.00
Total	\$420.00

	RENT CARD:	Louisa Gardner	Unit: 200		
		summary			
DATE	Rent/charges	Resident/Subsidy	Payment received	Balance	
5/31/2025					*keys in dropbox
5/6/2025	15	subsidy / Late fee	424	452	eviction proc. notic
5/1/2025	635	0	0	861	
4/15/2025			0	226	2nd not./Ten/dhhs
4/10/2025		subsidy	424	226	
4/6/2025	15	Late fees	0	650	Notice Ten./DHHS
4/1/2025	635		0	635	
3/15/2025		subsidy	424	0	
3/1/2025	635	Res. Portion	211	424	
2/9/2025		sub.	424	0	
2/1/2025	635	Res. Portion	211	424	
1/10/2025		sub.	424	0	
1/1/2025	635	Res. Portion	211	424	
12/6/2024		sub.	424	0	
12/1/2024	635	Res. Portion	211	424	
12/6/2024	-	subsidy	14	0	
12/6/2024	=	Security Dep.	635	14	
11/30/2024	635sd/21 R	Res. Portion	7	649	







## **Top 6 Mistakes On Special Claims**

- 1. All required documents not uploaded in RCRS
- Calculation errors
- 3. Failure to prorate costs based on life expectancy
- 4. Providing quote instead of actual invoice
- 5. Missing Management/DHHS signatures on submitted form
- Request submitted prior to end of two months vacancy, resulting in loss of eligible abandonment amount reimbursement



**Questions?** 

To submit questions for speaker during presentation, please use Q&A feature



# A N D The Targeting Program/Key Rental Assistance Vacancy and Referral System

## **NCHFA Management Company Report Card 2023**

Valid through 12/31/2024

Management Company Name: Harris Management, LLC

Prepared: 12/31/2023

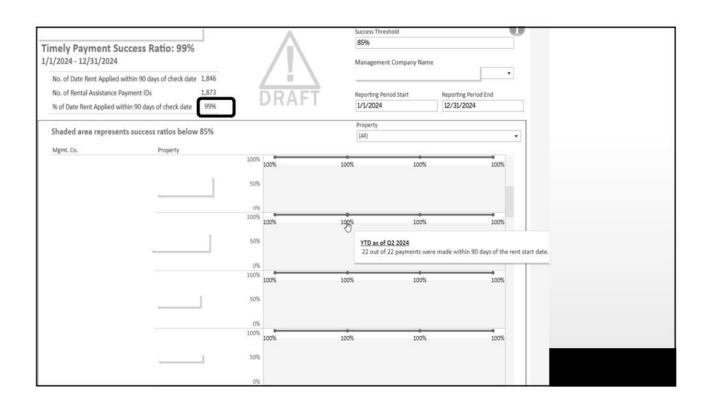
Metric	:	Pass:	Fail:	Comments, if applicable
3.	Requesting Key assistance timely and accurately (if applicable)  - Timely Payments: Reviewed quarterly. Payment requests are anticipated monthly, and the lapse between payments must be less than 90 days to be considered timely.  - For 2023, we are disqualifying any companies with 50% or above noncompliance.  - For 2024, allowable delinquency rate drops to 15%.  - Reporting Vacancies: To be evaluated in 2024. The vacancy must be reported within 8 calendar days to be considered timely.  - Reporting in V&R Timely: Work step progression to be evaluated in 2024.	X		Percentage of late Key assistance payment requests for 2023 is 16%.

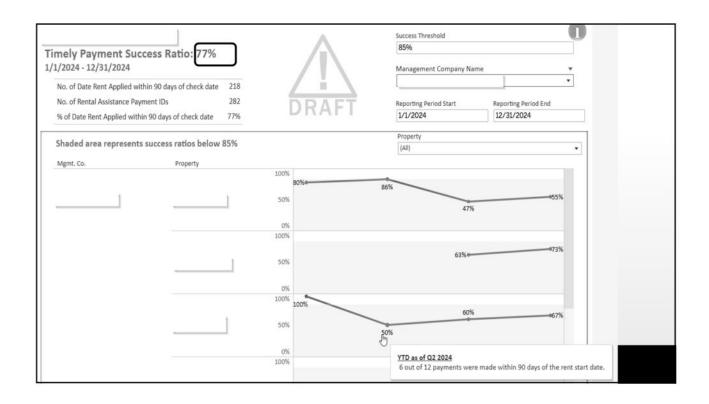
#### **NCHFA Management Company Report Card 2023** Valid through 12/31/2024 Management Company Name: Harris Management, LLC Prepared: 12/31/2023 Pass: Comments, if applicable 3. Requesting Key assistance timely and accurately Management was emailed on 7/1/2023 regarding noncompliance with metrics specified on the left. (if applicable) - Timely Payments: Reviewed quarterly. Payment For further details on how to on how to avoid requests are anticipated monthly, and the lapse noncompliance in this area for 2024, please between payments must be less than 90 days to be contact Louise Gardener at rlgardner@nchfa.com considered timely. - Reporting Vacancies: Random sampling quarterly to compare move-out date in RCRS to date of vacancy report in V&R. The vacancy must be reported within 8 calendar days to be considered timely. Reporting in V&R Timely: Periodic random sampling of vacancies/referrals provided.

Targeting Program related emails are sent out quarterly for those with issues

## **Quarterly Reports**

- During the calendar year, management will receive reports quarterly.
- 3 quarterly reports are sent out, with the 4th (final) quarterly report being included in Report Card information at year end.
- The first report is sent out by April 15<sup>th</sup>, second report sent out by July 15<sup>th</sup>, third report sent out by October 15<sup>th</sup>.
- The reports should be used to identify <u>issues</u>, giving management time to address issues prior to year end.





## TARGETING REQUIREMENTS

- · What to do after receiving report:
  - Review information related to properties. (Ask Questions)
    - · Did you have late recertifications due to resident not cooperating
    - · Late submission due to Eviction
    - · Change in management company
  - · Reach out with any related follow up questions/ information.
  - · Do not wait until year end to respond to these reports

## **NEW POLICY - EFFECTIVE JANUARY 1, 2024**

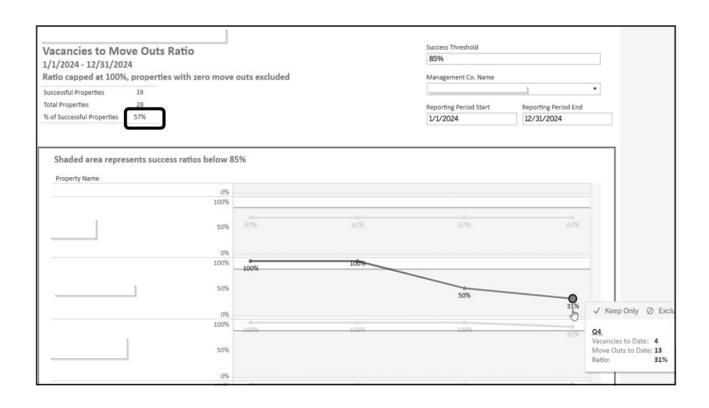
Failure to update Vacancy & Referral timely will result in the management company being removed from the approved management company list and noncompliance for the project

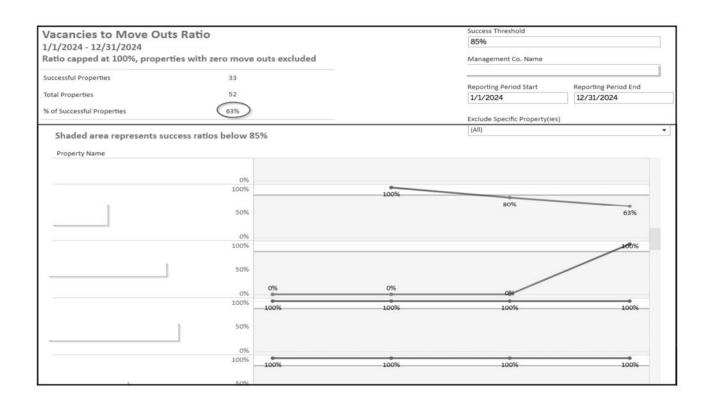


2024 (What Happened?)

### **VACANCY & REFERRAL- VACANCY REPORTING**

- Management has up to 8 calendar days to report units that have been vacated
  - · Avoid missing that deadline; report early!
- All units that become vacant must be reported into V and R, regardless of other property obligations
  - · If unit has another obligation, report and then request release





## TARGETING REQUIREMENTS FOR VACANCY AND REFERRAL

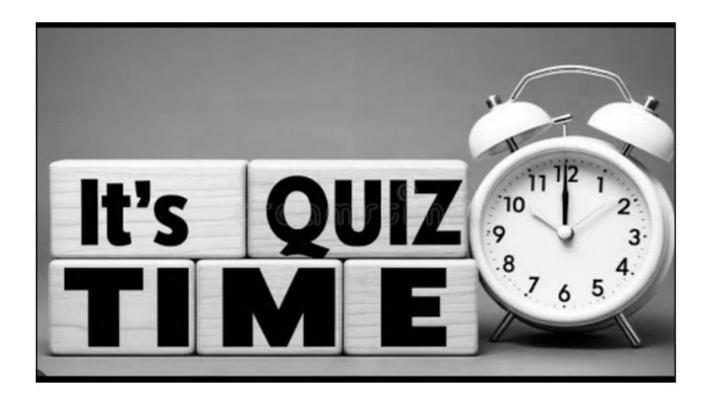
- · What to do after receiving report:
  - Review information related to properties (Ask Questions)
    - · Change in management company
    - · Who is responsible for entering these events
    - · Make a plan if property is not meeting mark
    - · Consider adding this to the move out process checklist



All additional report card requirements are covered in Compliance 101 and Advanced Compliance



To submit questions for speaker during presentation, please use Q&A feature



Can Management charge a targeted applicants household an application fee?	
If a targeted resident requests to add additional family member(s), can management charge an application fee?	
When completing a Transfer event in RCRS, an additional event must be created? T/F	

- · If resident doesn't pay their rent timely management should
  - · A. Send late rent notice to resident.
  - B. Sell off some of residents items and get your money.
  - C. Send late rent notice to resident and HSC

- A 12/1/2024 recertification should be started when?
- Management received the LOR (Letter of Referral) indicating 1 person/1 bedroom household but the applicant asks for a 2 bedroom, due to live in aide....what should you do?
- If management fails to recertify targeted household timely, this will not impact your quarterly report. T/F

- If you have questions about TUA, OAP or Key Assistance set up, who do you call?
- If you have questions about Vacancy and Referral who should you call?
- If you have questions related to payments who should you call?

- If you get locked out of RCRS, who should you contact?
- The day before a targeted applicant moves in...what should you do?
- A Training Survey must be completed to receive your certificate of attendance for this training. T/F

- · If you get locked out of RCRS, who should you contact?
- The day before a targeted applicant moves in...what should you do?
- A Training Survey must be completed to receive your certificate of attendance for this training. T/F

# NCHFA & DHHS TARGETING & KEY ASSISTANCE TRAINING REQUIREMENT

Effective January 1, 2022, properties with Targeted Units must have at least one staff member in a supervisory position attend DHHS Targeting and Key Assistance training annually

## SURVEYS AND TRAINING CERTIFICATE

- · Within the next seven days you will receive your survey by email
- · Surveys will sent to the email address with which you registered
- The training certificate will arrive by email after completing the survey
- · Virtual participants must meet time requirements to receive certificate
- · Questions? Email Gianna at gmhargrovefletcher@nchfa.com

#### RESOURCES

- 1. Go to www.nchfa.com
- 2. Click Rental Housing Partners
- 3. Click Rental Owners & Managers
- 4. Click Policies, Resources and Forms

#### Note:

The Targeting Program Manual can be found here.

### **KEY RENTAL ASSISTANCE CONTACTS**

Need help with	Contact
Key Rental Assistance set up	Sandy Harris at ssharris@nchfa.com
File process, Key Rental Assistance billing or payment	Louise Gardner at rlgardner@nchfa.com
Targeting Unit Agreements	Sandy Harris at ssharris@nchfa.com

Find Key Rental Assistance policies, forms, etc. at www.nchfa.com/rental/mforms.aspx.



Questions?

To submit questions for speaker during presentation, please use **Q&A** feature – or after the training email questions to

rentaltrainings@nchfa.com



## Resources

ram Housing A	ssessor Coverage Area		
Monica Frizzell	Nadage Cousins	Frank Bryant	Pamela Chandler
monica.frizzell@dhhs.nc.gov	nadage.cousins@dhhs.nc.gov	frank.bryant@dhhs.nc.gov	pamela.chandler@dhhs.nc.gov
919-605-2959	984-800-3245	919-604-7643	919-614-9105
888-331-8455 (fax)	888-426-9964 (fax)	888-419-7783 (fax)	888-510-4487 (fax)
Mecklenburg	Alexander	Alamance	Beaufort
	Anson	Davidson	Bladen
	Ashe	Davie	Brunswick
	Avery	Durham	Carteret
	Buncombe	Forysth	Chowan
	Burke	Gaston	Columbus
Ta	Cabarrus	Lincoln	Craven
arg	Caldwell	Rutherford	Cumberland
jet	Caswell	Stanly	Dare
ing	Catawba	Stokes	Duplin
j P	Chatham	Surry	Edgecombe
'ro	Cherokee	Raleigh	Franklin
gra	Cleveland	Wake	Granville
am	Guilford	Yadkin	Greene
ı aı Od	Haywood		Halifax
nd	Henderson		Harnett
Ke bbe	Jackson		Hertford
ey er ´	Lee		Ноке
R€ 14,	Macon		Iredell
eni	Madison		Johnston
tal 02	McDowell		Jones
Preferrals	Montgomery		Lenior
Ka <b>g</b> ohnson	Orange		Martin
ka .johnson@dhhs.nc.gov	Person		Moore
91 <b>9</b> 616-3051	Polk		Nash
88 <b>6</b> 524-7121 (fax)	Randolph		New Hanover
Tra	Richmond		Northampton
ain	Rockingham		Onslow
inę	Rowan		Pamlico
g	Transylvania		Pasquotank
Revised January 6, 2025	Union		Pender
	Vance		Pitt
	Warren		Robeson
	Watauga		Sampson
1 <sup>-</sup>	Wayne		Scotland
73	Wilkes		Washington
	Wilson		
	Yancey		

	Targeting Program Housin	Fargeting Program Housing Stabilization Coverage Area	ва	
	Gillian Hampton	LaShonda Bryant	Monica Jones	Stacy Hurley
	gillian.hampton@dhhs.nc.gov	lashonda.bryant@dhhs.nc.gov	monica.jones@dhhs.nc.gov	stacy.hurley@dhhs.nc.gov
	919-817-6845	919-817-3075	919-618-8149	919-609-3771
	Alexander	Cabarrus	Alamance	Beaufort
	Ashe	Gaston	Caswell	Chowan
	Avery	Mecklenburg	Chatham	Craven
	Buncombe	Polk	Davidson	Dare
Т	Burke	Stanly	Davie	Duplin
ar	Caldwell		Durham	Franklin
ge	Catawba		Edgecombe	Granville
etir	Cherokee		Guilford	Greene
ng	Cleveland		Harnett	Hertford
Pı	Forsyth		Hoke	Martin
ΟĆ	Haywood		Johnston	Nash
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K be	Macon		Randolph	Raleigh
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alice\_johnson@dhhs.nc.gov 919-631-9899 Anson Bladen Brunswick Carteret Columbus Cumberland Halifax Jones Lee Lenoir New Hanover Onslow Pitt Sampson Scotland

Alice Johnson

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#### TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET

Prope	erty Name Happy Gardens	Property Email	propertymgr@happy	gardens.com
Resid	ent NameLouisa Gardner	Resident Address _	200 Happy Lane	
Move	e Out Date5/31/2025	_		
Instru	uctions and notes:			
•	RCRS must be up to date prior to special claims submiss household except when the unit remains unrented for n Start with Line 1 and complete each section in order reg Request NC Dept. of Health and Human Services (DHHS) subject to certification by DHHS that property managem	nore than 2 months. (Ear gardless of what type of concepts of concepts and sign this form the concepts of the	ly claim submission will limi laim you are filing. n prior to claim submission. nity (as specified for each tyl	t the vacancy claim.) Claim approval is oe of claim) to
•	mitigate tenancy issues to preserve housing for the residupload in RCRS this completed form, a copy of the completed form acopy of the complete documentation referenced in this worksheet for each ty	oleted security deposit d		
•	Final approved amounts are subject to maximum amoun	· -	=	
•	For questions regarding this form or claim submission, c ssharris@nchfa.com.	ontact Louise Gardner at	rlgardner@nchfa.com or Sa	andy Harris at
•	Send forms to Detra Purcell at <a href="Detra.l.purcell@dhhs.nc.">Detra.l.purcell@dhhs.nc.</a>	gov for DHHS certificatio	n.	
1)	Security Deposit Collected			\$ <u>635</u>
	\$3,500. Eligible only if owner has policy of inspecting unit inspection. Include invoices and unit inspection reports.  Itemized Claim – Enter items included in the claim and up  Description	·		entified during unit
	Clean Unit			420.00
	replace crisper cover			81.42
	strip/wax floors			225.00
	Sheetrock repair and (paint unit prorated 2	/3)		283.34
	Replace carpet (prorated 6/7 years)	,		877.45
			Total Cost	
				1887.21
	a) Total Cost from above			1887.21 \$ 1887.21
	<ul><li>a) Total Cost from above</li><li>b) Security Deposit from line 1</li></ul>		-	
	b) Security Deposit from line 1 c) Payments made by tenant		-	\$ 1887.21 \$ 635.00 \$ -
	<ul> <li>b) Security Deposit from line 1</li> <li>c) Payments made by tenant</li> <li>d) Remaining Unpaid Damages (If the amount is negative</li> </ul>	-	- ny unpaid damages.) =	\$ 1887.21 \$ 635.00 \$ - \$ 1252.21
3)	b) Security Deposit from line 1 c) Payments made by tenant d) Remaining Unpaid Damages (If the amount is negative e) Enter the lesser of line 1d or \$3,500 here and in RCR Reimbursement of Unpaid Tenant Portion of Rent and L of the tenant portion of rent. Eligible only if DHHS notifie the tenant. Include a copy of the tenant ledger as suppor	S on the Unpaid Damage ate Fees minus remainin d of the balance due with ting documentation.	ny unpaid damages.) = es line (not less than \$0) g paid security deposit, not hin 10 days of delinquency n	\$ 1887.21 \$ 635.00 \$ - \$ 1252.21 \$ 1252.21 to exceed 3 months of the being served to
3)	b) Security Deposit from line 1 c) Payments made by tenant d) Remaining Unpaid Damages (If the amount is negative e) Enter the lesser of line 1d or \$3,500 here and in RCR Reimbursement of Unpaid Tenant Portion of Rent and L of the tenant portion of rent. Eligible only if DHHS notifie the tenant. Include a copy of the tenant ledger as suppor a) Unpaid Tenant Rent (up to 3 months) Rent \$422 (2)	S on the Unpaid Damage ate Fees minus remainin d of the balance due with ting documentation.	ny unpaid damages.) = es line (not less than \$0) g paid security deposit, not inin 10 days of delinquency n	\$ 1887.21 \$ 635.00 \$ - \$ 1252.21 \$ 1252.21 to exceed 3 months otice being served to \$ 452.00
3)	b) Security Deposit from line 1 c) Payments made by tenant d) Remaining Unpaid Damages (If the amount is negative e) Enter the lesser of line 1d or \$3,500 here and in RCR Reimbursement of Unpaid Tenant Portion of Rent and L of the tenant portion of rent. Eligible only if DHHS notifie the tenant. Include a copy of the tenant ledger as suppor	S on the Unpaid Damage ate Fees minus remainin d of the balance due with ting documentation. 2 mths), late fees \$	ny unpaid damages.) = es line (not less than \$0) g paid security deposit, not nin 10 days of delinquency n	\$ 1887.21 \$ 635.00 \$ - \$ 1252.21 \$ 1252.21 to exceed 3 months otice being served t

Reimbursement for Vacancy due to Tenant Abandonment of Un remaining lease term, minus remaining paid security deposit, not prior to end of lease term, DHHS notified of abandonment within remains unrented.	to exceed 2 months' rent. Eligible only if t	tenant v	acates unit
a) Enter the Key Payment Standard or total rent collected for the	unit if Key is not used (up to 2 months)	\$	1270.00
b) Enter line 3c if negative amount		-\$	
c) Eligible Abandonment Claim (If the amount is negative, you are	not eligible for an abandonment claim).		1270.00
d) Enter line 4c (not less than \$0) here and in RCRS on the Aban	donment line	\$	1270.00
Reimbursement for Successful Eviction Costs, not to exceed \$1,0 DHHS given <i>three</i> opportunities to intervene prior to eviction filin costs, sheriff's office fees, attorney's fees) and a copy of the summer to be successed by the summer costs.	g. Include invoices for eviction related cos		
a) Eviction Costs		\$	
b) Enter line 4c if negative amount		- \$	
c) Remaining Eviction Costs (If the amount is negative, you are not	t eligible for any unpaid damages.)	<i>=</i> \$	
d) Enter the lesser of line 5c or \$1,000 here and in RCRS on the	Eviction Cost line	\$	
<ul> <li>The property has not and will not request permission from N replacement reserve accounts associated with the property f</li> <li>The property will not seek or continue seeking collection of n Sandy Harris</li> <li>Signature</li> <li>Sandy Harris</li> </ul>	or reimbursed costs, AND	costs.	
Printed Name	Phone Contact	_	
DHHS Certification  By signing the form below, DHHS certifies that they were given on preserve housing for the household as specified by each claim type.  Detra Purcell  Signature	· · · · · · · · · · · · · · · · · · ·		
Detra Purcell	919-855-3439		
		_	
Printed Name	Phone Contact		
Form effective 1/1/24			

## **Prorating Items (Paint)**

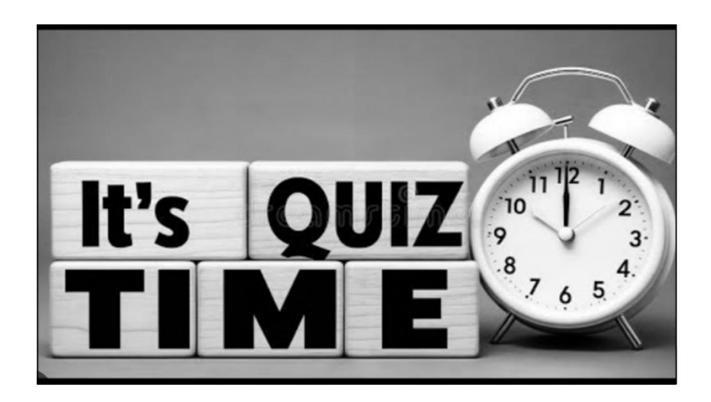
DESCRIPTION	RATE	QTY	AMOUNT
2908-200 2 bed	\$275.00	1	\$275.00
Sheetrock repair	\$50.00	2	\$100.00
Payment Info	SUBTOTAL		\$375.00
PAYMENT INSTRUCTIONS	TAX (0%)		\$0.00
Payments due 30 calendar days after invoice date. Invoices more than 14 days past payment	TOTAL		\$375.00
due date will accrue a *15% late fee, monthly, until payment is received.	BALANCE DUE	US	SD \$375.00

- Painting \$275 divided by 3 (yrs)= \$91.67
- \$91.67 x 2 (yrs)= \$183.34 for paint
- \$183.34 + \$100.00= \$283.34
- Amount listed on Special Claim Worksheet = \$283.34

## **Prorating Items (Carpet)**



- Carpet \$1023.70 divided by 7 (yrs)= \$146.242
- \$146.242 x 6 (yrs)= \$877.45 for carpet
- Amount listed on Special Claim Worksheet = \$877.45



- Can Management charge a targeted applicants household an application fee?
  - NO
- If a targeted resident requests to add additional family member, can management charge an application fee?
  - YES

## When Completing A Transfer Event In RCRS, An Additional Event Must Be Created? T/F

#### TRUE

 If a transfer out/transfer in occurs, management <u>must</u> create a second event (same day as transfer in), upload documents into the second event and submit both for approval.

- · If resident doesn't pay their rent timely management should
  - A. Send late rent notice to resident.
  - · B. Sell off some of residents items and get your money.
  - · C. Send late rent notice to resident and HSC.

· C. Send late rent notice to resident and HSC



- A 12/1/2024 recertification should be started when?
  - 8/1/2024 120 days prior to recert. date
- Management received the LOR (Letter of Referral) indicating 1 person/1 bedroom household but the applicant asks for a 2 bedroom, due to live in aide....what should you do?
  - · Reach out to your Housing Assessor immediately
- If management fails to recertify targeted household timely, this will not impact your quarterly report. T/F
  - False

- If you have questions about TUA, OAP or Key Assistance set up, who do you call?
  - Sandy Harris NCHFA
- If you have questions about Vacancy and Referral who should you call?
  - DHHS
- If you have questions related to payments who should you call?
  - Louise Gardner NCHFA

- · If you get locked out of RCRS, who should you contact?
  - · Your management companies Administrator
- The day before a targeted applicant moves in...what should you do?
  - Check in Vacancy and Referral to ensure no additional documents were added.
- A Training Survey must be completed to receive your certificate of attendance for this training. T/F
  - True