2025 TARGETING PROGRAM & KEY RENTAL ASSISTANCE TRAINING









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Web Site: www.nchfa.com

Asset Management Contact List

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Susan Westbrook, Manager of Rental Assets, sewestbrook@nchfa.com	(919) 877-5647

Asset Management and Compliance Teams:

If you have a general or specific question regarding tax credits or an RPP funded property, contact any of the following:

1	8		
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If you have a question about Tanya Clark	the online reporting sys	tem (RCRS), contact: tbclark@nchfa.com	(919) 877-5665
If you have a question about Tanya Clark	Annual Owner Certifica	ations (AOC), contact: tbclark@nchfa.com	(919) 877-5665
If you have questions on RP Randa McCauley	P rent increases or reserv	ve withdrawals, contact: rjmccauley@nchfa.com	(919) 981-2691
If you have general question Sandy Harris	s about audited financial	statements, contact: ssharris@nchfa.com	(919) 877-5649
If you have a question about Tammy Douglas	utility allowances, conta	act: tgdouglas@nchfa.com	(919) 877-5654
If you have a question about Louise Gardner	the KEY Program paym	nents, contact: rlgardner@nchfa.com	(919) 877-5663
If you have questions about of Steven James	our training requirement	s, training workshops or workshop schedules, spjames@nchfa.com	contact: (919) 981-2654
If you have questions about Gianna Hargrove-Fletcher		egistration, contact: gmhargrovefletcher@nchfa.com	(919) 578-3529
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If you have general question Sandy Harris		ions, contact: n sharris@nchfa.com n and Key Rental Assistance	(919) 877-5649

2025 Targeting Program & Key Rental Assistance Virtual/In Person Training

- If you have technical difficulties, you can use the chat box feature, or you can call (919) 515-2277
- To submit questions for speaker, please use **Q&A** feature to ask questions at any time during the presentation. If after the presentation, you have questions, email rentaltrainings@nchfa.com and your question will be relayed to training staff



Our training will begin at 9am



2025 TARGETING PROGRAM & KEY RENTAL ASSISTANCE TRAINING









PLEASE SILENCE YOUR ELECTRONIC DEVICES

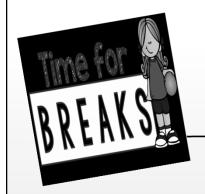






In order to receive credit for the training... computer devices may <u>NOT</u> be used during the training. Please limit use to breaks and lunch.

WHAT YOU NEED TO KNOW...







TIME FOR

.. to have a positive training experience today







rentaltrainings@nchfa.com

used for both questions after trainings and general compliance questions

compliancehelp@nchfa.com

used for RCRS questions/issues only





JOINING US VIRTUALLY?

- Prior to the beginning of the training, technical difficulties, please call 919.515.2277
- During the training, technical difficulties, please use the Chat Box
- If you have questions about the topic or in general, please use the Q&A feature
- After training, if you have questions, you may email rentaltrainings@nchfa.com
- Be sure you accessed the training using the name and email that you were registered with to receive credit for attending
- You must attend the entire training in order to receive credit virtual attendance is tracked
- Closed caption is available for those who need this service provided

DISCLAIMER

- The policy/information contained in this presentation was prepared and related handouts are accurate at the time of this presentation
- Upon further release of guidance from the Internal Revenue Service (IRS) and US Department of Housing and Development (HUD) or NCHFA Leadership, additional updates to our policies may be necessary and will be communicated by the North Carolina Housing Finance Agency



Annual Owner Certification Due Annually on February 10th

- Reminders:
- · Failure to submit timely may result in noncompliance
- Read/Understand each question on the certification
- Review Property Activity Report to ensure RCRS is up-to-date
- Have a plan to ensure the certification is completed timely
- Include in the upload any clarification that would prevent the submitted certification from not being approved

If you have any questions, please contact Tanya Clark at 919-877-5665 or tbclark@nchfa.com



NCHFA HOTMA Delayed New Effective Date: 7/1/2025



- After careful consideration, the Agency has decided to delay implementing HOTMA for properties in our portfolio until 7/1/2025
- This will correspond with the implementation date imposed by HUD and RD
- The Rental Compliance Reporting System (RCRS) will be updated in time to allow for 1/1/2025 implementation date, as discussed in training
- Therefore if you are ready to move forward in January, please do so
- Major difference triggered by the change: All income certifications with an EFFECTIVE date of 7/1/2025 will be required to be HOTMA-compliant. (If we had implemented in January, we would go by signature date instead of effective date.)
- We have updated our forms with the most recent guidance
- The updated policy and forms will be available on our website

An email blast was sent out and announcement posted in RCRS on the RCRS Home Screen under Announcements on 11/27/2024



2025 HUD Inflation-Adjusted Values (Table 1): Effective January 1, 2025

Imputed Asset Income Threshold

2025 - \$51,600 (2024 - \$50,000)

Non-Necessary Personal Property Inclusion Threshold

2025 - \$51,600 (2024 -\$50,000)

Asset Self-Certification Threshold (Under \$50k Form)

(will require a form update)

2025 - \$51,600 (2024 - \$50,000)

NCHFA Policy

MCHFA Policy

Effective 7/1/2025 when HOTMA is implemented

Earned Income Exclusion for Deponent Adult Full-Time Students

2025 - \$480 (Unchanged)

Adoption Assistance Exclusion

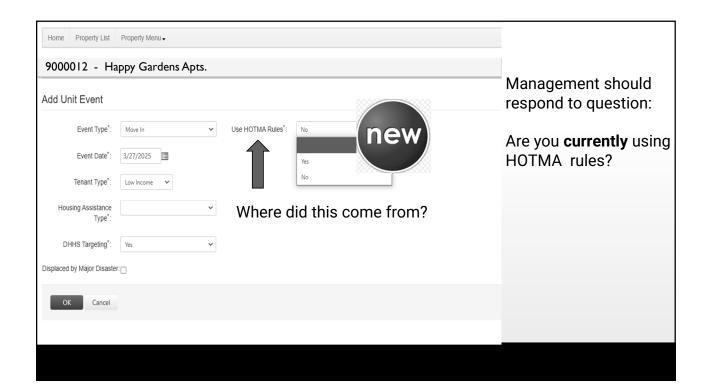
2025 - \$480 (Unchanged)

HUD Passbook Rate

2025 - 0.45% (2024 - 0.4%)



https://www.huduser.gov/portal/datasets/inflationary-adjustments-notifications.html



Major Announcement: RCRS UPDATE NAHMA versions 6, 7 and 8 are now supported in RCRS

As of 2/6/2025, companies may now transmit unit events from third-party software using NAHMA upload version 6, 7 or 8

Additional details will follow, including when versions 6 and 7 will be retired

Please contact compliancehelp@nchfa.com
if you encounter glitches with RCRS or the upload process

Note: We have corrected the upload process to 'skip' unit events entered earlier

- Please go ahead and manually enter unit events with Key assistance as soon as they are complete, since these events require independent review and approval
- When you do the upload for the month, RCRS will skip any unit events that have been previously entered, and it will accept all unit events not previously entered, as well as those indicated as a "correction"

NCHFA Asset Management Compliance Manual

- Updated April 2024
- Includes HOTMA Updates
- Includes NSPIRE/State Noncompliance Updates
- Includes forms updates and MORE
- Future updates may/will be necessary as regulations and policies changes

www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Compliance Manual

Please be patient with our staff as we learn to use our hank you!

Continuing with 2025 inspections, we are using tablets and with a updated inspection software to improve the inspection process

- · Paperless inspections
- Inspections conducted with consistency with monitoring staff
- Ability to email a inspection report after completing the inspection

And more!





Rent Increases Before the 8609s Are Issued

- All tax credit deals must have Agency approval until the 8609s have been issued
- When do we discover this has not been done?
 - When Development Staff is Reviewing the Final Cost Certification



Rents & Lease-Ups

- Ensure rents are updated in RCRS before you start a Lease-up
- If the property opens with rents that are too low, this will cause cash flow issues throughout the life of the property



Rent Increase Requirement 2025 Allocations and Going Forward

Regardless of funding Type Agency Approval Required

Included in the 2025 QAP

NEW REQUIREMENTS

NCHFA & USDA Effective Dates

Households in RD properties with an RD move-in effective date of January 1st will need to perform a recertification in the actual month of the move in

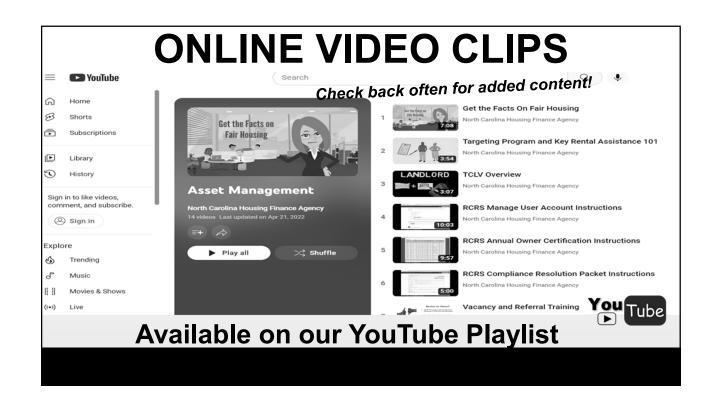
- For example: Tenant moves in December 26th, with an RD effective date of January 1. The RCRS effective date should be December 26th for the move-in, not January 1
 - ➤ The annual recertification should be effective on December 1st (or no later than December 26th) instead of January 1st
 - Future recerts for this household will be on December 1st because the full recert on December 1st changes the anniversary date
 - ✓ Interim recerts for HUD properties do NOT change the anniversary date, because only the information that changed is verified
 - ✓ RD requires all data to be verified at any recert, so this starts the clock over

Updating RCRS Contacts Requirements

- Each Management Company has a RCRS Administrator who can assign contacts, roles, tags and re-set user passwords
- Ensure that Management and Owner contacts in RCRS are current for each property in the portfolio
- Ensure that contact roles are updated for each property as staff changes occur
 - Physical Inspection Contact
 - ➤ File Review Contact
 - Key Contact
 - Primary Compliance Contact
 - ➤ Project Specific Contact
 - > On-Site Contact If not updated state noncompliance will be issued
 - Operations Contact
 - > Financial Contact

If additional assistance is needed Email: compliancehelp@nchfa.com





Fair Housing Training

Kathi Williams, The Fair Housing Institute

(770) 826-6573 – www.fairhousinginstitute.com



SAHMA

(800) 745-4088 - www.sahma.org



John Ritzu, Fair Housing FIRST

(312) 913-1717 - www.FairHousingFIRST.org



NCHFA offers Fair Housing training virtually at no cost





Local Apartment Associations Housing Builds NC.com offer Fair Housing Courses as well





Targeting Program and Key Assistance





INCREASED PAYMENT STANDARDS



New Key Payment Standards - Eff 1/1/25

	ayment Stands			
Unit Size	TIER 1 (BASE)	TIER 2	TIER 3	TIER 4
SRO	\$345	\$410	\$500	\$615
Efficiency	\$515	\$580	\$670	\$785
1 BR	\$545	\$610	\$700	\$815
2 BR	\$645	\$740	\$830	\$945
3 BR	\$735	\$830	\$920	\$1,035
4 BR	\$815	\$910	\$1,000	\$1,115
Counties	All Counties not listed to the right in Tiers 2-4	Buncombe, Brunswick, Camden, Carteret, Dare, Granville, Henderson, Iredell, Lincoln, Madison, Pender Watauga	Currituck, Gaston, Mecklenburg, Cabarrus, Union, Durham, Orange, Chatham, New Hanover, Moore	Johnston, Wake & Franklin

The blue counties under Tier 2 were Tier 1 counties prior to 1/1/25.

The blue counties under Tier 3 were Tier 2 counties prior to 1/1/25.

Key Payment Standards Increase Effective January 1, 2025

- Following a thorough analysis of how to ensure equitable Key payment standards across the state, the Agency will assign properties to one of four tiers of Key payment standards
- The tiers were determined by grouping counties with similar rent limits
- Based on LIHTC income and rent limits effective April 1, 2024
 - ➤ The following counties will be moving from Tier 1 to Tier 2 (Buncombe, Camden Carteret, Dare, Granville, Henderson, Iredell, Lincoln, Madison, Pender and Watauga)
 - ➤ The following counties will be moving from Tier 2 to Tier 3 (Moore and New Hanover).
- The worksheets are available on our website

www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Resident Files > Targeting Program

UPDATED KEY CALCULATION WORKSHEETS

Targeting Program

Key Calculation Worksheet—Tier 1 (expires after 12/31/24 for all counties not listed on any other worksheets)

Key Calculation Worksheet—Tier 2 (expires after 12/31/24 for Brunswick, Moore and New Hanover)

<u>Key Calculation Worksheet—Tier 3</u> (expires after 12/31/24 for Currituck, Cabarrus, Chatham, Durham, Gaston, Mecklenburg, Orange and Union)

Key Calculation Worksheet—Tier 4 (expires after 12/31/24 for Franklin, Johnston and Wake)

Key Lease Addendum

Key Calculation Worksheet—Tier 1 (effective 1/1/2025 for all counties not listed on any other worksheets)

Key Calculation Worksheet—Tier 2 (effective 1/1/25 for Buncombe, Brunswick, Camden, Carteret, Dare, Granville,

Henderson, Iredell, Lincoln, Madison, Pender and Watauga)

<u>Key Calculation Worksheet—Tier 3</u> (effective 1/1/25 for Currituck, Cabarrus, Chatham, Durham, Gaston, Mecklenburg, Moore, New Hanover, Orange and Union)

Key Calculation Worksheet - Tier 4 (effective 1/1/25 for Franklin, Johnston and Wake)

www.nchfa.com

Rental Housing Partners > Rental Owners & Managers > Policies, Resources & Forms > Resident Files > Targeting Program

Key Payment Standards Increase Effective January 1, 2025 - Reminders

- The system will automatically pick up the new payment amount for January 1, 2025 when management submits the request on or after December 1, 2024. Management will not need to enter Updates or make changes in RCRS for this to occur
- For move-ins on or before January 1, 2025, management should be using the existing Key calculation worksheet
- For move-ins on or after January 1, 2025, management should be using the new worksheet based on the Tier assigned to the property
- For recerts or update events NOT submitted to NCHFA but signed on or after December 1, 2024, management should use the new calculation worksheets available on our website
- For any recert or update effective 3/1/2025 or later, there should be no exceptions to using the updated forms because the new calculation form will be published 120+ prior to this date

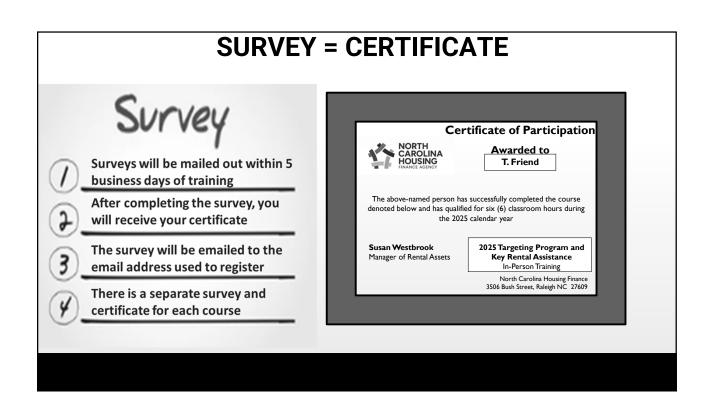
If you have any questions, please contact Louise Gardner at 919-877-5663 or rigardner@nchfa.com

2025 Recertification Reminder

- Full annual recertification must be completed for all targeted households, regardless of subsidy source.
- This includes uploading all supporting documentation associated with the certification.
- **Exception:** If property is full PBRA and no key assistance available, only initial move in documentation is required.

2025 Targeting Program And Key Assistance Training Dates

- 3/25/2025 In Person and Virtual Training Raleigh
 - 5/6/2025 In Person Training Only Statesville
 - 7/22/2025 In Person Training Only Wilkesboro
 - 9/16/2025 In Person Training Only New Bern
- 10/14/2025 In Person and Virtual Training Raleigh



"OPTING OUT"

- When you sign up for a class you have the option to "opt out" of emails
 - (DON'T DO IT)
- If you opt out, you will not receive notice of upcoming classes or receive the survey you have to complete to get your certificate....(BAD NEWS)



• If you accidentally opt out, please reach out and we can correct, so that you will receive your survey and then your "Certificate of Participation"

Construction Tracking



- 1. QAP (Qualified Allocation Plan) Projects Awarded
- Construction Status gets to (Framing)
 Management <u>must</u> reach out to Amy Barnes
- 3. NCHFA emails Property Profile Sheet (PPS)

Management completes and returns to NCHFA



- 4. Amy Barnes completes review of Property Profile Sheet and sends to DHHS/Louise Gardner
- 5. OAP/TUA is sent to management/owner from NCHFA (Sandy) when Property gets to Mechanical
- 6. Management reaches out to Louise Gardner to set up Pre Lease Up Call 120 days prior to expected CO's (If needed)

If a new management company or management failing to meet the mark, NCHFA (Louise Gardner) will reach out within 120 days of expected CO's

Construction Tracking

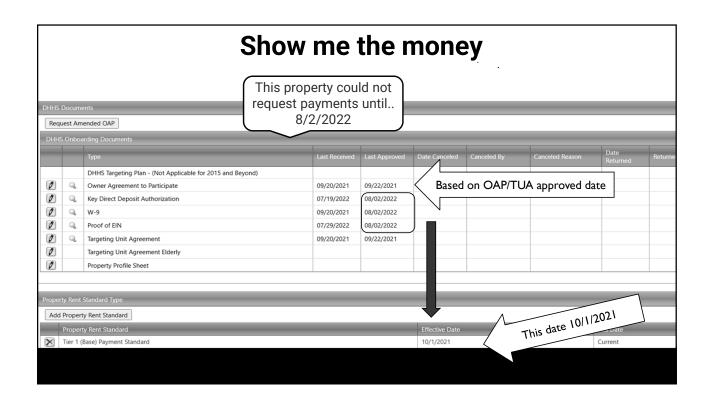


- Track construction with our development team Monthly updates are required
- OAP and TUA sent to management/ownership entity for completion
- Ultimately it is owner/management responsibility to comply with OAP and TUA

DHHS Onboarding documents

- OAP/ TUA
- Proof of EIN (Employer Identification Number)
- W9 Form
- Key Direct Deposit Authorization

Must be completed in order to request payment



CONSTRUCTION TRACKING - PRE-LEASE UP CALLS

IF NEEDED:



- NCHFA/DHHS/Management
- Conducted via phone call/Teams
- Get to know the partners and expectations of programs
- Management is encouraged to have site staff participate
- Opportunity to ask questions and make sure everyone is on the same page

CONSTRUCTION TRACKING - PRE-LEASE UP CALLS



- Targeting Program Requirements
- · Required documents completed
 - TUA/OAP
 - ACH Forms
 - TSP
 - · Utility Allowance
 - Units set up in RCRS
- · Rent/Income Set Asides
 - · Average Income, if applicable
- · Reporting systems
 - RCRS
 - V&R

CONSTRUCTION TRACKING - PROPERTY PROFILE

Property Description
Property Type | Family | Family | Froperty Name | Street Address | Froperty Name | Street Address | Froperty Funding | Family | Froperty Name | Street Address | Froperty Name | Froperty | Froperty Funding | Froperty | Froperty Funding | Froperty | Froperty Funding | Froperty | F

- Property Specific
- Family/Elderly
 - Be sure you are familiar with the correct elderly definition
- · Assistance Type
- Pet Policy
- · Accessibility features of units
- Location characteristics
 - Nearest grocery store/public transportation

Construction tracking - elderly definition



- Federal Housing Program
 - Head/Co-Head 62 and older or disabled of any age. Define other household members age
- Federal Housing Program
 - Head/Co-Head 62 and older. Define other household age
- All household members must be 62
- 80% of units 55 and older 20% must be set aside at 45 for targeting program participants

Elderly Definition History



Rural Development



- Only one option allowed in AMS/RCRS for HUD/RD properties:
- Elderly (HUD/RD)



- Elderly (HUD/RD)
- · HUD originally defined elderly as
- HoH or Co-head must be 62 or older OR disabled of any age.
- The age of other adult household members was undefined
- Minors may or may not be allowed, depending on the regulatory agreement
- · Examples of eligible households:
 - HoH or Co-head must be 62 and other household member any age (birth and up)
 - · HoH or Co-Head 22 and disabled

Elderly Definition History



- Some things do NOT marry well
- Different age groups like different things
 - Sleep schedule
 - Noise level
 - Music
- It became apparent another option was needed





- Elderly (HUD/RD)
- · HUD allowed another option
- HoH or Co-head must be 62 or older in all units
- The age of other adult household members was undefined
- Minors may or may not be allowed, depending on the regulatory agreement
- · Examples of eligible households:
 - · HoH or Co-Head must be 62
 - Disabled households had to meet the age requirement – no longer allowed at any age

Elderly Definition History



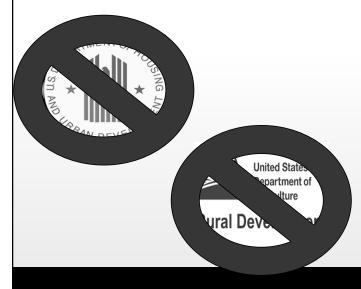


Rural Development



- HUD/RD Regulatory Agreement
- Properties only use these elderly definitions if you have a regulatory agreement with HUD or RD in place.
- Must provide a copy of the regulatory agreement with the TUA to use either of these
- Owner must have a copy of this agreement (no exceptions)





- Only two (2) options allowed for properties that are <u>NOT</u> funded by HUD/RD:
 - Elderly (62)
 - Elderly (55)

- Elderly (62)
- HUD allowed another option
- All household members must be 62 and older
- · No provision for younger spouse/co-head
- · No provision for disabled
- Examples of eligible households:
 - HoH is 62 or older and spouse must be 62 or older
 - If spouse or co-head is younger than 62, you are not eligible to live at the property
 - · Grandkids are not allowed





- Elderly (55)
- According to the Housing for Older Persons Act (HOPA), the owner can set certain age parameters under the 55+ elderly definition:
- In (____%) of the units (must be at least 80%), at least one household member must be 55 or older
- In (____%) of the units (up to 20%), at least one household member must be (_?_) or older, or unrestrictive
- All other household members in any unit be (_?_) or older, or unrestrictive

Elderly Definition History

Percentage of units	Head/Co-Head Age	Other HH member Age
80%	55	45
20%	55	45

In this example, 100% of the units require at least one person age 55+ and all other household members are age 45+.

**This would NOT be allowed under the Targeting Program.

Example:

- Elderly (55)
- What does this look like?
- In 80% of the units, at least one household member must be 55 and older and other household members must be 45 or older
- Owners must define the other 20%
- Owners must define the age of other household members

- Elderly (55)
- NC requires referrals from Targeting Program to be allowed at age 45, so at least 10% of the units must be for age 45+, regardless of other restrictions imposed
- The referral counts in the age group of units that applies to their age
- We do not address the age of other applicants/residents under the Targeting Program requirements.

- Example:
 - The owner indicates 90% of the units are for age 55+ and 10% are for age 45+.

In this example, if you only allow DHHS referrals to be 45+, and all other applicants must be 55+, you may be facing a Fair Housing complaint. Contact your attorney before limiting the age of nonreferrals to 55+.

Elderly Definition History

Percentage of units	Head/Co-Head Age	Other HH member Age
90%	55	45
10%	45	45

In this example, 90% of the units require at least one person age 55+ and all other household members are age 45+.

**This IS allowed under the Targeting Program.

Example:

- Elderly (55)
- What does this look like?
- In 90% of the units, at least one household member must be 55 and older and other household members must be 45 or older
 - Owners must define the other 10%
- Owners must define the age of other household members

PROPERTY PROFILE SHEET (ELDERLY) Property Profile – Targeting Program **Property Description** Property Type **ELDERLY Property Name** Street Address Zip Code City County Property Funding Check all that apply **HUD HOME HUD Section 8** Tax Credit/Bond Development **Construction Type New Construction** Newly Rehabbed Existing/In Operation **Estimated Date of Certificate of Occupancy Estimated Date Preleasing to Start** Federal Housing Program (HUD/RD): Head of Household or Co-head must be 62 or older OR 1 🔲 disabled of any age, in all units. The other household members must be (A) or older, or if unrestricted, then enter N/A Federal Housing Program (HUD/RD): Head of Household or Co-head must be 62 or older, in **Elderly Definition** all units. The other household members must be (A) or older, or if unrestricted, then enter N/A Check the box by the number to identify the applicable elderly definition and fill out All household members must be 62 or older in all units. In $(\underline{\mathbf{A}})$ % of the units (must be at least 80%), at least one household member must С В be 55 (B) or older and other household members must be at least (C) or older, or columns A, B and C. For definition #4 determine if the intent is to allow 55 if unrestricted, then enter N/A. And, In $(\underline{\mathbf{A}})$ % of units, at least one household member must be $(\underline{\mathbf{B}})$ or older. The other household members must be (C) or older, or if unrestricted, then enter N/A. And, or bar minor children from living at the In (A) % of units, at least one household member must be (B) or older. The other property. household members must be (C) or older, or if unrestricted, then enter N/A Targeting Program Requirement: 10% of units must allow households with members 45 years old or older

	Total Units	Total Accessible (Type A)	Units	Accessible Units with Curbless Shower (Type A)
Total number of ur	nits 40	6	3	
Efficiency units				_
1 BR units	30	4 -(Ivisual/audio)	2	
2 BR units	10	2		
3 BR units				
4 BR units				
*The number of acce	ssible units with a <u>curpless</u> show	wer is a subset of the number of	total accessible units.	
	Does the property have p	roject based assistance other	than Key? (ves/no)	
		roject based assistance other	than Key? (yes/no)	
	If yes: How many units ha	ve <u>project based</u> assistance?	than Key? (yes/no)	
Project Based	If yes: How many units ha What is the source	ve <u>project based</u> assistance? of <u>project based</u> assistance?		
Project Based Rent Assistance	If yes: How many units ha What is the source Is the Rent Assistar	ve <u>project based</u> assistance? of <u>project based</u> assistance? nce controlled by a local PHA		
	If yes: How many units ha What is the source Is the Rent Assistar Who controls the p	ve <u>project based</u> assistance? of <u>project based</u> assistance? nce controlled by a local PHA property waiting list?)	
	If yes: How many units ha What is the source Is the Rent Assistar Who controls the p Describe any restri	ve <u>project based</u> assistance? of <u>project based</u> assistance? nce controlled by a local PHA	at inhibit	
Rent Assistance	If yes: How many units ha What is the source Is the Rent Assistar Who controls the p Describe any restri	ve <u>project based</u> assistance? of <u>project based</u> assistance? nce controlled by a local PHA property waiting list? ctions or eligibility criteria th	at inhibit	Total
	If yes: How many units ha What is the source Is the Rent Assistar Who controls the p Describe any restri	ve <u>project based</u> assistance? of <u>project based</u> assistance? nce controlled by a local PHA property waiting list? ctions or eligibility criteria th ccess to Targeting Program a	at inhibit	Total

PROPERTY PROFILE SHEET (ELDERLY)

	Community Feature	Miles	Sidewalk	Community Feature	Miles	Sidewalk	Community Feature	Miles	Sidewalk
	Public Trans. Stop			Community College			County DSS Office		
	Full-service Grocery			Hospital			County Health Dept.		
Access to	Convenience Store			Pharmacy			Library		
Community Features	Elementary School			Medical Offices			Bank/Credit Union		
	Middle/Jr High School			EMS Station			Post Office		
	High School			Fire Station			Community Center		
	Day Care/After School			Police Station			Public Park/Athletic Field	ark/Athletic Field	
Describe the availabi	lity of Public Transporta	tion to t	he site						
	ion specifically for perso								
disabilities. Call NCD	OT/Public Transportatio	n Div. at	919-						

Contact Information	
Management Company	
Mailing Address	
Primary Senior Contact	Phone #
Title	Email
Primary Contact for day to day issues	Phone #
Title	Email
Primary On-site Contact (if different from day to day contact)	Phone #
Title	Email

PROPERTY PROFILE SHEET (ELDERLY)

Property Characteris	tics												
On-Site Office Hours				Τ									
Are Applications availa	ble o	on-line?	(yes/no)		T i	lf y	es, at what web ad	dress?					
*Targeting Program policy p	rohibii	ts manager	ment from c	hargin	g applicat	tion	fees to Targeting Progr	am applic	ants and the	eir ho	usehold m	embers.	
Are you aware that Ta	rgeti	ng applic	cants will	have	their S	ecı	urity Deposit paid u	ısing Ke	y Rental A	Assis	tance? (yes/no)	
Are Pets allowed? (yes/no) If yes, ar			y rest	estrictions? Service/Companion animals with doctor approval					al				
Property Smoking Policy In the Unit (yes/		Jnit (yes/no)		lı	n Common Areas (ye	es/no)		On Grounds (yes/no)				
Tenant paid utilities		Electric	(yes/no)			G	Gas (yes/no)			Water/Sewer (yes/no)			
Electric company			Gas Company										
Water/Sewer provider				Cable Provider									
Building Types Single floor units (Garden style)			Are there stairs associated with single floor units?		2 story Townhoi	me		Elevator Building(s)					
Number of Buildings a	t the	Property	у										
Unit Features Dishwasher				Laundry hook ups in unit		Balcony/Patio							
Check all that apply Ceiling Fans				On-site Laundry Room									
_	Con	nmunity	Room		Fitness Center			Computer Lab					
Community Features Check all that apply	Bus	iness Cer	nter		Loung	e v	vith TV		Swimming Pool				
check on that apply	Play	Playground			Picnic Area				Sports Court				

Revision Date: 6-8-22

Property Profile Sheet – Accuracy Matters



- Help ensure referral process is efficient
- Allows property to be leased up faster – reduces vacancy loss
- Most importantly Provides a home to those we serve!

ACRONYMS

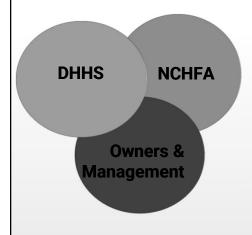
Acronym	Meaning
АМІ	Area Median Income
DHHS	Department of Health and Human Services
DAAS	Division of Aging and Adult Services
HUD	U.S. Dept. of Housing and Urban
NCHFA	North Carolina Housing Finance Agency
OAP	Key Rental Assistance: Owner Agreement to Participate
PBRA	Project Based Rental Assistance
PLP	Preservation Loan Program
PLP400	Housing 400 Initiative Preservation Loan Program 400
QAP	Qualified Allocation Plan
RCRS	Rental Compliance Reporting System
RPP	Rental Production Program
SHDP400	Housing 400 Initiative Supportive Housing Development Program
SSA	Social Security Administration
SSDI	Social Security Disability Income
SSI	Supplemental Security Income
USDA	U.S. Dept. of Agriculture
V&R	Vacancy and Referral System
VA	Veteran's Benefits



To submit questions for speaker during presentation, please use Q&A feature



WHAT IS THE TARGETING PROGRAM?



 Annually, 10% of newly funded LIHC units targeted to individual with disabilities

- Effective 2016 Bond properties are required to participate in Targeting Program
- Targeting Unit Agreement
- Individual must be referred by a service provider who has made a commitment to participate
- Housing with access to supports and services (on-site services not required)

TARGETING UNIT AGREEMENT

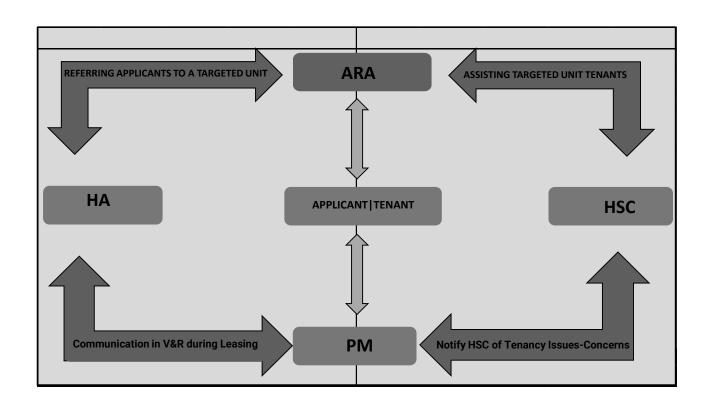
Agreement entered into by owners, property management and DHHS. This document lists:

- Number of Targeted Units
- Targeted Population
- Rental Assistance (Key, PBRA, etc.)
- Roles and Responsibilities MOU

Note:

Property Managers should have a copy of the Targeting Unit Agreement on site.





SERVICE PROVIDER RESPONSIBILITIES

- Refer eligible program individuals
- Assist individuals in the application process including Reasonable Accommodations and Modifications
- Provide ongoing supportive services to referred household
- Coordinate reengagement or refer to supportive services

TENANT RESPONSIBILITIES

- Sign up for Section 8
- · Pay utility deposits
- Pay tenant portion of rent
- Pay for damages during tenancy
- Comply with lease

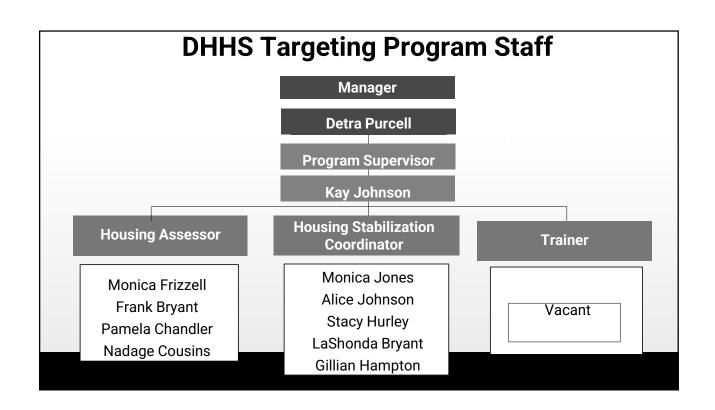
This includes annual recertification

PROPERTY MANAGEMENT RESPONSIBILITIES

- Develop relationship with DHHS and NCHFA to ensure partnership is successful
- Screen applicants according to your tenant selection policy
- Ensure program eligibility and properly document files

PROPERTY MANAGEMENT

- Accurately and timely update of V&R
- Contact DHHS regarding tenancy issues or concerns
- Copy DHHS on correspondence to tenant
- Process request for reasonable accommodations timely and according to tenant selection policy
- Do not designate targeting units prior to receiving referral
- Do not congregate Targeting Program units to one building



HOUSING ASSESSOR

- Manages referral process
- Service provider liaison
- Review referral forms and create first in time waitlist using a statewide database
- Provide referrals to properties via Vacancy and Referral



HOUSING STABILIZATION COORDINATOR

- Single point of contact for property management
- Liaison between property management and referral agency
- Protects program participants confidentiality



PROGRAM TRAINER

- Trains Property Manager's across the State
- Recruit and train Service Provider's across the State
- Point of contact to management for new properties
- Market/advertise targeting units to agencies for New Lease-up's to build program Waitlist
- Point of contact to provide supports to management regarding the Vacancy & Referral System





TARGETING UNIT ELIGIBILITY

- Must have a Targeting Program Letter of Referral
 - *Most current version* -
 - *includes eligible bedroom size
 - *includes accessibility needs
 - *includes assistance type

Other eligibility requirements are determined by the type of rental assistance

Document will be provided through Vacancy and Referral

	eted by the Referral Agenc			
The head of househol agency's service area		ferral. Referral Agend	cies can only refer applicants to p	properties within the
Referral of	Head of Household Name	to		
	Head of Household Name		To be completed by Housing Ass	essor
SECTION 2 (Comple	eted by the Referral Agenc	y and the Head of Ho	usehold. Head of Household sig	nature required.)
Services (DAAS), Ho income, and expense tenancy, I authorize I issues related to my certify that the inform understand that known		nanagement to commy for rental assistance g Unit to communication formation to my references my househormation could result	nunicate regulating my household e and/or refunction to the property manage ate directly with gropery manage erral support age. In signing to	I demographics, ation results in ement regarding his form, I that I s. By signing
Head of	Household Signatu	~ X	Date	
	Household Signatu	ng leted by DHHS/House	Date sing Assessor for Referral Eligibility	Information)
		PBRA/RD		Information)
SECTION 3 (Leave th	his Section Blank-Must be Co		ing Assessor for Referral Eligibility	-
SECTION 3 (Leave the Type of Unit: Type of Subsidy: Key	kis Section Blank-Must be Co	PBRA/RD illity income	ISHP No, will prov	information) ide Key waiver.
SECTION 3 (Leave # Type of Unit : Type of Subsidy: Key PBRA	KEY Verified HOH has disabi	PBRA/RD illity income ability	ISHP No, will prov	ide Key waiver.
SECTION 3 (Leave to Type of Unit: Type of Subsidy: Key PBRA Section 8	Verified HOH has a disab	PBRA/RD illity income ability ability	ISHP No, will prov Security Deposit Amount: Accessibility Needs	ide Key waiver.
SECTION 3 (Leave # Type of Unit : Type of Subsidy: Key PBRA	Verified HOH has a disable Verified HOH has a di	PBRA/RD iiity income ability ability ability	ISHP No, will prov	ide Key waiver.
SECTION 3 (Leave to Type of Unit : Type of Subsidy: Key PBRA Section 8 TCLV	Verified HOH has disable Verified HOH has a disa	PBRA/RD ility income ability ability ability ability ability	ISHP No, will prov Security Deposit Amount: Accessibility Needs	ide Key waiver.
SECTION 3 (Leave # Type of Unit: Type of Subsidy:	Verified HOH has disable Verified HOH has a disa	PBRA/RD illity income ability bility	Yes No, will prov Security Deposit Amount: Accessibility Needs Fully accessible Ground	Handicap
SECTION 3 (Leave that Type of Unit: Type of Subsidy: Key PBRA Section 8 TCLV VASH Other Federal Voucher Unit Size Information Properties Built w/o 1 B	Verified HOH has disable Verified HOH has a disa	PBRA/RD ility income ability ability ability ability ability ability ability operty was built without o	ISHP No, will prov Security Deposit Amount: Accessibility Needs Fully accessible	Handicap
SECTION 3 (Leave # Type of Unit: Type of Subsidy:	Verified HOH has disable Verified HOH has a disa	PBRA/RD illity income ability bility	Yes No, will prov Security Deposit Amount: Accessibility Needs Fully accessible Ground	Handicap
SECTION 3 (Leave that Type of Unit: Type of Subsidy: Key PBRA Section 8 TCLV VASH Other Federal Voucher Unit Size Information Properties Built w/o 1 B	Verified HOH has disable Verified HOH has a disa	PBRA/RD ility income ability ability ability ability ability ability ability operty was built without o	Yes No, will prov Security Deposit Amount: Accessibility Needs Fully accessible Ground	Handicap
SECTION 3 (Leave # Type of Unit: Type of Subsidy:	Verified HOH has disable Verified HOH has a disa	PBRA/RD iiity income ability	Yes No, will prov Security Deposit Amount: Accessibility Needs Fully accessible Ground	Handicap None pible to rent 2 BR unit.)
ECTION 3 (Leave # Fype of Unit: Fype of Subsidy: Key PBRA Section 8 TCLV VASH Other Federal Voucher Unit Size Information roperties Built w/o 1 B lousehold reports live- Lumber of Household Mentels againstone certifies the life	Verified HOH has disable Verified HOH has a disa	PBRA/RD iiity income ability	Yes No, will prov Security Deposit Amount: Accessibility Needs Fully accessible Ground one-bedroom units and household is elicated as a second of the seco	Handicap None pible to rent 2 BR unit.)

Key Rental Assistance

- Must have Letter of Referral from DHHS
- Head of household must have income based on disability (SSI, SSDI, VA)
- Total household income cannot exceed State-mandated 50% AMI
- Minimum gross income of \$300/month
- Meets household size per bedroom size standard

Other Rental Assistance

- Must have Letter of Referral from DHHS
- Verification of disability or homeless status according to rent assistance program rules
- Household income requirements according to rent assistance program rules.

TARGETING PROGRAM POLICIES

- Decrease in household size DHHS will determine if household would move to appropriate sized unit or provide waiver
- Death of Head of Household DHHS may offer remaining household members 30-90 days assistance
- Unoccupied Unit Failure to reside in a Targeted Unit for a period exceeding 90 consecutive days is a program policy violation that may lead to termination of Key Rental Assistance if there is no plan for the tenant to return to the unit in a reasonable amount of time.
 DHHS will terminate assistance after 90 days

	ARA	Approved Referral Agency
	CO	Certificate of Occupancy
	DAAS	Division of Aging and Adult Services
	DHHS	Department of Health and Human Services
	НА	Housing Assessor
	HSC	Housing Stabilization Coordinator
	LOR	Letter of Referral
	PM	Property Manager
	RCRS	Rental Compliance Reporting System
	SM	Site Manager
	SSDI	Social Security Disability Income
Commonly	SSI	Supplemental Security Income
Used	LME/MCO	Local Management Entities/Managed Care Organizat
	V&R	Vacancy and Referral
Acronyms	VA	Veteran's Benefits



Questions?

To submit questions for speaker during presentation, please use **Q&A** feature

Average Income and the Targeting Program



Average Income – Targeting Program

What Does Average Income look like and why is it important?

- Only allowed for allocations in 2019 and forward, first properties with income averaging will come online in 2021
- All requirements are spelled out in the Qualified Allocation Plan (QAP)
- No project can have more than four (4) income bands consisting of 20%, 30%, 40%, 50%, 60%, 70%, 80% area median income
- How income averaging will be monitored: Annually
- Income Averaging is covered in detail in the NCHFA Advanced Training

AVERAGE INCOME AND KEY ASSISTANCE

Unit Size	Set Aside	Rent Limit	Key Payment Standard
I Bedroom	30%	\$400	\$545
2 Bedroom	80%	\$1050	\$645

- If I have not met my targeting requirement and a 1 bdrm 30% unit comes open, how much rent can I charge?
- If I have not met my targeting requirement and a 2 bdrm. 80% unit comes open, how much rent can I charge?

Average Income And Targeting "Things to Remember"

- After initial lease up, any unit that becomes vacant <u>must</u> be listed in Vacancy and Referral regardless of it's set aside.
- If they have met their targeting requirement, management will ask for release of unit.
- If property has **HOME/NHTF**, targeted households <u>cannot</u> be used to meet requirements for those funds.
- Please make sure to sign up for Advanced Compliance to get complete training as it relates to average income



Vacancy And Referral Access



- Management provides access to V&R
- You can have access to both V&R and RCRS or just one.

Did You Check The Box?? Organization Harris Management, LLC User Name Brittany Harris Email Address brharris 172@gmail.com User ID Property Access User The user will be able to access property data but will not be able to add and Report Vacancies Checking this box will allow this user to record vacancies for this property.

What happens now?

Management must enter vacancy in order to receive a referral.



All vacant units must be reported, including market units.



Enter vacancy as soon as you are notified.



New Properties

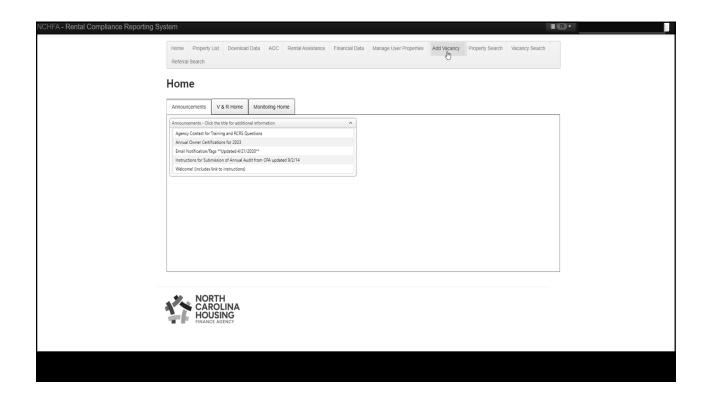


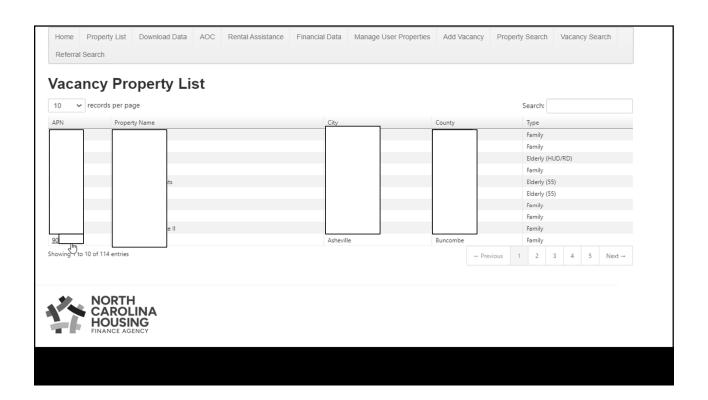
- Contact DHHS to determine types/number of units to enter
- All vacant units must be entered at turnover- even market rate units
- ISHP Properties- Communicate with LME/MCO and DHHS as it relates to which vacancies to enter in V&R

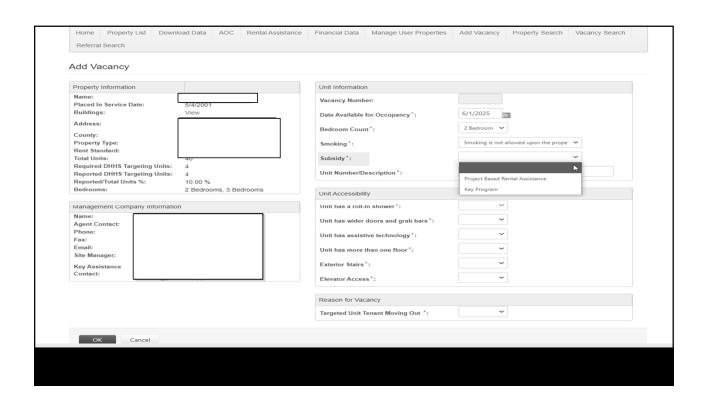
Rehab Properties



 On rehab properties, vacancy reporting should start in Vacancy and Referral once all in-place tenants have been permanently housed in a rehabbed unit, whether they return to their original unit or choose to remain in the new unit, AND a newly rehabbed unit will be available for rent to someone from the wait list



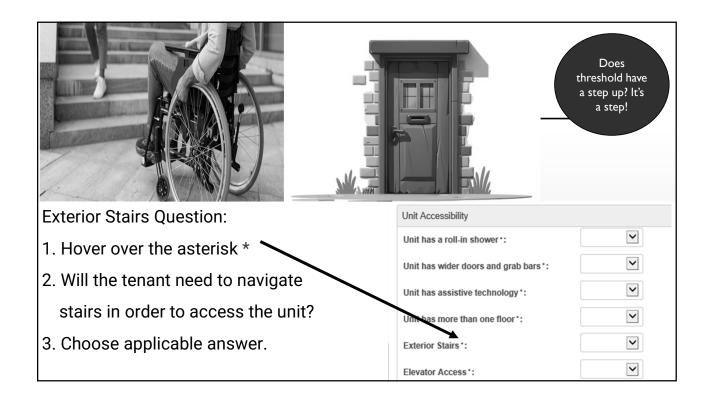


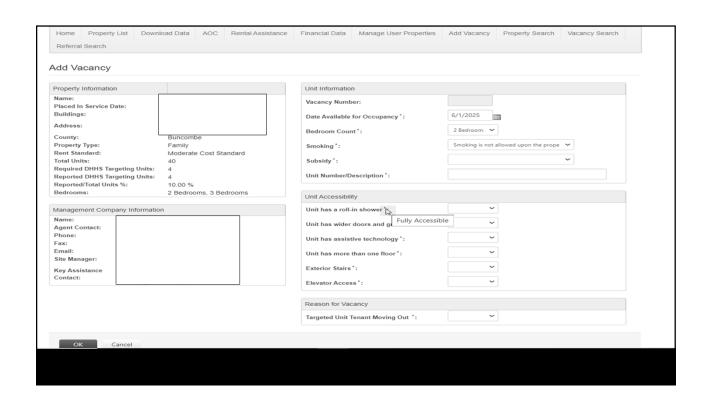


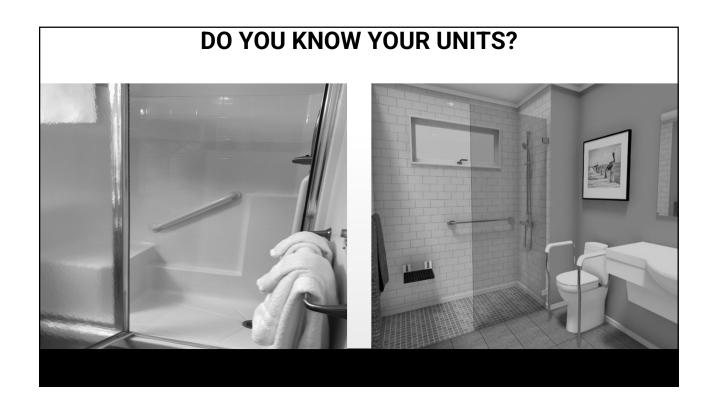
UNIT ACCESSIBILITY

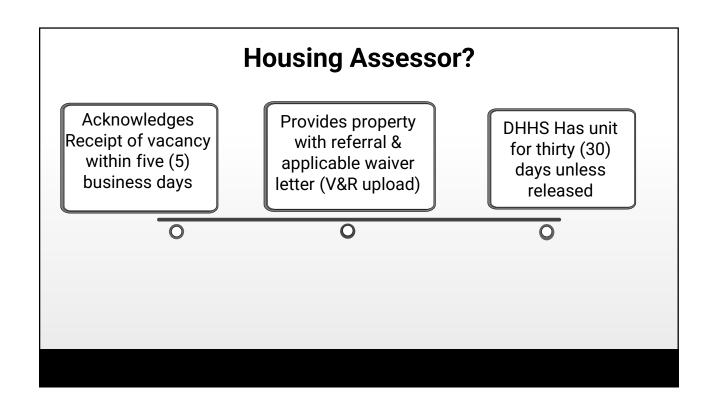
What makes a unit accessible?

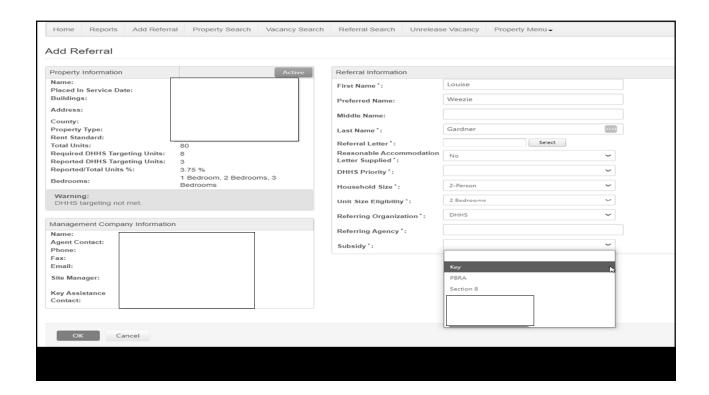
- Unit has a roll-in shower = Fully Accessible
- Unit has wider doors and grab bars = Handicap Unit
- Unit has assistive technology = Visual/Audio Accessible Unit
- Unit has more than one floor= Interior Stairs
- Exterior Stairs
- Are there stairs to access the unit (can be only one or multiple)?
- Elevator Access
- Unit Floor (provide response if you note exterior stairs)

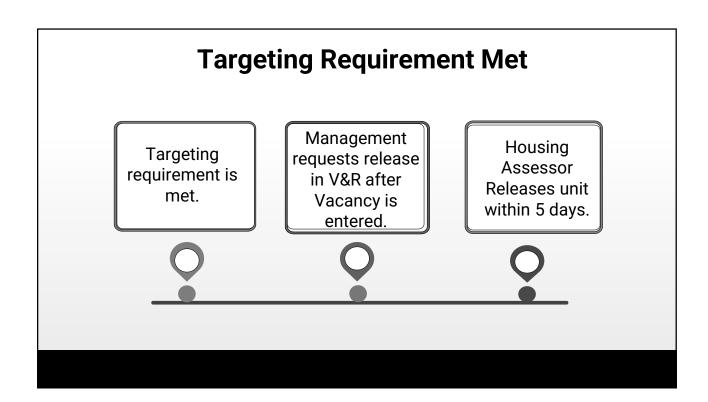


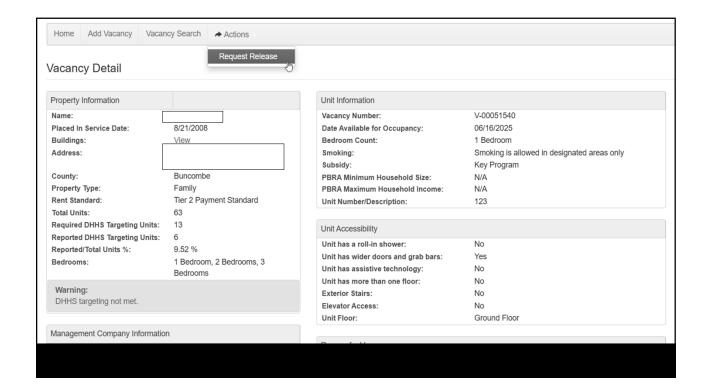


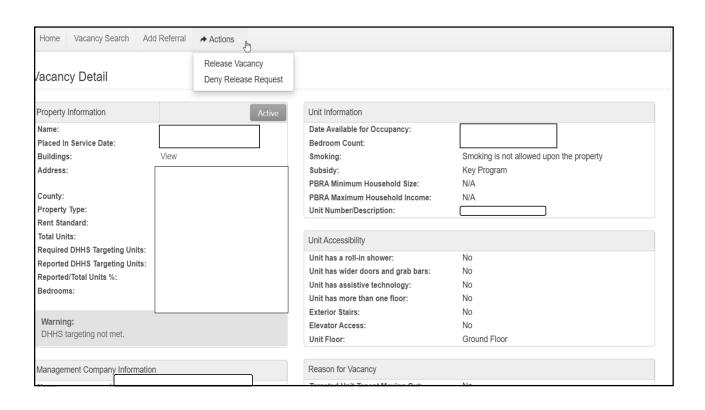


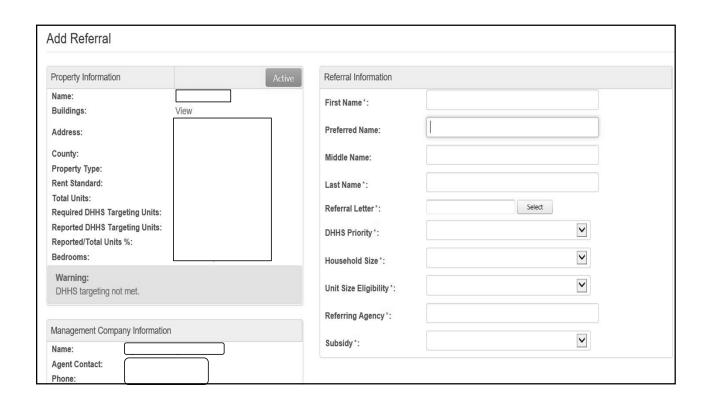


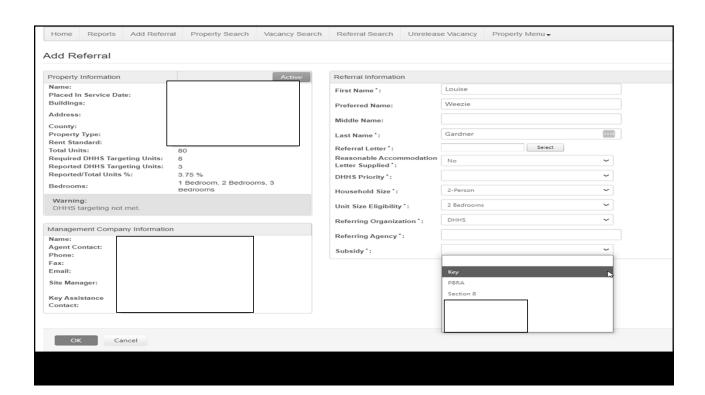






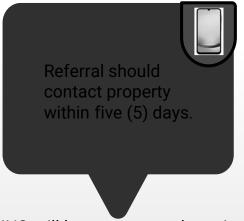










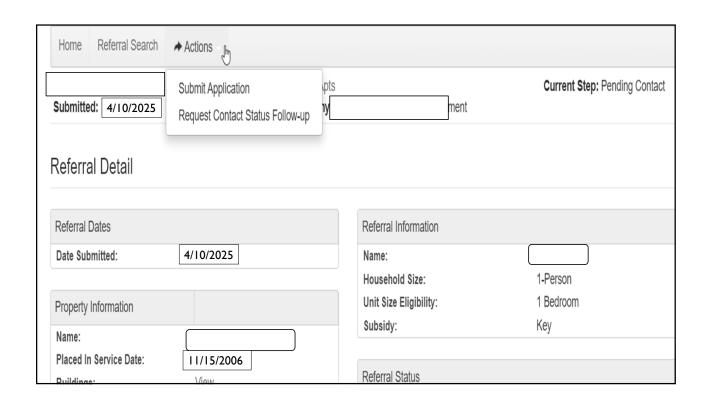


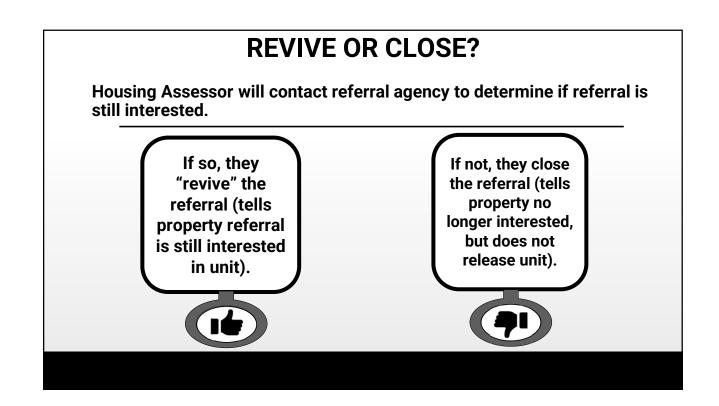
DHHS still has access to the unit even if the referral does not respond.

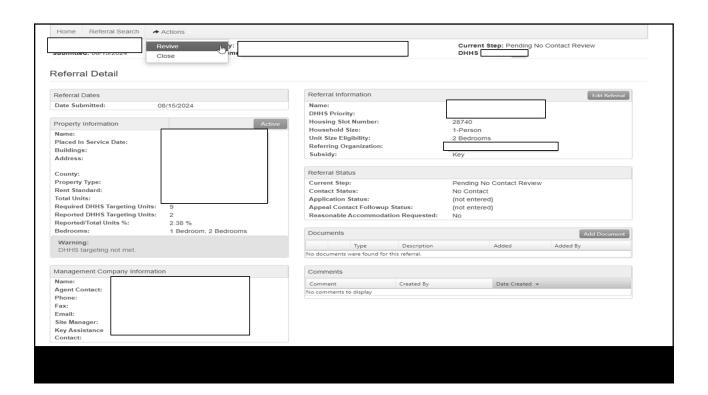
NO-SHOWS

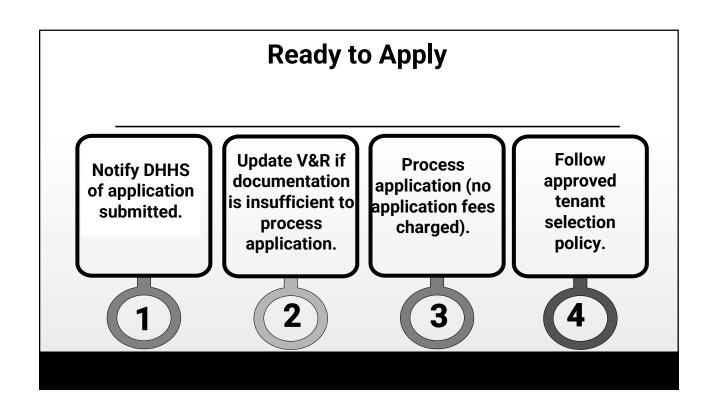
- Management notifies Housing Assessor
- Be sure to update V&R
- DHHS still has access to the unit











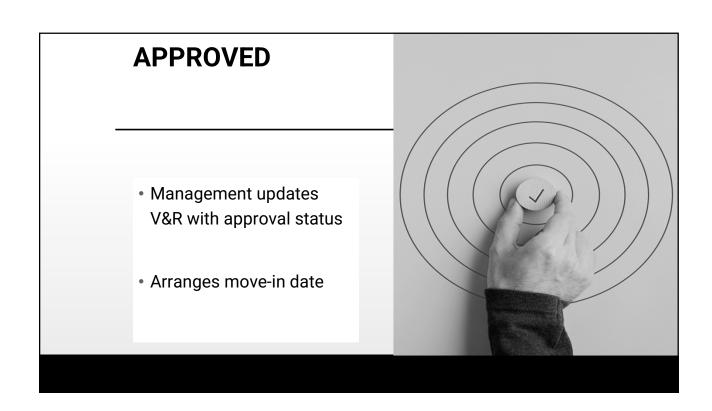
WHAT'S MISSING

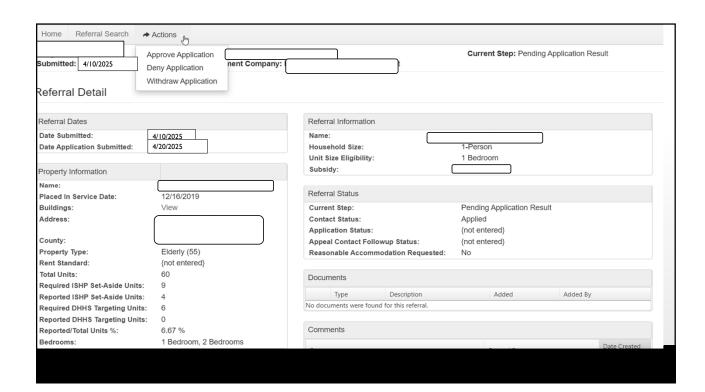
- If missing documentation is preventing you from processing the application, notify the applicant and DHHS
- Update V&R with comment on referral of missing information, (but also follow up, with email to Housing Assessor)
- Housing Assessor receives notice of a comment added and will review and follow up as needed



Comments Comment Created By Date Created Missing SS/SSI verification and applicant signature on under \$50,000 form. Louise Gardner 01/03/2025 Add

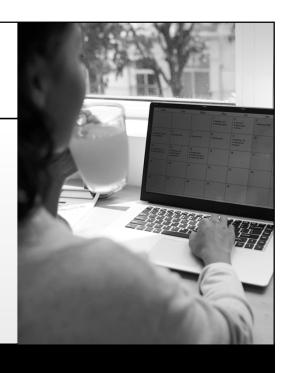
WHAT'S MISSING?							
Referral Comments							
Referral Comments				More.			
Name	Referral Name		Status	Date Created			
Wakefield Commons			Pending Application Result	12/27/23 09:57 AM			
Wakefield Commons			Pending Application Result	12/27/23 09:54 AM			
Walnut Trace			Pending Application Result	12/20/23 01:32 PM			
Walnut Trace			Pending Application Result	12/19/23 02:49 PM			
Amaranth			Pending Application Result	12/06/23 10:43 AM			

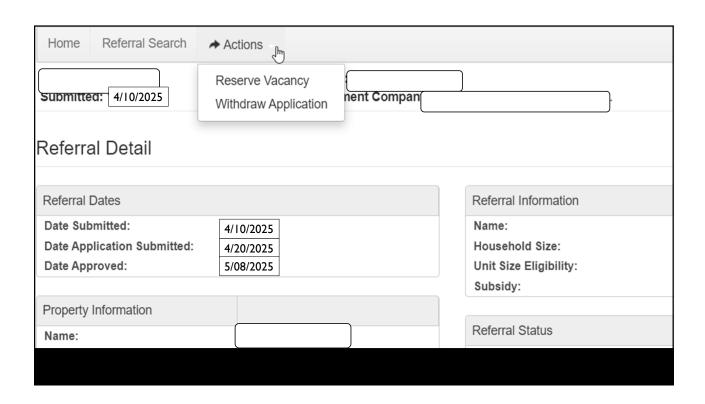


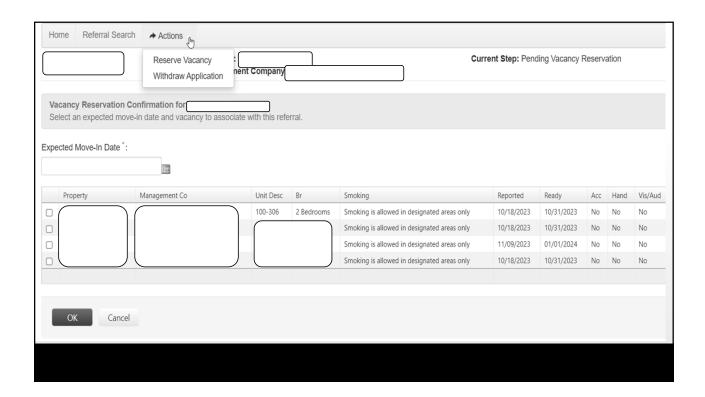


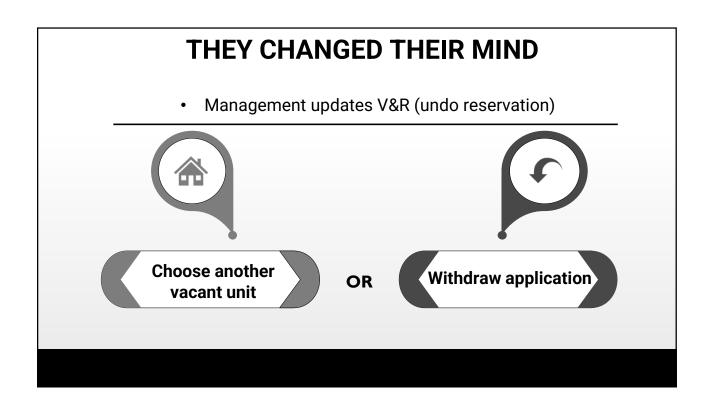
VACANCY RESERVATION

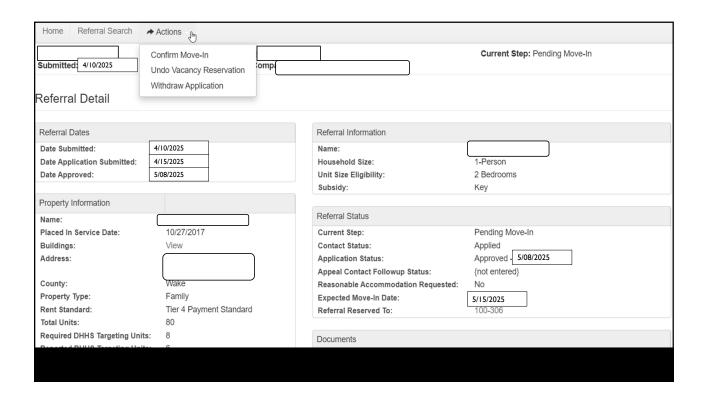
- Management reserves vacancy (unit applicant will move-in)
- Enter expected move-in date









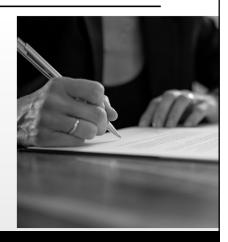


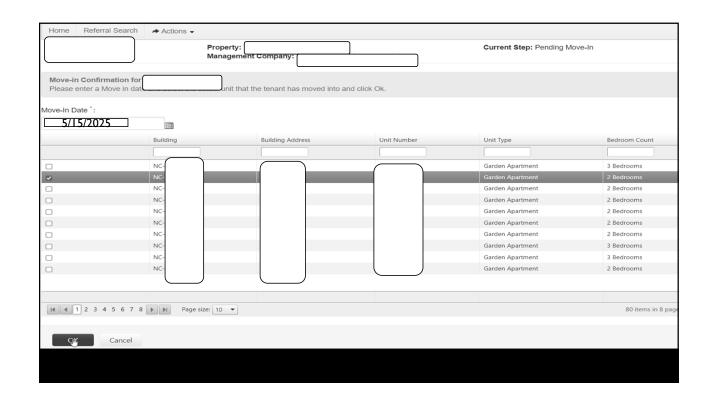
MOVE-IN DAY

- Applicant signs lease and other documents
- Management confirms move in date in V&R

Note:

Move-in must also be reported in RCRS.

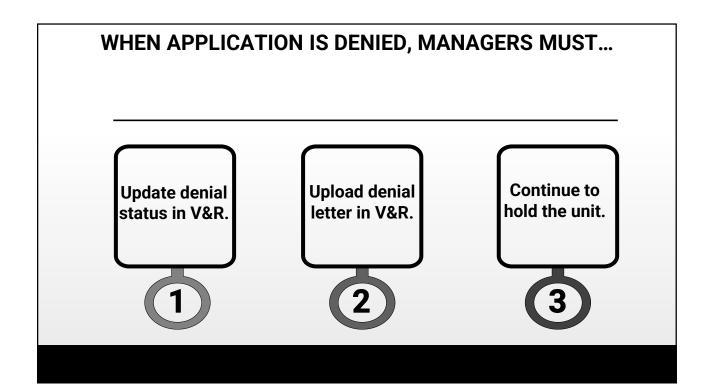


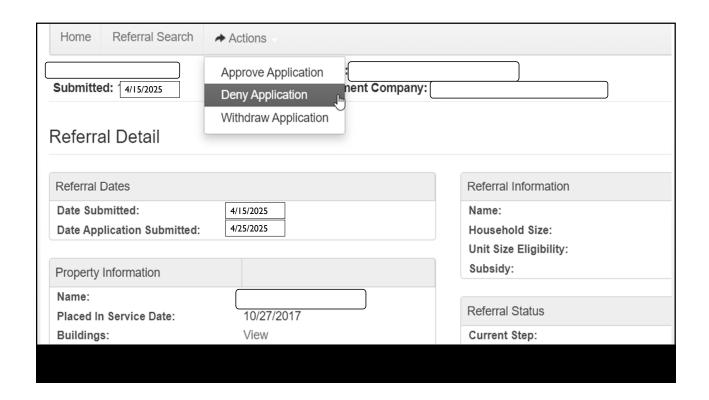


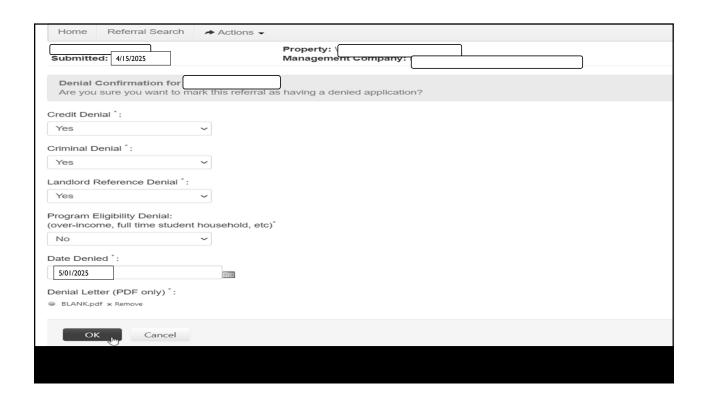
- Referral letter shows bedroom size household is eligible to lease.
- Update V&R as activity takes place do not wait until the end to do everything.
- Notify Housing Assessor/NCHFA with any questions <u>BEFORE</u> you sign the lease.
- Complete move in event in RCRS within 30 days

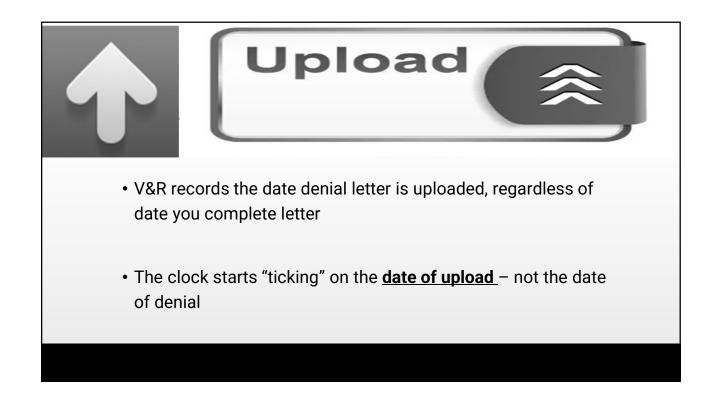


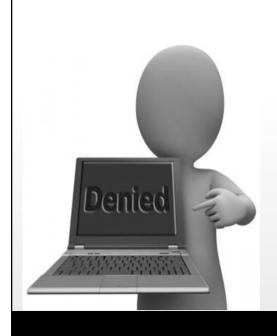












- Housing Assessor contacts referral agency to determine if an appeal will be made
- Housing Assessor updates V&R with appeal notice if applicable
- Applicant must still make reasonable accommodation request directly to management
- If applicant chooses not to appeal, Housing Assessor closes the referral



- Applicant has no less than eight (8) business days to appeal
- Management will "revive" application in V&R
- Management must follow process outlined in TSP to process appeal
- Management holds unit while appeal is reviewed



APPLICATION DENIALS - CREDIT

- Denials should not be based on economic reasons if the household participates in a program or receives assistance which provides the landlord with the ability to recover any economic losses related to the tenancy
 - Example Tenant owes previous landlord money would not be an acceptable reason to deny since the owner/management would have access to risk mitigation at move-out
 - NOTE If the household receives a bad landlord reference due to lease violations, this would be an acceptable reason to deny based on credit since this is not economic in nature

APPLICATION DENIALS - CRIMINAL

- If the applicant has an arrest with pending charges, the housing provider should consider this as part of the individualized assessment. If the housing provider is not able to determine the specifics of the pending charges, the housing provider may deny admission until the charges are resolved.
- If the housing provider can identify the specifics of the pending charges, they should house the person if the resulting conviction would not change the decision to house.
 - Pending charge for misdemeanor larceny within the last five years with no other charges/convictions should result in individualized assessment.

APPLICATION DENIALS – CRIMINAL

- If the applicant has a disability and requests a reasonable accommodation, the provider should determine whether the request is appropriate while criminal charges are pending.
- If applicant requests a reasonable accommodation, unit must be held until a decision is rendered.

INDIVIDUALIZED ASSESSMENT

Individualized assessment should include consideration for the following factors:

- The seriousness of the criminal offense
- The relationship between the criminal offense and the safety and security for residents, staff, or property
- The length of time since the offense, with particular weight being given to significant periods of good behavior
- The age of the household member at the time of the offense

INDIVIDUALIZED ASSESSMENT

- The number and nature of any other criminal convictions
- Evidence of rehabilitation, such as employment, participation in job training program, education, participation in a drug and alcohol treatment program, or recommendations from a parole or probation officer, employer, teacher, social worker, or community leader
- Tenant supports or other risk mitigation services where the applicant will be receiving or have access to during tenancy

Be sure to document your individualized assessment

V&R UPDATE - DENIALS

- Vacancy & Referral must be updated to show status of the application being denied
- · Reason for denials
 - Landlord reference
 - Credit
 - Criminal
- NCHFA tracks all denials in V&R

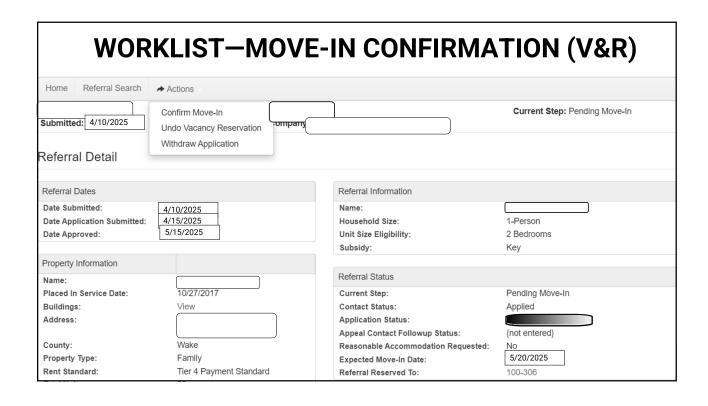


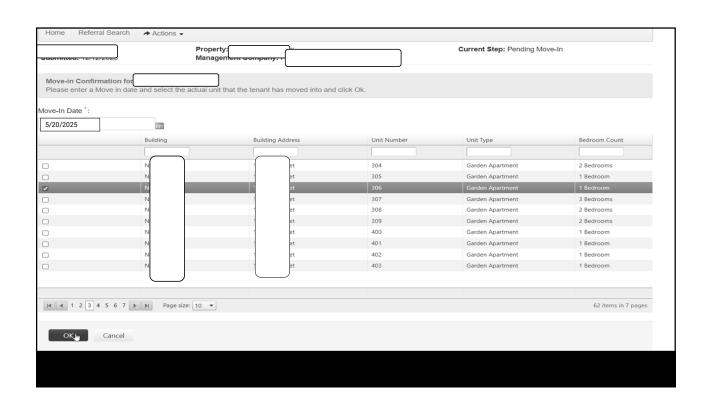
 NCHFA must review all reasonable accommodation denials and report to Department of Justice

V&R MOVE-IN CONFIRMATION

- Management must update RCRS within thirty (30) days of move in to avoid noncompliance
- Updating move-in information for V&R does NOT update RCRS
- Once entered in V&R, management has Awaiting RCRS move in Verification worklist
- This worklist confirms the referred household moved into the unit noted in V&R

Work List: Awaiting Move-In Confirmation 1 referral Referral Name Property Management Company City County Date Approved Date Expected Move-In Raleigh Wake 12/10/2023 01/02/2024









- If tenant name and referral name do not match, reach out to DHHS to resolve discrepancy
 - The wrong unit has been confirmed as the move-in unit
 - Vacancy reserved was incorrect and/or changed and V&R not updated
- NCHFA will return to management if not correct when submitted

TOP FINDINGS IN V&R

- · Not reporting vacancies
- Reporting unit features incorrectly (accessibility)
- Not following action steps as they occur
- Asking for release of vacancy prior to meeting requirement
- Not checking V & R for additional documents prior to completing move in
- Not completing the move-in in V & R
- · Not uploading denial letters timely
- · Reserving one unit, but move resident in another without correcting

NEED ADDITIONAL HELP WITH VACANCY & REFERRAL?



Contact DHHS with Questions



Check out our video on YouTube with step by step instructions



NEW POLICY – EFFECTIVE JANUARY 1, 2024

Failure to update Vacancy & Referral timely will result in the management company being removed from the approved management company list and noncompliance for the project



2024 (What Happened?)

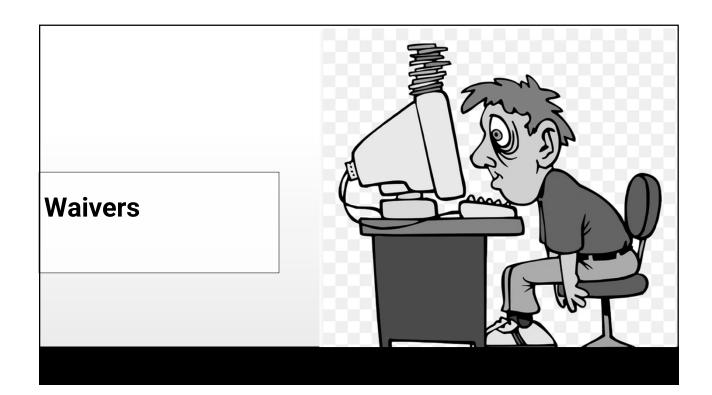
CONTACTS FOR QUESTIONS

Need help with	Contact
Payment/File issues	Louise Gardner at rlgardner@nchfa.com
How to use V&R	DHHS
Technical Issue with V&R	Sandy Harris at ssharris@nchfa.com



Questions?

To submit questions for speaker during presentation, please use Q&A feature



Targeting Unit Waivers



- Unit Size Waiver
- Income Waiver
- · Disability Waiver
- NC Transitions Program Waiver

Note:

Management is responsible to verify program eligibility for purposes of LIHC or other loan requirements.

NC Transitions Program Waiver (2 Events Created)

- Amount used on TIC at move in (only one TIC is completed)
- Letter indicates amount used to calculate subsidy/tenant portion for first 120 days
 - Move-in unit event entered in RCRS using this information
 - Income override (\$1) required in RCRS
 - Upload all documents as you would any other move-in unit event, including NC Transitions Waiver letter

Note:

All documents are completed at move in and entered in RCRS at move in

NC Transitions Program Waiver

- Letter indicates amount used to calculate subsidy/tenant portion after first 120 days (update unit event entered in RCRS using this information)
 - Upload Key Lease Addendum, Key Calculation Worksheet, NC Transitions Waiver
 - The amounts on these forms should reflect the amounts referenced in the Waiver letter and will be entered in RCRS
 - No income override required

<u>Tip</u>

All documents are completed at move in and entered in RCRS at move in.

Program Waivers

- If a household received a waiver from DHHS, the waiver, or an updated waiver must be included in the uploads for recertification
- The letter that you initially receive, indicates either you will/or will not have to reach out for a new waiver
- Most bedroom waiver letters indicate you will not have to request a new waiver at recertification, but, the letter <u>must</u> be uploaded at **each recertification**

Example

The Housing Unit in the NC Dept. of Health and Human Services (NCDHHS), Division of Aging and Adult Services (DAAS), has approved a Key Waiver for the applicant below. This applicant is a participant in a NC Transition Program within the Targeting Program. The specific instructions for this program are outlined in this letter.

Targeted Unit Applicant:
Property: Sienna Heights
Waiver Type: NC Transition Program Waiver
Effective Date: Lease Date

- For purposes of Tax Credit Compliance, NC HFA instructions for processing this waiver are as follows:

 \$14,736 as annual income (\$1228 x 12 months) from the NC Transition Program should be used to complete the Tenant Income Certification for the entire first year of tenancy. Only one TIC for the first year of tenancy is needed.

For purposes of calculation of Key Assistance, the DHHS/DAAS instructions are as follows:

• Key assistance for this applicant will be based on \$0 monthly income for the first 3 full months of tenancy. If move in occurs mid-month, Key assistance will pay 100% of the prorated rent and the 3 months will start on the first day of the following month.

When first entering data into RCRS for this tenant, management must enter two-unit events. The move-in event will reflect this Income Waiver approving \$0 income for Key Program tenant rent share and subsidy calculation for the first full 3 months of tenancy, and any prorated period of tenancy. **For this move in, an Income Override of \$1 is required to be completed in RCRS.**

The second unit event will be an "Update". You will use a set amount of \$900.00 monthly income (\$10,800.00/year) for rent and subsidy calculation to be effective the first day of the 4th full month of tenancy.

It is required to complete two separate Key Rent Calculation Worksheets and two Key Lease Addendums: one each to reflect the period when income is \$0.00, and one each to reflect the remainder of the year, when income is \$0.00.00 a month. All of these documents must be uploaded into RCRS. Ensure these are uploaded with applicable" Unit Event".

Please review the attached letter from NCHFA for detailed information on entering this waiver into RCRS.

At the time of the annual income recertification, this tenant will need to reapply for a Key Waiver. Please contact NCDHHS/DAAS during the recertification process to see if an ther waiver is needed.

Please keep a copy of this letter on file and upload a copy in RCRS when you upload all other required documentation to request Key Program rental assistance for this household. If you have questions, I can be reached at 919-616-3051.

Sincerely, ay Johnson

Example



Date: June 11, 2024

RE: Unit Size Exception Letter

Please be advised that the applicant referenced below whose Letter of Referral is accompanying this letter has been granted an exception to the Key Program bedroom size rules. If no one bedroom unit is available at the property this applicant is authorized to apply for a two bedroom unit at your property. If this individual leases a two bedroom unit their rental share will be calculated at 25% of their income and the Key Program will pay the two bedroom payment standard.

It is important that you save this letter with the Targeting Program Letter of Referral and upload it with your initial Key Program requisition to NCHFA through the Rental Compliance Reporting System.

Please note that at time of annual income recertification next year, this household <u>will not</u> leed another Unit Size Exception Letter from DHHS. Please keep this letter on file as المالية المالية

Sincerely,

Kay Johnson
Targeting Program Supervisor

Unit Size Exception for:

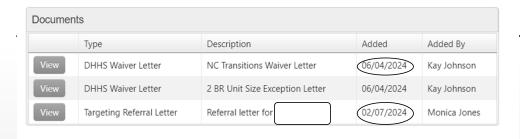
Example

- · What if household size decreases?
 - If a three person targeted household moves into a 3 bedroom unit (with a waiver) and the household size decreases leaving only 2 persons, you will need to reach out to DHHS
 - DHHS will then make the determination whether to provide an additional waiver, request the household be moved to a smaller unit, or provide a waiver if no 2 bedroom available, but request they be moved when one is vacated. DHHS will indicate the percentage to be paid by household on the waiver

Example

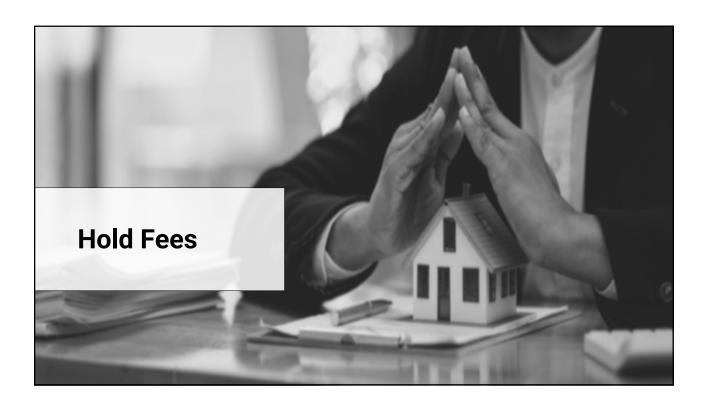
- · What if household size decreases again, leaving only 1 person?
 - You will need to reach out to DHHS again
 - DHHS will make the determination whether to provide an additional waiver, request the household be moved to a smaller unit, or provide a waiver if no 1 bedroom is available, and may request they be moved when a 1 bedroom is vacant. DHHS will also indicate the percentage household will be paying on the waiver

Documents Found In Vacancy And Referral



LOR provided 2/7/24. Based on dates above, management did not get notified regarding the waiver until 6/4/24 -- 4 months later. The household moved in 6/7/2024...So 2 days prior to move in.

This is why we encourage you to look in V and R the day BEFORE you move them in



HOLD FEES

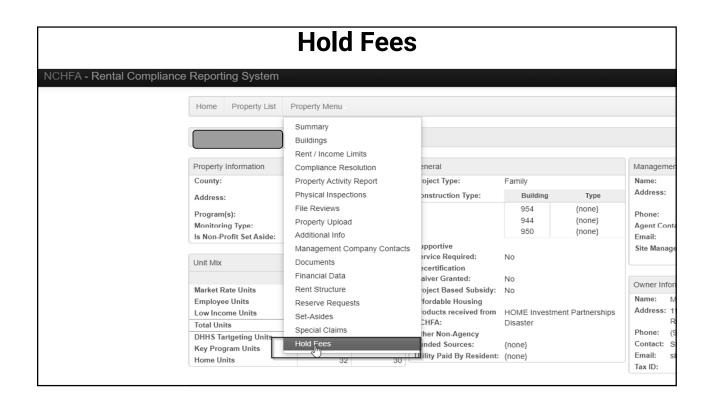
- Hold fees are available for units held by DHHS longer than 30 days.
- If DHHS sends a referral during initial 30 days and processing of application extends past the 30 days, hold fees are not applicable.
- Hold fees allowed only on approved applicants.

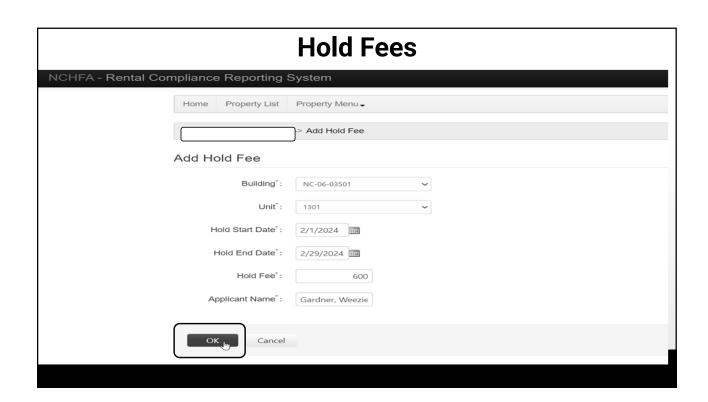


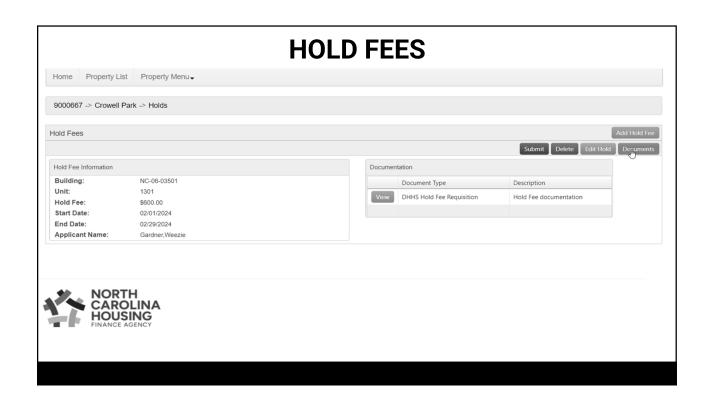
HOLD FEES

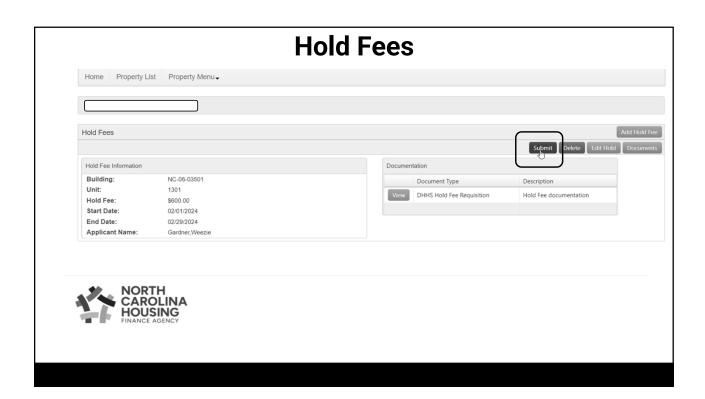
- Processed through RCRS DHHS provides requisition (in V & R) to management to upload for payment.
- Management and DHHS negotiate applicable hold fees for units.
- Management should be doing timely request to release units.













LIVE-IN AIDES

- Management will screen for criminal history
- Verification of need will be obtained by management
- A spouse can never be your live-in-aide
- Additional live-in-aide family members are not allowed to reside in the unit (without prior approval from DHHS)
- Anytime after move in if request for live in aide is requested, please reach out to your HSC
- Household member is not allowed to become the live-in-aide

LIVE-IN AIDES

- Live in aide no longer qualifies as a live in aide:
 - Brings other family members to reside in the unit without DHHS prior approval
 - When there is no longer a need for live in aide, the are no longer entitled to live in the unit
 - · Marries the household member
 - Moves Out

Questions?



To submit questions for speaker during presentation, please use **Q&A** feature



ENTERING NEW MOVE-INS INTO RCRS

On a daily basis:

- Log into RCRS
- Go to the Property List, Select the Property, Click on "Buildings" in the menu.
- · Select the appropriate building/unit.
- · Click "Add Unit Event".
- Enter Tenants, Income and Assets.
- Key Assistance and Tenant Rent will calculate automatically.
- Before marking "complete", upload tenant file documents by clicking on "Documents inside the unit event.

MOVE-IN REQUIRED DOCUMENTS

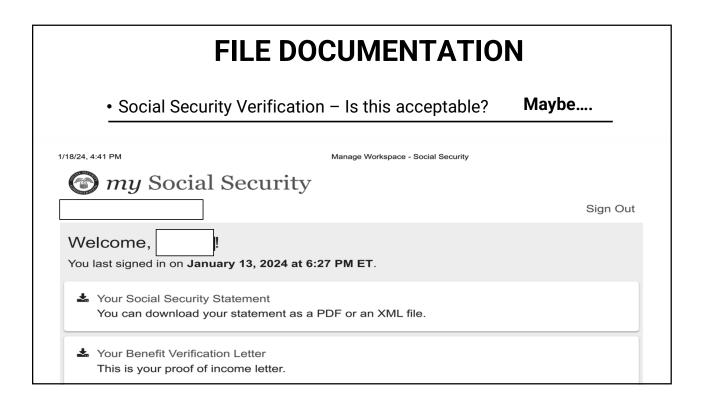
- √ Targeting Program Letter of Referral
- √ Waiver letter (if applicable)
- ✓ Rental Application
- ✓ All verification forms and file documentation
- √ Tenant Income Certification
- ✓ Rent and Subsidy Calculation Worksheet

- √HOME Calculation Worksheet (if applicable)
- ✓ All pages of lease
- √Key Lease Addendum
- ✓ Supplemental Information Form
- √ Tax Credit Lease Addendum
- ✓ HOME/NHTF Lease Addendum (if applicable)

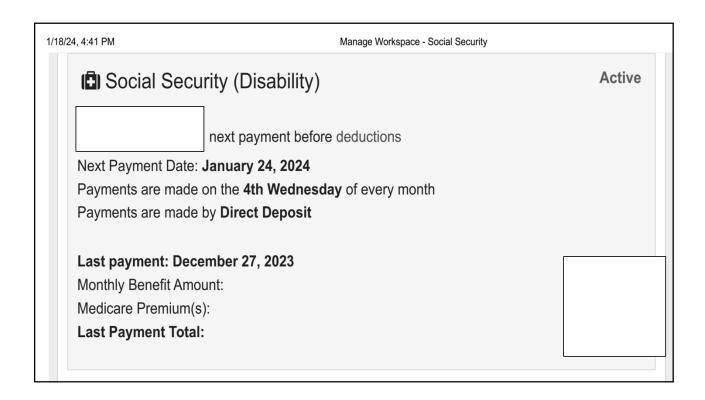
Verification Forms And File Documentation

- Verification of income such as SS/SSI, employment.
- Verification of income from DSS such as TANF (temporary assistance for needy families), Work First, etc.,
- Verification of Special Assistance/In Home (SA/IH) This is excluded income
- If applicant/resident indicates CLA funds in addition to SS/SSI, you <u>must</u> reach out to DHHS for further guidance
- Verification of assets, such as property, home, checking account, savings accounts, retirement accounts, etc.,

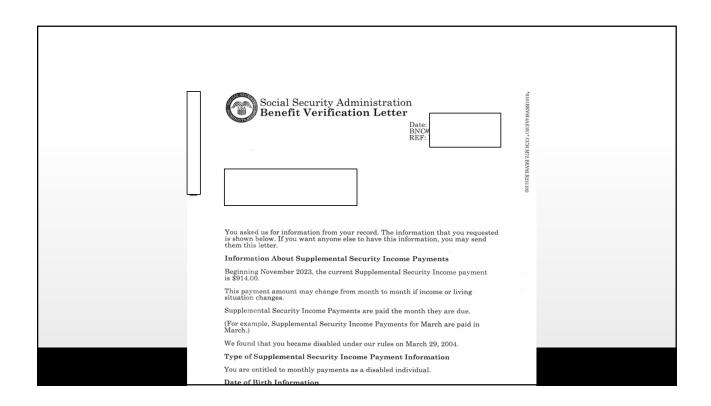
FILE DOCUMENTATION • Social Security Verification – Is this acceptable? ***my Social Security** ***Provide ***My Provide ***M



FILE DOCUMENTATION Benefits and Payments Benefit Summary total monthly benefit before deductions View your payment history and overpayment details Need to update your contact or direct deposit information? Go to My Pro Get Help



FILE DOCUMENTATION Manage Workspace - Social Security Manage Workspace - Social Security Sign Out Welcome, You last signed in on January 13, 2024 at 6:27 PM ET. Your Social Security Statement You can download your statement as a PDF or an XML file. Your Benefit Verification Letter This is your proof of income letter.







HOME/NHTF INCOME/ASSETS

- Required to collect a minimum of 2 months of source documentation for income.
- · Assets must be third party verified at move in
- A disposed of asset form <u>must</u> be used at move in (even if question is asked on questionnaire)
- Under \$51,600 form can <u>only</u> be used at recertification(s)



HOME/NHTF

- Targeted households <u>cannot</u> be used to meet requirements for HOME/NHTF
- HUD will publish the HOME/NHTF rent limits annually based on number of bedrooms
- Maximum rent limits include the tenant paid rent with all tenant paid utilities



HOME/NHTF

- Maximum rent for NHTF units is 30% AMI
- Maximum rent for **HOME** units is 80% AMI
- Unit designations must float.
- Annual re-certifications will apply



Scenario 1

A targeted applicant, eligible for key assistance (1 person) is moving into a 2 bedroom unit, per letter of referral. The property has 1, 2, and 3 bedrooms....

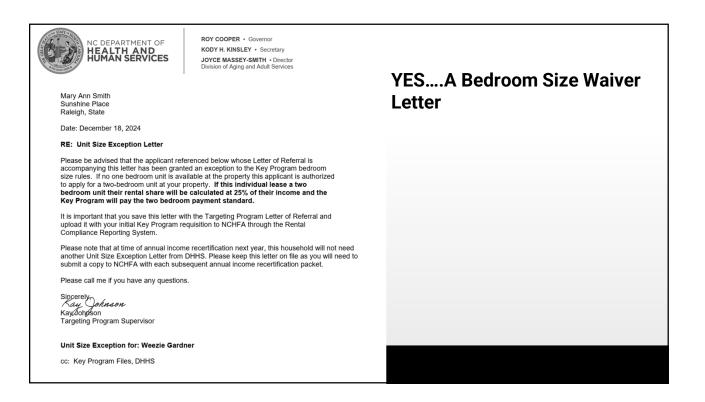
	Minimum	% of Income Paid Toward Rent	% of Income Paid Toward Rent
Unit Size	Household Size	(Tenant pays any utilities)	(Owner pays all utilities)
SRO, Efficiency or 1 Bedroom	1 Person	25%	30%
2 Bedroom	2 persons*	20%	30%
3 Bedroom	4 persons	15%	30%
4 Bedroom	6 persons	10%	30%

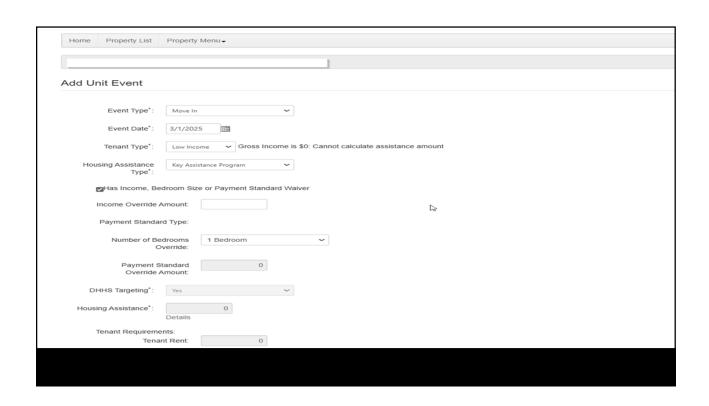
^{*}Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.

Do you need a bedroom size waiver for this event?

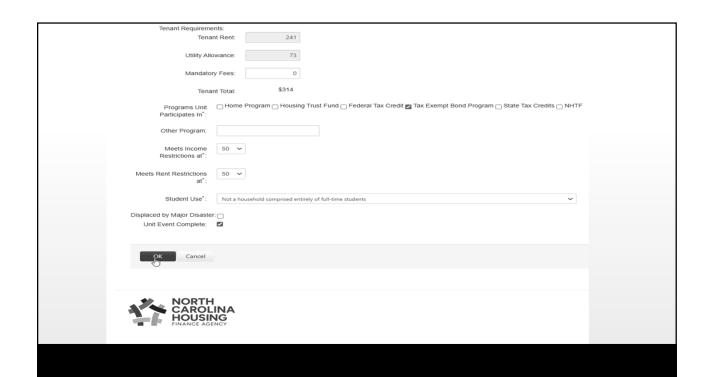
What does it look like in V & R?

TARGETING PROGRAM LETTER OF REFERRAL	
SECTION 1 (Completed by the Referral Agency and Housing Assessor.)	
The head of household must sign a Letter of Referral. Referral Agencies can only refer applicants to properties within the agency's servicearea.	
Referral of Weezie Gardner to Sunshine Place Head of Household Name To be completed by HousingAssessor	
Tread of Foundation 10 De Competed by Founding Passesson	
SECTION 2 (Completed by the Referral Agency and the Head of Household. Head of Household signature required.)	
At lease application, I, Head of Household, authorize the North Carolina DHHS, Division of Aging and Adult Services (DAAS), Housing Unit and property management to communicate regarding my household demographics, income, and expenses for determining eligibility for rental assistance and/or rent share. If my application results in tenancy, I authorize NC DHHS/DAAS, Housing Unit to communicate directly with property management regarding issues related to my tenancy and to relay this information to my referral/support agency. In signing this form, I certify that the information provided accurately reflects my household's need for this assistance and that I understand that knowingly providing false information could result in termination of rental assistance. By signing this form, you are authorizing the release of certain personal and financial information to third parties as indicated above.	What else should we have in V and R with the Letter of Referral?
parties as malacited above.	
12/10/2024	
Weezte garaner	
Headof Household Signature Date	
SECTION 3 (Leave this Section Blank-Must be Completed by DHHS/Housing Assessor for Referral Eligibility Information)	
Type of Unit: KEY PBRA/RD ISHP	
Type of Subsidy:	
Key Verified HOH has disability income Yes No, will provide Key waiver.	
PBRA Verified HOH has a disability Security DepositAmount:	
Section 8 Verified HOH has a disability Accessibility Needs	
TCLV Verified HOH has a disability Fully accessible Handicap	
Other Federal Verified HOH has a disability	
Other Federal Voucher Verified HOH has a disability Ground None Y	
Unit Size Information Proposition Positive 4 PP Yes (Verified this property was built without one-bedroom units and household is eligible to rent 2 BR unit.)	
Properties Built w/o 1 BR Property was built without one-bedroom units and household is eligible to rent 2 bit unit.) Household reports live-in aide Yes No	
1 Person 2 BR	
Number of Household Members Authorized Unit Size This signature certifies the information is true and accurate of as of the date signed, the property manager must verify all income information, household size, live-in aids certification at time of application and provide any changed information to Assessor within 5 days of receipt to obtain further approval letters/documents from Assessor.	
Kay Ooknson December 18, 2024	
NC DHHS/DAAS/housing AssessorStaff Signature Date	









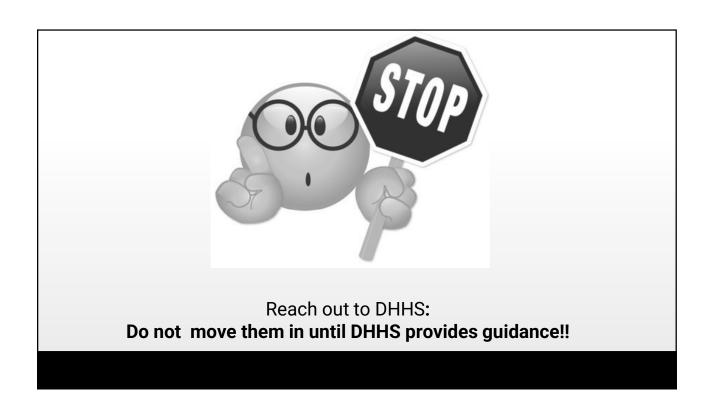
Scenario 2

A targeted applicant, eligible for key assistance (2-person household) is moving into A 2-bedroom unit (per LOR) - (property has 1, 2 and 3 bedrooms).

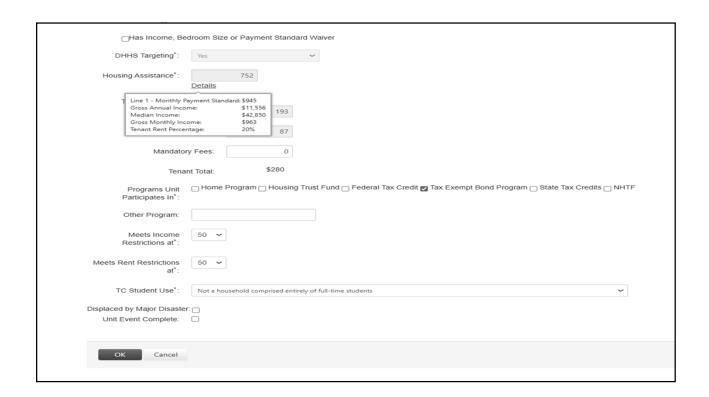
	Minimum	% of Income Paid Toward Rent	% of Income Paid Toward Rent
Unit Size	Household Size	(Tenant pays any utilities)	(Owner pays all utilities)
SRO, Efficiency or 1 Bedroom	1 Person	25%	30%
2 Bedroom	2 persons*	20%	30%
3 Bedroom	4 persons	15%	30%
4 Bedroom	6 persons	10%	30%

^{*}Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.

During application process, the targeted applicant indicates on application they want a 3 bedroom unit and has additional family members listed



TARGETING PROGRAM LETTER OF REFERRAL
SECTION 1 (Completed by the Referral Agency and Housing Assessor.)
The head of household must sign a Letter of Referral Referral Agencies can only refer applicants to properties within the agency's servicearea.
Referral of Weezie Gardner to Sunshine Place Head of HouseholdName To be completed by HousingAssessor
SECTION 2 (Completed by the Referral Agency and the Head of Household. Head of Household signature required.)
At lease application, I, Head of Household, authorize the North Carolina DHHS, Division of Aging and Adult Services (DASS), Housing Unit and properly management to communicate regarding my household demographics, income, and exposenses for determining eligibility for neural assistance andore rest share. If my application results in tenancy, I authorize NC DHHSDAS, Housing Unit to communicate directly with properly management regarding issues selected on my retenancy and to relay the information to my referral support agreety, in glaining this form, I are the selection of the se
Weezie Gardner 12/10/2024 HeadofHousehold Signature Date
SECTION 3 (Leave this Section Blank-Must be Completed by DHHS/Housing Assessor for Referral Eligibility Information)
Type of Unit: KEY PBRAND SHP SHP Type of Subsidy: No
This signature certifies the information in the an ext accorded as at the date sizeset, the property manager most verify all become information broaded sizes. Even addressed to the size of seglicular and provide any submitted information in Assessar within 3 days of receipts obtain the first agreed all broaded sizes. Committee Committe



MOVE IN FILE

- Once you have entered the households information for your move in look at the calculations
- Does the information in RCRS match what you have on your calculation worksheet?
- If not, determine if a bedroom size override is needed
- Is the utility allowance information showing in RCRS
- If all the information is correct and you are still not showing same rent/subsidy
 - Reach out

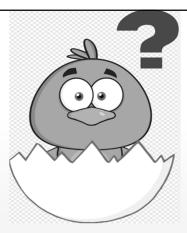


Top 10 Reasons Files are Returned

- 1. Calculation errors- Mgmt. calculations incorrect.
- 2. Data incorrect in RCRS.
- 3. No documents Uploaded into RCRS for the unit event.
- 4. Missing bdrm./income override information in RCRS.
- 5. Pages missing from a verification (Social Security, employment pay stubs).

Top 10 Reasons Files are Returned

- 6. Security deposit amounts incorrect on lease at movein/recertification.
- 7. Missing documents/Failed to upload proper documents. (ex., listed employment, but no document uploaded)
- 8. Utility allowance- Mgmt. not using correct amount (old amounts) /not approved yet in RCRS.
- 9. Missing/wrong effective dates on documentation or in RCRS.
- 10. Wrong household/unit information uploaded.



Questions?

To submit questions for speaker during presentation, please use Q&A feature



Verifying Key Rental Assistance Eligibility

- Target Referral Letter Is it signed and completed?
- Minimum of \$300 income per month.
- Disability Source of Income (minimum \$1 per month).
 - Must be state or federal (SSI, SSDI, VA).
- Household income cannot exceed State Mandated 50% AMI.
- Household size meets required bedroom size standard which is now noted on referral letter.

Key Rental Assistance

State-funded rental assistance to subsidize rent of tenants referred by DHHS through the Targeting Program

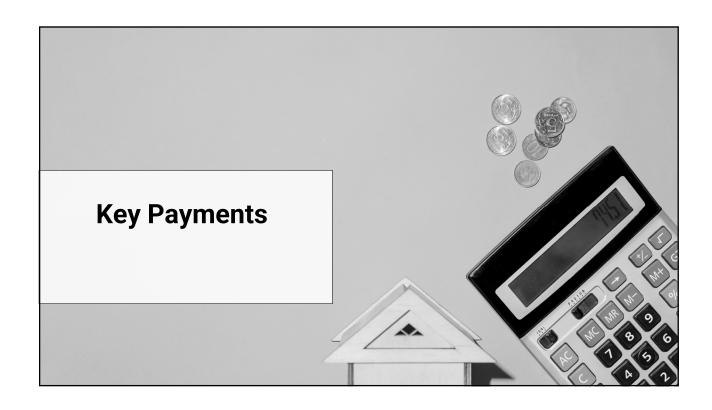
- Limited to households headed by persons with disabilities, verified by income based upon disability (SSI, SSDI, etc.)
- Payment TIERs set by NCHFA and DHHS
- Owner must sign Agreement of Participation
- Property Management responsible for:
 - Verifying eligibility (LIHC, HOME, etc.)
 - · Sending NCHFA monthly Key requisitions
 - Transition to Housing Choice Voucher (Section 8), if applicable
 - NCHFA rent increase approval process does not increase the Key Payment Standard

Key Assistance Payment Standard

Key Program Subsidy Pays The Difference Between The Tenant Rent Share And The Payment Standard.

		Percent of Income		
Unit Size	Household Size	Resident pays any utilities	Owner pays <u>all</u> utilities	
SRO, Efficiency, One (1) Bedroom	1 person minimum	25%	30%	
Two (2) Bedroom	2 people minimum*	20%	30%	
Three (3) Bedroom	4 people minimum	15%	30%	
Four (4) Bedroom	6 people minimum	10%	30%	

^{*}Single person households may rent two-bedroom units only at properties built without one-bedroom units. In these cases, the tenant rent share is 25% of income when the tenant pays utilities.



KEY PAYMENTS

All files receiving Key Assistance must be submitted within 30 days of unit event.



Returned files delay process and starts the clock over.



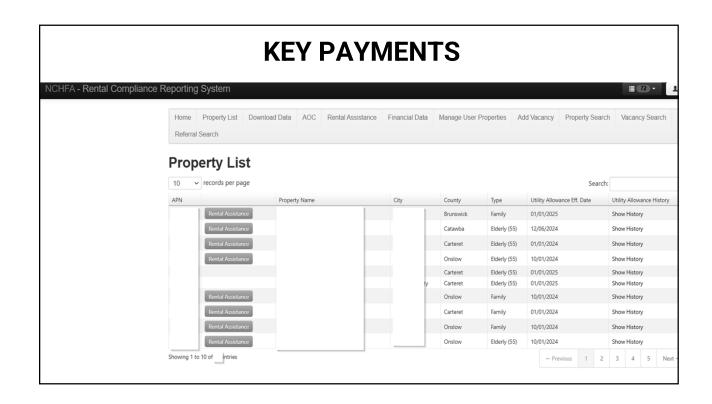
Files will be processed within 30 days of receipt.

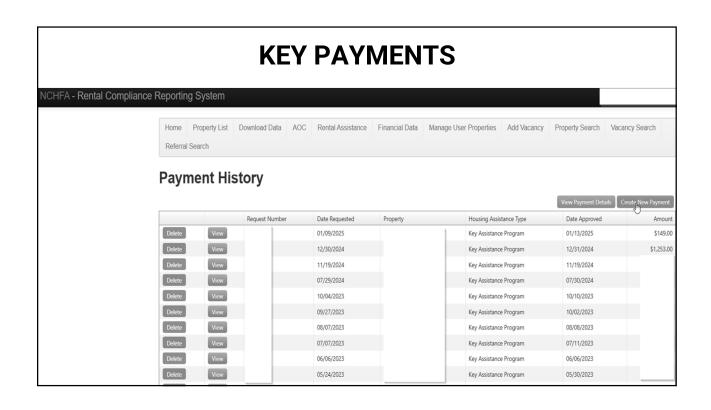


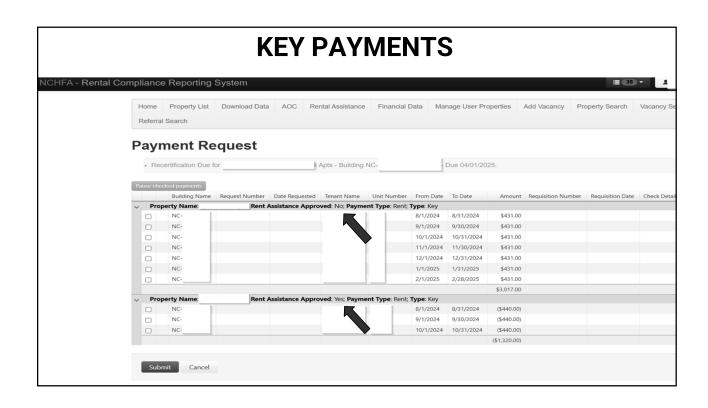
REQUESTING KEY RENTAL ASSISTANCE

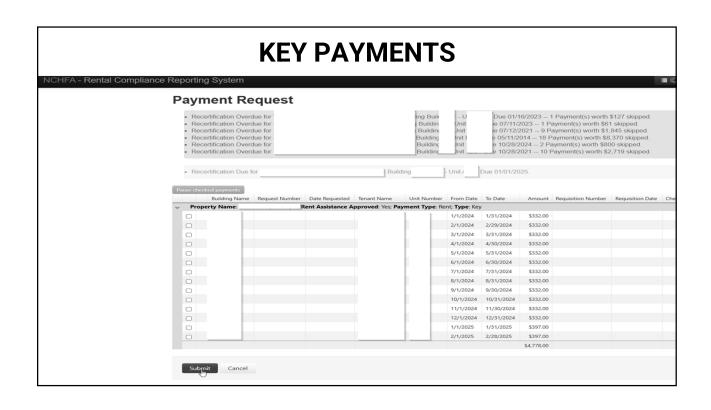
On a monthly basis:

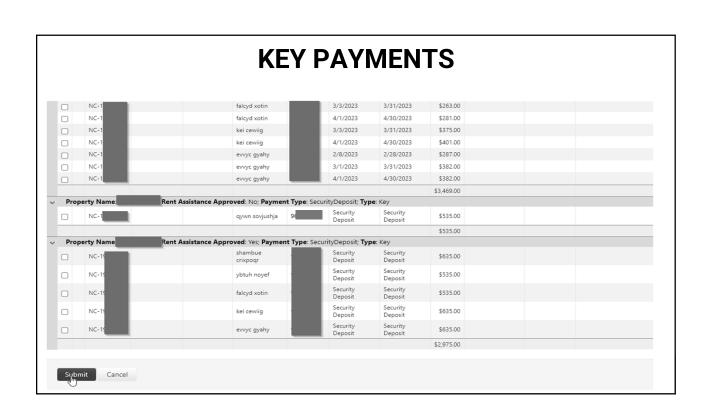
- 1. Log into RCRS
- 2. Click on "Rental Assistance" beside the property name in the Property List
- 3. Review for accuracy before clicking "Submit"
- Requests will be approved and submitted for payment every Weds. for payment the following Tues. but no later than thirty (30) days from request



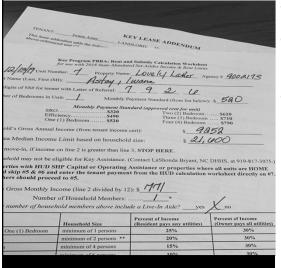








LOSS OF KEY PAYMENT – TIMELY SUBMISSIONS



- Policy Effective January 1, 2019
- DHHS will no longer pay Key Subsidy for unit events that exceed 12 months
- Example: If the requisition is submitted
 January 2024 for 14 months of Key
 Payments (from November 2022 –
 December 2023), the Management Company
 will not receive payment for November or
 December 2022 because these months are
 outside of the 12 month payment window

12-Month Window to Request Key Rental Assistance Payment

Key Rental Assistance payments must be submitted and approved within 12 months of the payment due month. Key Rental Assistance payment requests submitted more than 12 months after the payment due month will not be paid (e.g., if a requisition is submitted in January 2021 for 14 months of Key Rental Assistance payment [November 2019 through December 2020], the management company will not receive payment for November or December 2019 because these months are outside of the 12-month payment window for submittal and approval). Property managers should contact NCHFA and DHHS if property management would like to request reconsideration due to extenuating circumstances.

Viewing Key Rental Assistance Payment Requests in RCRS

Key Rental Assistance requests and payment history can be viewed in RCRS. RCRS will indicate if Key Rental Assistance payment requests have been approved or not approved. If not approved, the household will remain in the cue and assistance will not be paid until complete and accurate information has been submitted or a decision to deny payment is made.

After NCHFA approves a Key Rental Assistance payment request, the household will be added to the next payment request and all unpaid subsidy will be paid.

NCHFA Payment Suspension or Denial

NCHFA will suspend or deny payment requests for reasons other than the reasons listed in the Key Rental Assistance termination section. Reasons include the following:

- Key Owner's Agreement to Participate documentation not executed and uploaded in RCRS prior to first Key Rental Assistance tenant move in.
- Inaccurate file documentation.
- Late or Incomplete annual income recertifications (due to management oversight).
- Request for payment outside of the allowed 12-month window.
- Steps in V&R are not completed.

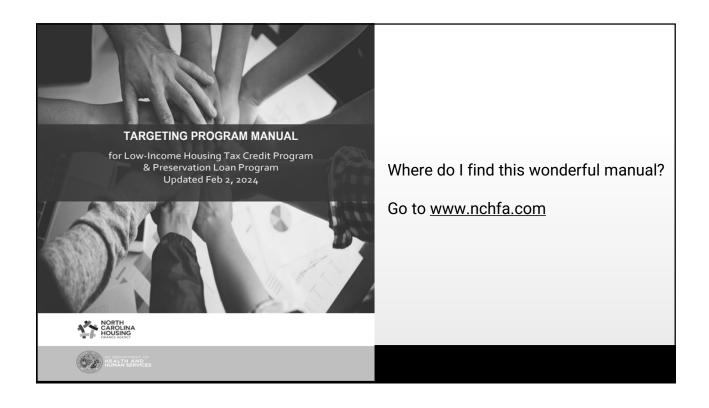
Annual Tenant Income Re-certification

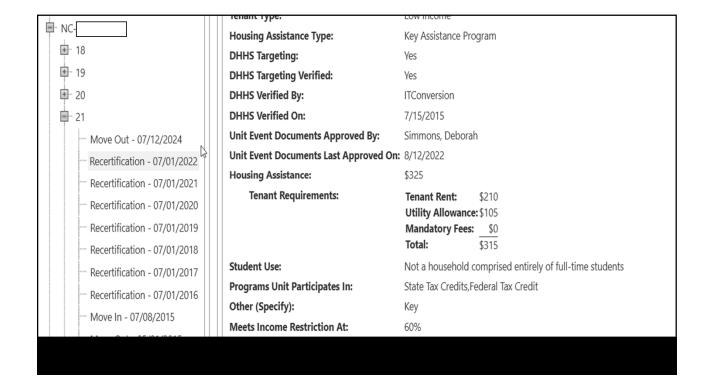
Property managers must recertify **ALL** Targeted-Unit households annually to determine assistance level. This includes Targeted-Unit households receiving Key Rental

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Undercharged or Overcharged Tenant Rent Share

If the property manager has undercharged the tenant for tenant rent share, property management must give the tenant a 30-day notice prior to increasing the tenant rent share going forward. Property managers cannot charge tenants retroactive payments. If the property manager has overcharged the tenant for tenant rent share, the property manager must adjust the tenant rent share and **credit the tenant's account** for any amount overpaid. The tenant should never pay "0" towards tenant rent share. The overage should be prorated in equal parts.





Request Submitted February 2025 Rental Assistance Payment Request Detail **Included Payments** Unit Number Event Date DateRentAppliedStart DateRentAppliedEnd Pause 07/01/2022 10/01/2023 10/31/2023 **ITConversion** \$325.00 Pause 07/01/2022 11/01/2023 11/30/2023 ITConversion \$325.00 07/01/2022 12/01/2023 12/31/2023 ITConversion \$325.00 Pause 07/01/2022 01/01/2024 01/31/2024 **ITConversion** \$325.00 Pause 07/01/2022 02/01/2024 02/29/2024 ITConversion \$325.00 Pause 07/01/2022 03/01/2024 03/31/2024 ITConversion \$325.00 Pause 07/01/2022 04/01/2024 04/30/2024 ITConversion \$325.00 Pause 07/01/2022 05/01/2024 05/31/2024 ITConversion \$325.00 Pause 07/01/2022 06/01/2024 06/30/2024 ITConversion \$325.00 Pause 07/01/2022 07/01/2024 07/12/2024 ITConversion \$126.00 Pause 09/01/2022 09/01/2023 09/30/2023 Gardner, Louise (\$344.00)

Key Payments

- Timeline Example -
 - Move ins must be uploaded within 30 days of event.
 - Example Move in Occurs 11/1/23 must be entered/uploaded by 12/1/23.
 - Recertification must be started 120 prior to effective date.
 - Example Recertification due 8/1/24, paperwork should be started 4/1/24.







Questions?

To submit questions for speaker during presentation, please use **Q&A** feature



SECURITY DEPOSITS

- DHHS will pay security deposits for all Target/Key households effective 5/1/2014.
- The system will issue the security deposit automatically with all new move ins when you request payment.
- Security deposits are sent to the same account all other payments are deposited. Management must ensure that they are transferred to the applicable escrow accounts as required by NC Real Estate Law.
- Security deposits are equal to one months' payment standard regardless of your typical security deposit.

SECURITY DEPOSITS

- At move out, security deposits are applied to balance owed by resident, if applicable, and remaining amount refunded to the resident.
- Amount of security deposit on lease must be amount of payment standard or we will return for correction.
- If a household transfers units, contact NCHFA prior to transfer to ensure deposit is handled correctly.
- Wait, what about the old unit.....

SECURITY DEPOSITS

- Management should do a walkthrough with resident notating any damages and list any items on the m/o inspection form.
- Both management and resident should sign the move out inspection form
- Resident should be provided with a list of charges for previous unit and a payment plan agreement (must be signed by mgmt./resident)
- Please be mindful when setting up payment plans of households monthly income

SECURITY DEPOSITS FOR NON-KEY HOUSEHOLDS

- DHHS will pay the security deposit for non-Key households effective 12/1/2016.
- Deposit amount is amount charged by management or current payment standard, whichever is lower.
- Documentation must be uploaded.
- Processed through RCRS.
- If a household transfers units, contact NCHFA prior to transfer to ensure deposit is handled correctly.



RECERTIFICATION

- Management is required to annually recertify targeted households regardless of any other requirements for the property - with or without subsidy
- In order to follow the requirements set up for this program management should be providing notices to household, but also to DHHS

Recertification

Start your recertifications 120 days prior to effective date.

- 120 day notice Make sure you are sending copy of notice to resident/DHHS.
- What is your management companies process/policy for recertification?
- Does management provide the recertification package at the same time they provided notice? Do you indicate when package should be returned by?
- Provide a date/time to meet the resident to complete?

RECERTIFICATION

- At 90 days Have you received everything you need to process this recertification? If not, you are notifying resident/DHHS with the 90 day notice.
- At 60 days Do you have all documentation completed? Are you able to complete the recertification process? If not, provide 60 day notice to resident/DHHS.
- At 30 days 30 day Notice to Vacate unit. You will send this to both resident and DHHS.

RECERTIFICATION/TENANCY ISSUES

- If a targeted household does not comply with your lease, management must proceed with their companies policy.
- Management must take 1 additional step while following policies:
 - Send copy of notices/violations provided to resident to DHHS
- Notices must be sent to DHHS in order for management to be eligible for Special Claims



INCREASE IN HOUSEHOLD INCOME

Targeting Program Guidelines:

 Tenant income and rent share must be calculated annually. The resulting amount will be included in the lease or Key Lease Addendum. Income increases above 50% AMI does not impact Eligibility. Tenants rent share simply increases proportionate to the increase in income.

EXCEEDING KEY PAYMENT STANDARDS

 If increase results in tenant share exceeding Key payment standards, property management will continue to calculate tenant rent share using the Key formula (Key Calculation Worksheet) until household is at the standard rent associated with the Housing Credit income targeting level for the particular unit.

Note:

Adhere to any additional funding rules as it pertains to Housing Credit income limits

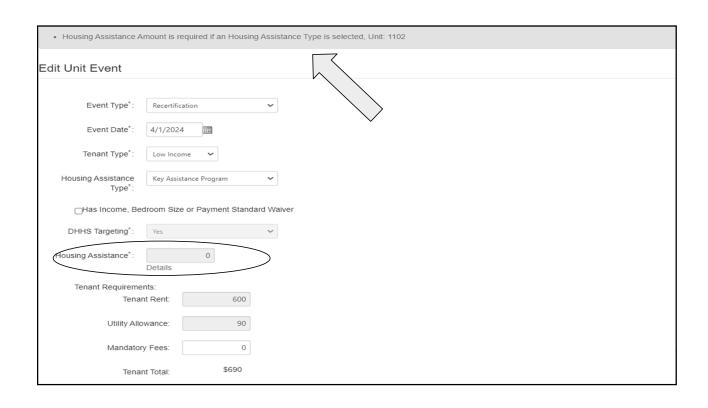
EXAMPLE

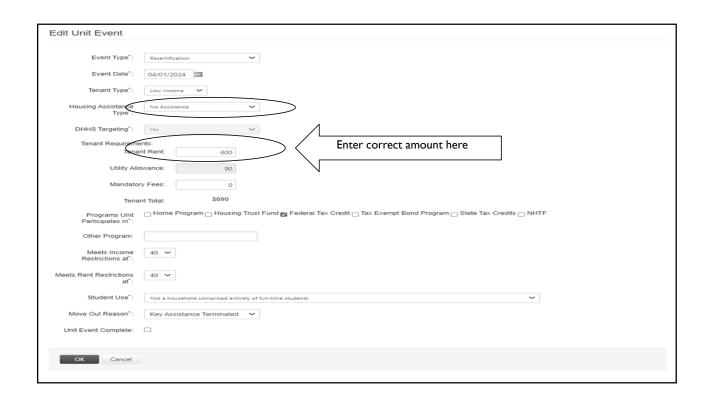
- Key Payment Standard for 1 bedroom is \$600
- Property rent for 1 bedroom is \$800
- Using the Key Calculation Worksheet (as households income increases) you will continue to take rents up until the households income brings their rent payment to the properties rent at \$800.
- Is this household still considered Targeted Household?

EXAMPLE CONTINUED

- Yes, The household is still considered a targeted household
- If the households income exceeds the payment standard, you will change the assistance type to **no assistance**, enter rent amount, upload documents and submit the file
- The household is still targeted and you will continue to report any issues to DHHS, including late rents and lease violations
- Failure to report household issues to DHHS will result in loss of ability to make a Special Claim request







EXAMPLE CONTINUED

- If the households circumstances change (decrease/loss of employment) you will complete a new update/recertification event
- If the head of household is still receiving disability, they are eligible to return to Key Assistance. If no longer receiving, reach out to DHHS for further guidance
- DHHS will make the determination whether the household is still eligible for Key Assistance or not and will provide additional guidance

TRANSITIONING FROM KEY TO SECTION 8

- If a targeted household, during tenancy receives a Section 8 Voucher, or other assistance becomes available on the property, management will enter an event in RCRS based on HAP/other agreement <u>start date</u>.
- An update event must be entered in RCRS changing assistance type to Section 8
 Voucher (or other assistance type). Management will enter rent/subsidy
 amounts, upload HAP in documents, and check unit event complete in RCRS.

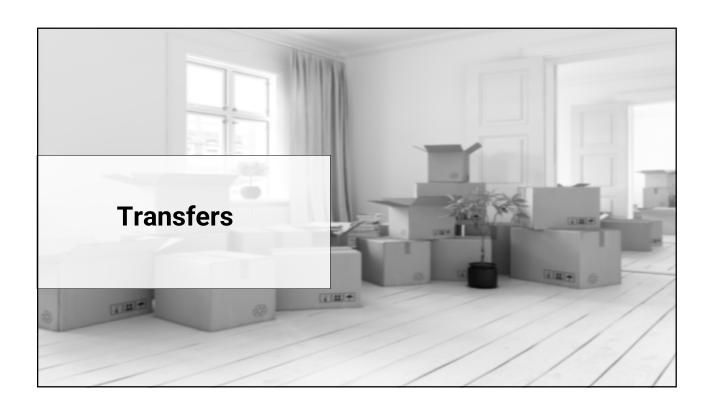
The contract dated 03/02/202	3, entered into be		
Metro Housing Authority and Y located	the LESSEE ('FAMIL		
Y located		4 is amended as follows:	
The reason for this change is due to: REEXAMINATION Annual Review of family income and/or composition. INTERIM ADJUSTMENT Interim change in family income and/or composition. X RENT ADJUSTMENT The owner/agent request for a rent adjustment. CHANGE IN FAMILY COMPOSITION			
Adjustment in Payment	F		
HAP Payment	<u>From</u> \$ 0	<u>TO</u> \$ 536	
Tenant Rent	\$ 0	\$ 536 \$ 114	
Total Rent to Owner	\$ 0	\$ 650	
Effective Date This change to the Housing Voreexamination is due on 03/01	ucher Contract and /2024.	d/or Lease Agreement will be effective on 03/02/2023. The next	
Agreement and shall be attach	ed to and made a	th the terms and conditions of the Housing Voucher Contract and/or Lease part of your Housing Voucher Contract and/or Lease Agreement. All other ousing Voucher Contract and/or Lease Agreement remain the same.	





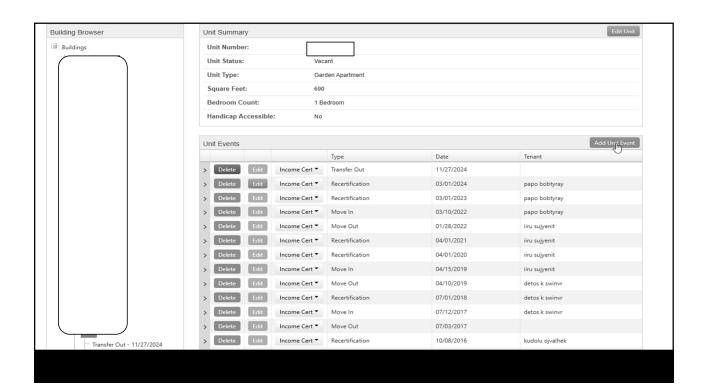
Questions?

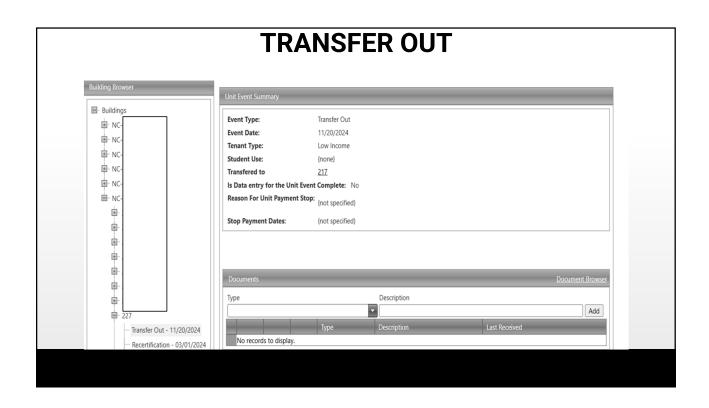
To submit questions for speaker during presentation, please use **Q&A**

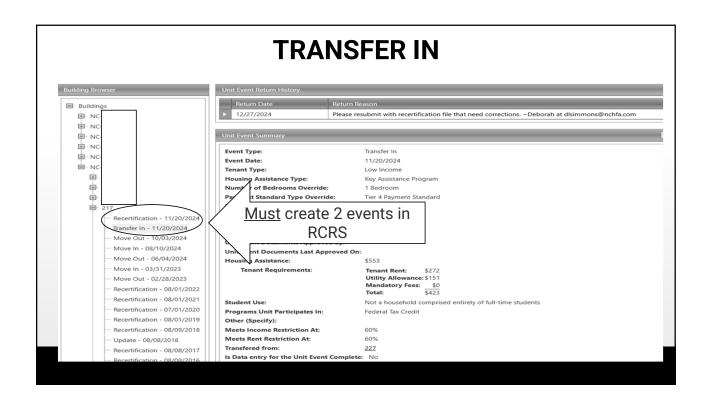


UNIT TRANSFER

- Transfer out/Transfer in is now processed/approved
- The system does not recognize the transfer as an actual event
 Another event must be created
- Depending on management/property requirements, you can continue to use the old date of recertification from previous unit (may cause issues)
- If management intends to treat this as move in, or full recertification, a
 recertification event will have to be completed for the <u>same day</u> in RCRS.







UNIT TRANSFER

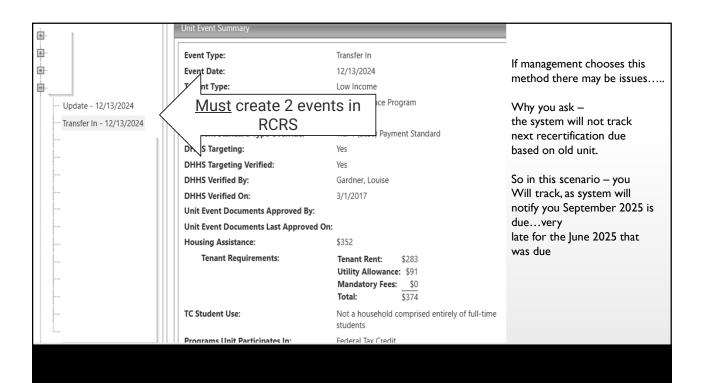
- If management is going to still use the original (initial) move in date for recertifications, they will complete the transfer event, create an <u>update</u> event, on the same day as transfer event. Upload documentation in the <u>update event</u> only. Make sure income, etc., is correct in RCRS and submit both events.
- If management is going to treat this as a new move in or a full recertification, they will complete transfer event, create <u>recertification</u> event on the same day as transfer event. Upload documentation into the <u>recertification</u> event only and submit both events.

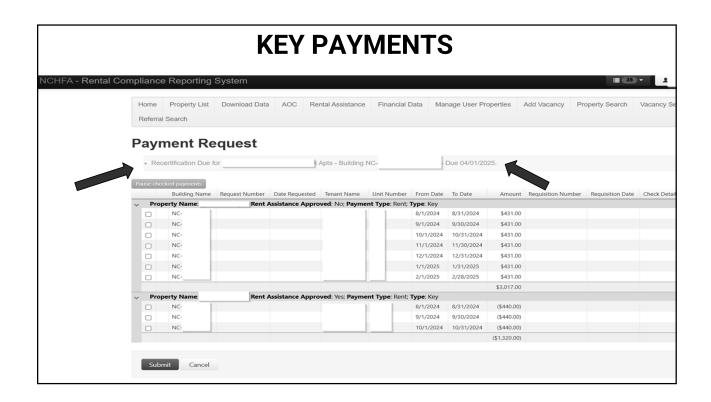
UNIT TRANSFER

- Scenario 1: If management is treating this as only a transfer event, the key lease addendum will end when the previous recertification was due to end. The Key Lease Addendum must reflect this.
- Scenario 2: If management is treating as full recertification/new move in, the Key Lease Addendums end date should reflect ending based on transfer date.

UNIT TRANSFER EXAMPLE SCENARIO 1

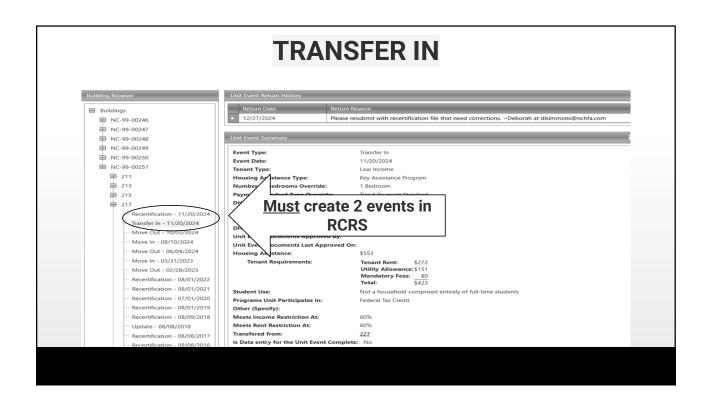
- Treating as transfer only: (no changes to household composition)
 - Household moved in 6/01/2021
 - Transfer was done on 12/13/2024
 - **Update event created** for 12/13/2024 (only time system will allow 2 events with same date) **Documents uploaded in 2nd event only**
 - **Key Lease addendum provided with this transfer should reflect ending on 5/31/2025 (matching the previous addendum done with the 6/1/24 recert)





UNIT TRANSFER EXAMPLE SCENARIO 2

- Treating as recertification/move in:
 - Household Moved in 1/01/2021
 - Transfer completed as of 6/1/2024
 - A second event must be created listed as a recertification, for the same day as the transfer (only time system will allow 2 events with same date) Documents uploaded in 2nd event only
 - **Key Lease Addendum should reflect new ending date of 5/31/2025



TIPS FOR SUCCESS

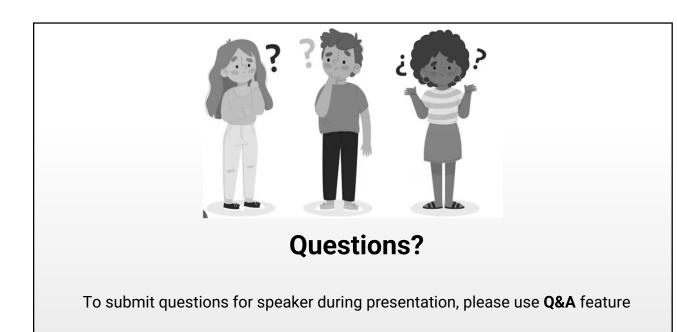
- · Print your Property Activity Report Monthly
- Update Vacancy and Referral in real time (per guidelines)
- Entering events timely Move ins, recertifications, updates, etc., in RCRS per requirement
- · Use your Resources:
 - Targeting Program Manual
 - Asset Management Compliance Manual
 - Property Activity Reports

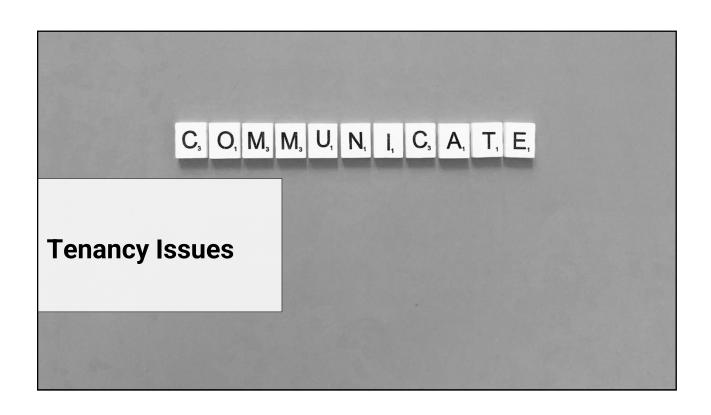
REMEMBER = When in doubt....REACH OUT!



rlgardner@nchfa.com

919-877-5663 (Louise Gardner)





TENANCY ISSUES

- · HSC will contact service provider to assist tenant
- HIPPA laws prevent HSC from discussing plan of action
- HSC will communicate with management the issue has been reported
- · Considering request for reasonable accommodations

Note:

Call the Housing Stabilization Coordinator at first sign of any tenancy issue.

PROPERTY MANAGEMENT (WHAT DO I DO NOW?)

- Ensure tenancy issues are addressed timely and according to the lease:
 - Notify resident in writing of violation(s)
 - Provide a copy to you Housing Stabilization Coordinator
 - · Notice requirements per lease, do you know
 - Termination (how many notices are required before you lease allows termination)
 - · Follow your company policies consistently



SPECIAL CLAIMS ELIGIBILITY

- Did I notify Housing Stabilization Coordinator regarding issues during tenancy?
- Did I provide recertification notices, violations, and any correspondence related to this household to the Housing Stabilization Coordinator?
- ? Did I give DHHS the opportunity to salvage this tenancy?

DHHS Approval (1/1/24)

- Management will complete the Special Claims Worksheet and email the completed form to DHHS. (only worksheet)
- DHHS will then verify if management gave them the opportunity to salvage tenancy (if applicable)
- DHHS will sign Special Claims worksheet and return to management.
- Management will then upload signed approved Worksheet and supporting documentation into RCRS

Special Claims

- Damage reimbursement minus security deposit maximum of -\$3,500
- Reimbursement of any uncollected tenant portion of rent during the period of occupancy, less security deposit, not to exceed - 3 months of tenant portion of rent

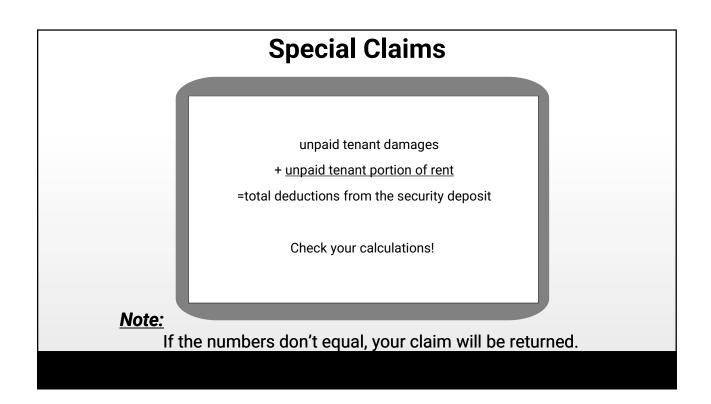
Special Claims

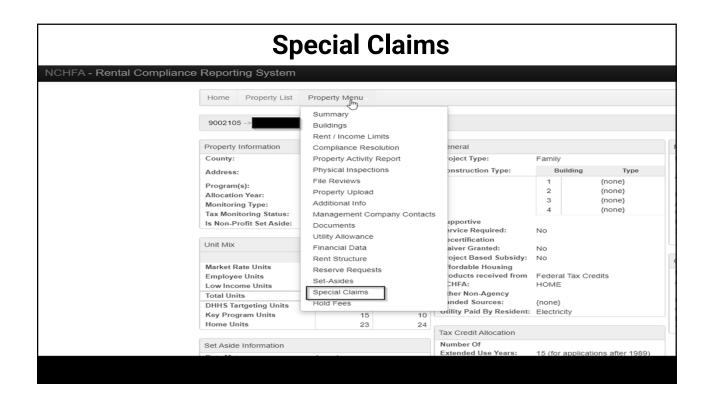
- Reimbursement of full Key payment standard for the rent obligation during the remaining lease period after tenant abandonment, or until the unit is re-rented, whichever is sooner, not to exceed 2 months rent, minus paid security deposit
- Reimbursement for Successful Eviction Cost when following guidelines from Risk Mitigation Tools. Claims for eviction cost may not exceed \$1000.

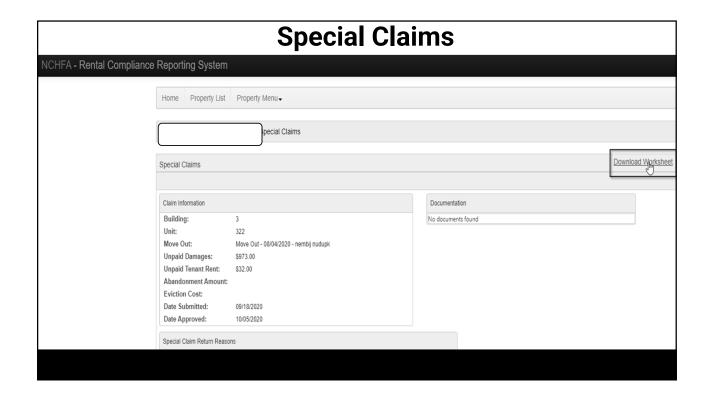
Special Claims

Required Forms / Documents:

- Completed Special Claims Worksheet
- Supporting Documentation (e.g. invoices, eviction papers)
- Security Deposit Disposition
- Tenant Ledger
- Tenant Lease







TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET			
Property Name	Property Email		
Resident Name	Resident Address		
Move Out Date			
Instructions and notes:			
	n including move out of the household above and move in of the next are than 2 months. (Early claim submission will limit the vacancy claim.)		
Start with Line 1 and complete each caction in order regard	dloss of what type of claim you are filing		

- Request NC Dept. of Health and Human Services (DHHS) certify and sign this form prior to claim submission. Claim approval is
 subject to certification by DHHS that property management gave DHHS opportunity (as specified for each type of claim) to
 mitigate tenancy issues to preserve housing for the resident/household and that the property is eligible for reimbursement.
- Upload in RCRS this completed form, a copy of the completed security deposit disposition form and all required supporting documentation referenced in this worksheet for each type of claim.
- Final approved amounts are subject to maximum amounts allowable under program guidelines.
- For questions regarding this form or claim submission, contact Louise Gardner at rlgardner@nchfa.com or Sandy Harris at ssharris@nchfa.com.
- Send forms to Detra Purcell at <u>Detra.l.purcell@dhhs.nc.gov</u> for DHHS certification.

1)	Security Deposit Collected	\$
2)	Reimbursement for Unpaid Tenant Damages minus the paid security deposit and/or payments made by te \$3,500. Eligible only if owner has policy of inspecting units at least annually and DHHS notified of damages inspection. Include invoices and unit inspection reports.	
	Itemized Claim – Enter items included in the claim and upload required supporting documentation	
	Description	Cost
	Total Cos	t
	a) Total Cost from above	\$
	b) Security Deposit from line 1	-\$
	c) Payments made by tenant	-\$
	d) Remaining Unpaid Damages (If the amount is negative, you are not eligible for any unpaid damages.)	= \$
	e) Enter the lesser of line 1d or \$3,500 here and in RCRS on the Unpaid Damages line (not less than \$0)	\$
3)	of the tenant portion of rent. Eligible only if DHHS notified of the balance due within 10 days of delinquency the tenant. Include a copy of the tenant ledger as supporting documentation.	
	a) Unpaid Tenant Rent (up to 3 months)	\$
	b) Enter line 2d if negative amount	-\$
	c) Unpaid Tenant Portion of Rent and Late Fees (If the amount is negative, you are not eligible for any unpaid damages.)	=\$
	d) Enter line 3c (not less than \$0) in RCRS on the Unpaid Tenant Rent line	
	a) Linter line 30 (not less than 50) in News on the onpaid remain New line	

4)	Reimbursement for Vacancy due to Tenant Abandonment of Unit in the amount of the Key Payment Stan remaining lease term, minus remaining paid security deposit, not to exceed 2 months' rent. Eligible only if prior to end of lease term, DHHS notified of abandonment within 2 days of management learning of abandoremains unrented.	tenant vacates unit
	a) Enter the Key Payment Standard or total rent collected for the unit if Key is not used (up to 2 months)	\$
	b) Enter line 3c if negative amount	-\$
	c) Eligible Abandonment Claim (If the amount is negative, you are not eligible for an abandonment claim).	=\$
	d) Enter line 4c (not less than \$0) in RCRS on the Abandonment line	\$
5)	Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the owner prevails in the DHHS given <i>three</i> opportunities to intervene prior to eviction filing. Include invoices for eviction related cocosts, sheriff's office fees, attorney's fees) and a copy of the summary ejectment.	
	a) Eviction Costs	\$
	b) Enter line 4c if negative amount	-\$
	c) Remaining Eviction Costs (If the amount is negative, you are not eligible for any unpaid damages.)	=\$
	d) Enter the lesser of line 5c or \$1,000 here and in RCRS on the Eviction Cost line	\$
Pro	pperty Certification	
Ву	signing the form below, the property certifies the following:	
•	The household participates in the Targeting Program administered by the DHHS.	
•	The household has vacated the unit; thus, the property is entitled to request reimbursement of	of allowable costs.
•	DHHS was given the opportunity to mitigate any tenancy issues in order to preserve housing f	or the household.
•	 The property has not and will not request permission from NCHFA to use funds from any operating or replacement reserve accounts associated with the property for reimbursed costs, AND 	

Targeting Program and Key Rental Assistance March 25, 2025

The property will not seek or continue seeking collection of money from the household for reimbursed costs.

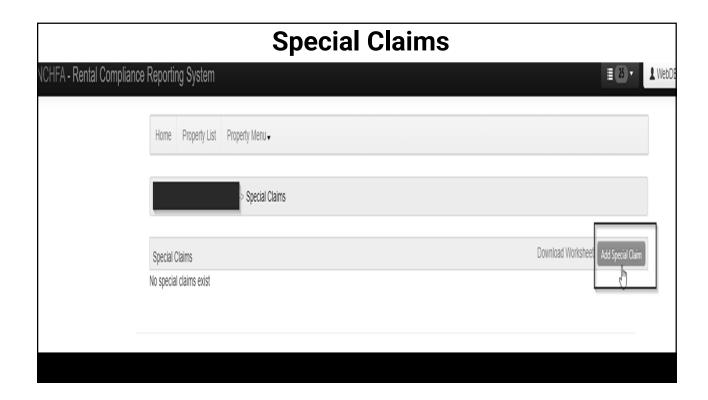
Date

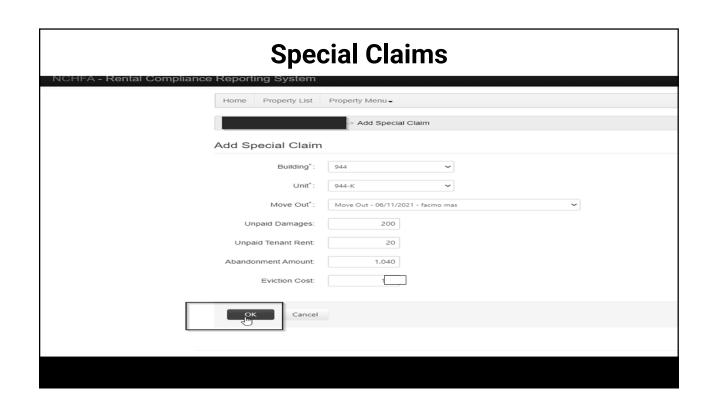
Phone Contact

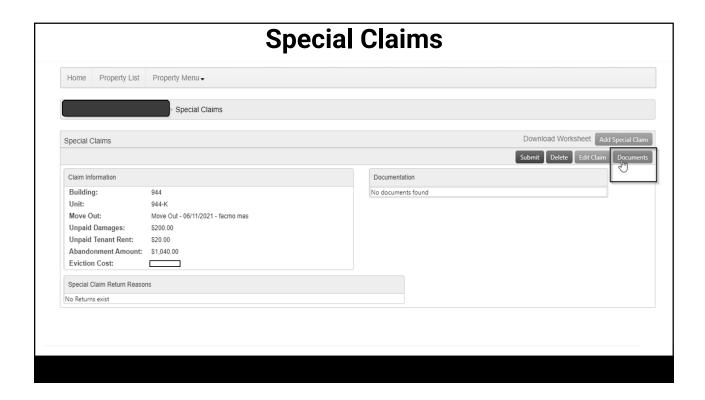
Signature

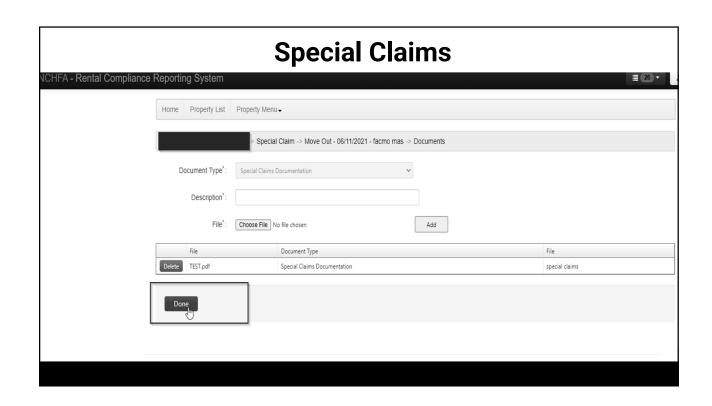
Printed Name

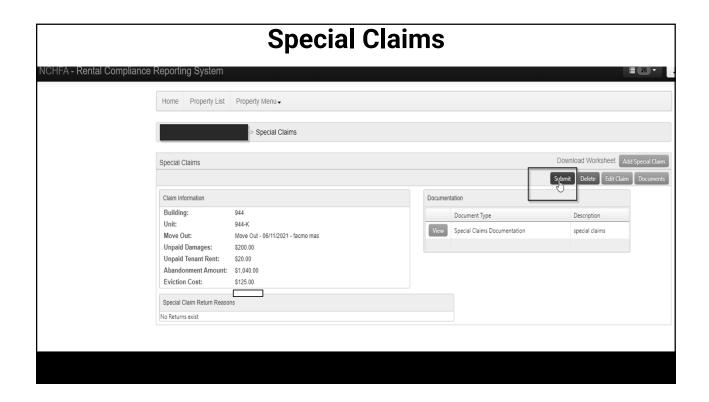
,	they were given opportunity to mitigate any tenancy issues in order to d by each claim type and the property is eligible for reimbursement.
Signature	 Date
Printed Name	Phone Contact











Special Claims Processing

- Once your request has been approved, you will generate the request the same way you request monthly subsidy.
- Payment will be deposited in one lump sum not broken down by damages, unpaid rent, etc.

Special Claims – Prorating Expenses

 Many major items in a unit have a predictable life span. Management should have policies and procedures in place to define life expectancy of major items such as carpet and vinyl. If these items were new/in good condition at the time of move-in, and it can be shown the damage, above normal wear and tear has been sustained, then you may charge against the resident's security deposit.

Special Claims – Prorating Expenses Example

- Examples of normal wear and tear:
 - · Carpet faded or worn thin from walking
 - · Nail holes or pin holes in walls
 - · Fading, peeling, or cracked paint
- Examples of tenant damage:
 - · Crayon markings on walls
 - · Missing fixtures
 - · Holes, stains or burns in carpet
 - Gaping holes in walls or plaster

Special Claims – Prorating Expenses Example (HUD Sample Chart)

Many major items have a predictable life span. A list of items and their life expectancy are listed below:

Hot Water Heaters	10 years	All units
Plush Carpeting	5 years	Family
	7 years	Elderly
Air Conditioning Units	10 years	All units
Ranges	20 years	All units
Refrigerators	10 years	All units
Interior Painting - Enamel	5 years	Family
	7 years	Elderly

Special Claims – Prorating Expenses Example (HUD Chart) Cont'd

Interior Painting – Flat	3 years	Family
	5 years	Elderly
Tiles/Linoleum	5 years	Family
	7 years	Elderly
Window shades, screens,	3 years	Family, Elderly
blinds		

^{*} If these items were in good condition at the time of move in, and it can be shown that damage, above the normal wear and tear has been sustained, then a damage claim can be submitted.

Prorated Example

- · At the time resident moved in carpets were new
- Resident lived on the property for 3 years
- Based on life expectancy chart, carpet should last 5 years (what's your policy?)
- Carpet replacement is \$2500
 - \$2500 divided by 5 years = \$500
 - \$500 times 2 years remaining = \$1000
- Resident can be charged \$1000 toward carpet replacement (management must document actual replacement and actual cost)

Special Claims



Happy Gardens Apartments (new property)



Louisa Gardner (Targeted Program Participant) moved into your property on 11/30/2024. She moved into a 2 bedroom unit. A \$635 Security Deposit was paid. During the first year of tenancy she abandoned her unit. Using the documents provided complete the Special Claims form for this household.

*Management prorated paint/carpet based on life expectancy policy:

• 3 year paint/ 7 year carpet

* This unit re-rented on 8/9/2025*



TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET

Prop	perty Name	Property Email	· · · · · · · · · · · · · · · · · · ·
Resi	dent Name	Resident Address	
Mov	ve Out Date		
Insti	ructions and notes:		
•	RCRS must be up to date prior to special claims submission in household except when the unit remains unrented for more Start with Line 1 and complete each section in order regardle Request NC Dept. of Health and Human Services (DHHS) certisubject to certification by DHHS that property management gmitigate tenancy issues to preserve housing for the resident/Upload in RCRS this completed form, a copy of the completed documentation referenced in this worksheet for each type of Final approved amounts are subject to maximum amounts all For questions regarding this form or claim submission, contact	than 2 months. (Early claim submission will limes of what type of claim you are filing. If you are filing for and sign this form prior to claim submission gave DHHS opportunity (as specified for each thousehold and that the property is eligible for discourity deposit disposition form and all requical claim.	it the vacancy claim.) Claim approval is pe of claim) to reimbursement. ired supporting
•	ssharris@nchfa.com. Send forms to Detra Purcell at <u>Detra.l.purcell@dhhs.nc.gov</u> fo	or DUUS cortification	
1)	Security Deposit Collected	DING Certification.	\$
	inspection. Include invoices and unit inspection reports. Itemized Claim – Enter items included in the claim and upload.	required supporting documentation	
	Description		Cost
		Total Cost	
	a) Total Cost from above		\$
	b) Security Deposit from line 1		-\$
	c) Payments made by tenant		-\$
	d) Remaining Unpaid Damages (If the amount is negative, you	are not eligible for any unpaid damages.)	=\$
	e) Enter the lesser of line 1d or \$3,500 here and in RCRS on t	the Unpaid Damages line (not less than \$0)	\$
3)	Reimbursement of Unpaid Tenant Portion of Rent and Late F of the tenant portion of rent. Eligible only if DHHS notified of t the tenant. Include a copy of the tenant ledger as supporting of	he balance due within 10 days of delinquency	
	a) Unpaid Tenant Rent (up to 3 months)		\$
	b) Enter line 2d if negative amount		-\$
	c) Unpaid Tenant Portion of Rent and Late Fees (If the amount is		W
	d) Enter line 3c (not less than \$0) here and in RCRS on the Un	npaid Tenant Rent line	\$

Reimbursement for Vacancy due to Tenant Abandonment of Unit in the amount of the Kerremaining lease term, minus remaining paid security deposit, not to exceed 2 months' rent. prior to end of lease term, DHHS notified of abandonment within 2 days of management learnemains unrented.	. Eligible only if tenant vacates u	ınit
a) Enter the Key Payment Standard or total rent collected for the unit if Key is not used (up	to 2 months) \$	
b) Enter line 3c if negative amount	-\$	
c) Eligible Abandonment Claim (If the amount is negative, you are not eligible for an abandon	nment claim). = \$	
d) Enter line 4c (not less than \$0) here and in RCRS on the Abandonment line	\$	
Reimbursement for Successful Eviction Costs, not to exceed \$1,000. Eligible only if the own DHHS given three opportunities to intervene prior to eviction filing. Include invoices for eviccosts, sheriff's office fees, attorney's fees) and a copy of the summary ejectment.		
a) Eviction Costs	\$	
b) Enter line 4c if negative amount	-\$	
c) Remaining Eviction Costs (If the amount is negative, you are not eligible for any unpaid dan		
d) Enter the lesser of line 5c or \$1,000 here and in RCRS on the Eviction Cost line	\$	
 The household participates in the Targeting Program administered by the DHHS. The household has vacated the unit; thus, the property is entitled to request reimburse. DHHS was given the opportunity to mitigate any tenancy issues in order to preserve ho. The property has not and will not request permission from NCHFA to use funds from an replacement reserve accounts associated with the property for reimbursed costs, AND. The property will not seek or continue seeking collection of money from the household. Signature Date Printed Name Phone Cont	ousing for the household. The properties of the	
DHHS Certification By signing the form below, DHHS certifies that they were given opportunity to mitigate any preserve housing for the household as specified by each claim type and the property is eligi		
Signature Date		
Printed Name Phone Cont	tact	
Form effective 1/1/24		

Targeting Program and Key Rental Assistance March 25, 2025

INVOICE

Tools R US

PO Box 1234 • Happytown, NC 27000

Page 1

Please Pay From Invoice

Terms: Net 30 Days

A minimum late charge of \$2.00 or 1.5% per month (18% per year)

Invoice Date Invoice Number

34 11/02/2024

Customer Number Ordered By Authorized By Order Number Purchase Order Number

3 Sandy Harris Scott Farmer 73

Ship To:

Happy Garden APTS 229 Happy LN, OFC Happytown, NC 27000

Crisper Cover

Stock Number	Description		GL Account	Ordered	Shipped	Unit Price	Unit	Extension _
r- 304543	GE Refrig Fxd Shelf Bar 7.25" Wht		3520	5	5	24.72	EA	123.60
203022	GE Refrigerator Cover Pan WR32X10398		3520	5	5	(81.42)	EA	407.10
408754	A19 60w 4100k Dim Gu24 LED 8/Pkg	it		8	8	64.76	PK	518.08
128122	10-year Photo Smoke Detector/		4505	8	8	70.19	EA	561.52

*Unit 200 - 1 cover pan for refrigerator

Ship Date Sub Total

11/02/2022 1,610.30

Pkg Count Sales Tax

Weight

Freight 42.65 LB

0.00

1,719.00

108.70

Continued

Invoice Number: 34 Amount Due: 1,719.00 Date Due: 12/02/2024

Amount Paid:

Happy Day Painting

30 Lazy Circle, Happytown, NC, 27217 800) 001-0005

happydaypainting@gmail.com

INVOICE

INV0003

DATE June 8, 2025

DUE DATE

June 30, 2025

USD \$375.00

BILL TO

Happy Garden Apts.

229 Happy Lane, Happytown, NC 27000

DESCRIPTION		RATE	QTY	AMOUNT
2908-200 2 bed		\$275.00	1	\$275.00
Sheetrock repair		\$50.00	2	\$100.00
Payment Info	SUBTOTAL			\$375.00
PAYMENT INSTRUCTIONS	TAX (0%)			\$0.00
Payments due 30 calendar days after invoice date. Invoices more than 14 days past payment	TOTAL			\$375.00
due date will accrue a *15% late fee, monthly, until payment is received.	BALANCE DUE		US	SD \$375.00

^{* 15%} of the value of the original invoice

Carpets R US PO BOX 9 Happytown, NC 3

Happytown, NC 27000 Telephone: 888-555-2100 Fax:

INVOICE

Sold To Ship To

Happy Garden APTS. 229 Happy Lane Happytown, NC 27000 200 Happy Lane Happytown, NC 27215

CARPET

Invoice Dat	te	PO Number	Order Number			
06/15/25			22	2		
Inventory	Style/Item	Color/Description	Quantity Units	Price Extension		
32586543 11.50—-	RAVE REVIEW -B2 -FILL CLOSET, LR, B2,	TEA HALL	41.33 SY	7.25 299.64		
DFSPECVI38 LCAPT FUTWMB12- 2114HMF	SPEC VI 3/8 30YDS INSTALL APARTMENT CARPET 9/16" X 1-7/16" STANDARD PIN CLAMPDOWN	BLUE SILVER	78.67 SY 78.67 SY 1.00 EA	2.25 177.01 2.50 196.68 15.00 15.00		
32586541 14.50 13.50		TEA	37.33 SY	7.25 270.64		

-1 1 2		— 9:37AM —
	Material:	762.29
	Service:	196.68
	Mise. Charges:	0.00
n a 11 a 1 a 1 a 1 a 1 a 1 a 1 a 1 a 1 a	Sales Tax:	64.73
	Mise. Tax:	0.00
and the same of th	INVOICE TOTAL:	\$1,023.70
	Less Payment(s):	0.00
	BALANCE DUE:	\$1,023.70

Page 1

Happy Wax

Work Order

Work Address: Happy Garden Apts 200 Happy Lane

200- strip/wax floors (heavy duty)

225.00

WORK COMPLETED

I have inspected the finished work and It is complete as agreed upon and to my satisfaction. Signature:

FALL RISK NOTICE

Waking from damp carpet to smooth surfaces can lead to slips and falls. Please do not walk on damp carpet until completely dry to avoid slips and falls. Please initial

Invoice

HAPPY Cleaning, LLC 2 Cleaning AVE, Happytown, NC 27000 888 777 5555 Office & Fax

CLEANING

Bill To Happy Garden Apts. 229 Happy Lane HappytownNC 27000

Date 06/10/25	Invoic 0000		P.O. Number	Terms 30 DAYS	Project			
Item			Description		Quantity		Rate	Amount
Vacant Apt. Cleaning	(200)	2 Bed	droom Apt. Cleaning	I			110.00	110.00
TRASH-OUT	(200)	TRAS	SH-OUT				130.00	130.00
Extra Cleaning	(200)	We di	id extra cleaning, all	unit			130.00	130.00
Extra Cleaning	(200)		id extra cleaning, sto erator	ove and		2	25.00	50.00

DONE: 06-10-25

Subtotal	\$420.00
Sales Tax	\$0.00
Total	\$420.00

	RENT CARD: Louisa Gardner		Unit: 200		
		summary			
DATE	Rent/charges		Payment received	Balance	
5/31/2025					*keys in dropbox
5/6/2025	15	subsidy / Late fee	424	452	eviction proc. notic
5/1/2025	635	0	(861	
4/15/2025			(226	2nd not./Ten/dhhs
4/10/2025		subsidy	424	226	
4/6/2025	15	Late fees	(650	Notice Ten./DHHS
4/1/2025	635		(635	
3/15/2025		subsidy	424	0	
3/1/2025	635	Res. Portion	211	424	
2/9/2025		sub.	424	0	
2/1/2025	635	Res. Portion	21′	424	
1/10/2025		sub.	424	0	
1/1/2025	635	Res. Portion	211	424	
12/6/2024		sub.	424	0	
12/1/2024	635	Res. Portion	21	1 424	
12/6/2024	-	subsidy	14	0	
12/6/2024	=	Security Dep.	635	14	
11/30/2024	635sd/21 R	Res. Portion	7	649	

Top 6 Mistakes On Special Claims

- 1. All required documents not uploaded in RCRS
- 2. Calculation errors
- 3. Failure to prorate costs based on life expectancy
- 4. Providing Quote instead of actual invoice.
- 5. Missing Management/DHHS signatures on submitted form
- 6. Request submitted prior to end of two months vacancy, resulting in loss of eligible abandonment amount reimbursement



Questions?

To submit questions for speaker during presentation, please use Q&A feature



A N D The Targeting Program/Key Rental Assistance Vacancy and Referral System

NCHFA Management Company Report Card 2023

Valid through 12/31/2024

Management Company Name: Harris Management, LLC

Prepared: 12/31/2023

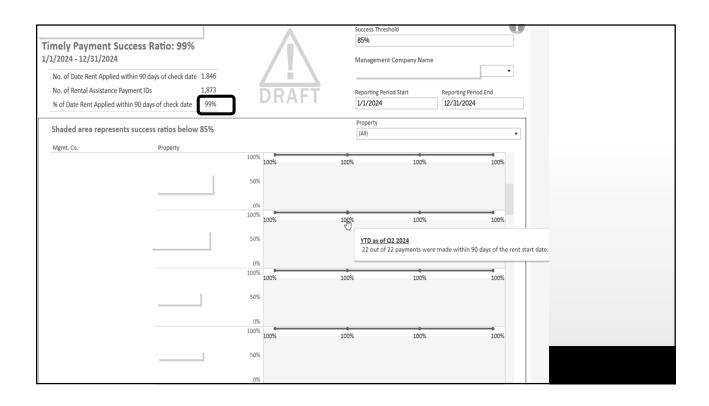
Metric	::	Pass:	Fail:	Comments, if applicable
3.	Requesting Key assistance timely and accurately	Х		Percentage of late Key assistance payment
	(if applicable)			requests for 2023 is 16%.
	- Timely Payments: Reviewed quarterly. Payment			8 7)
	requests are anticipated monthly, and the lapse			
	between payments must be less than 90 days to be			
	considered timely.			
	- For 2023, we are disqualifying any companies with			
	50% or above noncompliance.			
	- For 2024, allowable delinquency rate drops to 15%.			
	- Reporting Vacancies: To be evaluated in 2024. The			
	vacancy must be reported within 8 calendar days to be			
	considered timely.			
	- Reporting in V&R Timely: Work step progression to			
	be evaluated in 2024.			

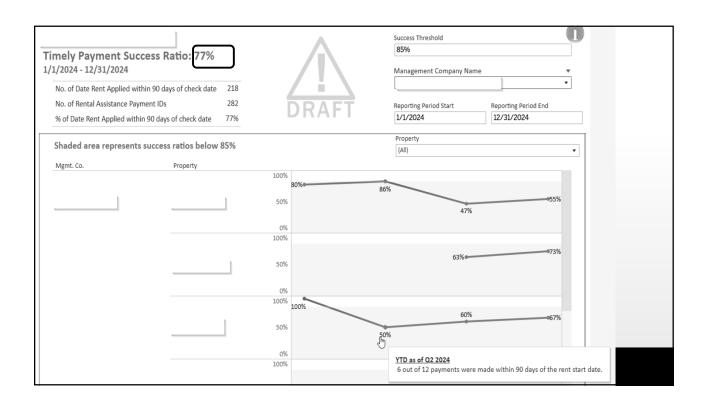
NCHFA Management Company Report Card 2023 Valid through 12/31/2024 Management Company Name: Harris Management, LLC Prepared: 12/31/2023 Metric: 3. Requesting Key assistance timely and accurately Comments, if applicable Pass: Fail: Management was emailed on 7/1/2023 regarding (if applicable) noncompliance with metrics specified on the left. - Timely Payments: Reviewed quarterly. Payment For further details on how to on how to avoid noncompliance in this area for 2024, please requests are anticipated monthly, and the lapse between payments must be less than 90 days to be contact Louise Gardener at rlgardner@nchfa.com considered timely. - Reporting Vacancies: Random sampling quarterly to compare move-out date in RCRS to date of vacancy report in V&R. The vacancy must be reported within 8 calendar days to be considered timely. - Reporting in V&R Timely: Periodic random sampling of vacancies/referrals provided.

Targeting Program related emails are sent out quarterly for those with issues

Quarterly Reports

- During the calendar year, management will receive reports quarterly.
- 3 quarterly reports are sent out, with the 4th (final) quarterly report being included in Report Card information at year end.
- The first report is sent out by April 15th, second report sent out by July 15th, third report sent out by October 15th.
- The reports should be used to identify <u>issues</u>, giving management time to address issues prior to year end.





TARGETING REQUIREMENTS

- · What to do after receiving report:
 - Review information related to properties. (Ask Questions)
 - · Did you have late recertifications due to resident not cooperating
 - Late submission due to Eviction
 - Change in management company
 - Reach out with any related follow up questions/ information.
 - Do **not** wait until year end to respond to these reports

NEW POLICY - EFFECTIVE JANUARY 1, 2024

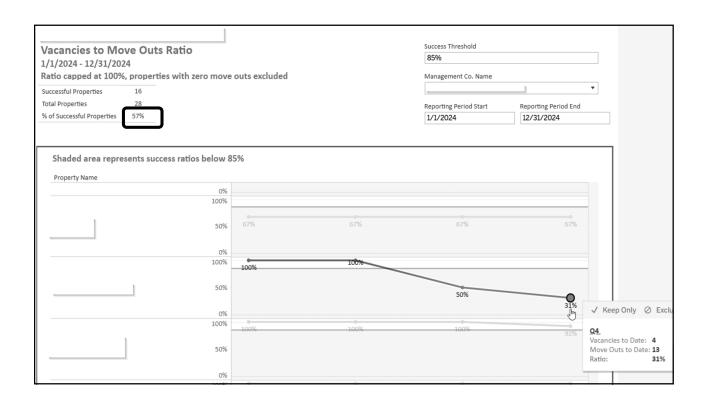
Failure to update Vacancy & Referral timely will result in the management company being removed from the approved management company list and noncompliance for the project

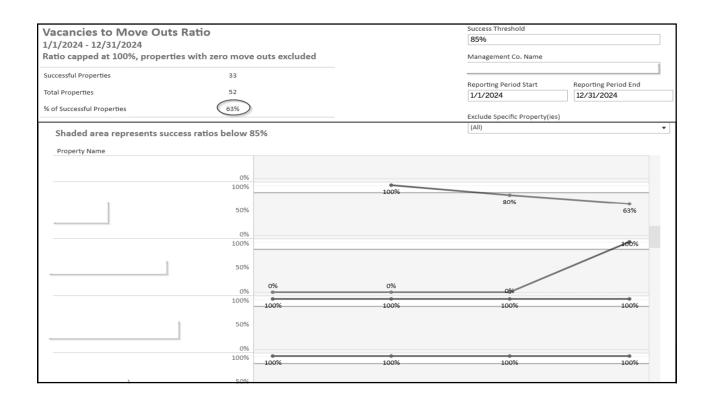


2024 (What Happened?)

VACANCY AND REFERRAL ENTRIES

- Management has 8 calendar days to report Vacancies
- ullet All units that become vacant must be reported into V and R





TARGETING REQUIREMENTS FOR VACANCY AND REFERRAL

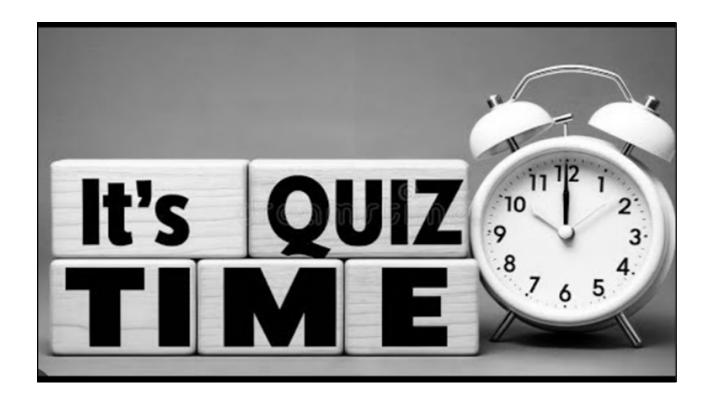
- · What to do after receiving report:
 - Review information related to properties. (Ask Questions)
 - · Change in management company
 - · Who is responsible for entering these events
 - · Make a plan if property is not meeting mark
 - · Adding this to part of the move out process checklist?



All additional report card requirements are covered in Compliance 101 and Advanced Compliance



To submit questions for speaker during presentation, please use Q&A feature



- Can Management charge a targeted applicants household an application fee?
- If a targeted resident requests to add additional family member, can management charge an application fee?

When Completing A Transfer Event In RCRS, An Additional Event Must Be Created? T/F

- If resident doesn't pay their rent timely management should
 - A. Send late rent notice to resident.
 - B. Sell off some of residents items and get your money.
 - · C. Send late rent notice to resident and HSC

• A 12/1/2024 recertification should be started when?
 Management received the LOR (Letter of Referral) indicating 1 person/1 bedroom household but the applicant asks for a 2 bedroom, due to live in aidewhat should you do?
 If management fails to recertify targeted household timely, this will not impact your quarterly report. T/F
 If you have questions about TUA, OAP or Key Assistance set up, who do you call?
 If you have questions about Vacancy and Referral who should you call?
 If you have questions related to payments who should you call?

NCHFA & DHHS TARGETING & KEY ASSISTANCE TRAINING REQUIREMENT

 Effective January 1, 2022, properties with Targeted Units must have at least one staff member in a supervisory position attend DHHS Targeting and Key Assistance training annually

SURVEYS AND TRAINING CERTIFICATE

- · Within the next seven days you will receive your survey by email
- Surveys will sent to the email address you registered with
- You will receive your training certificate by email after completing the survey
- Virtual participants must meet time requirements to receive certificate
- Questions should be emailed to Sandy at ssharris@nchfa.com

RESOURCES

- 1. Go to www.nchfa.com
- 2. Click Rental Housing Partners
- 3. Click Rental Owners & Managers
- 4. Click Policies, Resources and Forms

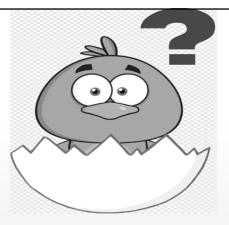
Note:

The Targeting Program Manual can be found here.

KEY RENTAL ASSISTANCE CONTACTS

Need help with	Contact
Key Rental Assistance set up	Sandy Harris at ssharris@nchfa.com
File process, Key Rental Assistance billing or payment	Louise Gardner at rlgardner@nchfa.com
Targeting Unit Agreements	Sandy Harris at ssharris@nchfa.com

Find Key Rental Assistance policies, forms, etc. at www.nchfa.com/rental/mforms.aspx.



Questions?

To submit questions for speaker during presentation, please use **Q&A** feature – or after the training email questions to

rentaltrainings@nchfa.com



Resources

(Targeting Program
	r Coverage Area

Washington			
Scotland			Revised November 20, 2024
Sampson			
Robeson		Wilson	
Pitt		Wayne	
Pender		Warren	
Pasquotank		Vance	888-524-7121 (fax)
Pamilco		Union	919-616-3051
Onslow		Rowan	kay.r.johnson@dhhs.nc.gov
Northampton		Rockingham	Kay Johnson
New Hanover		Richmond	MFP Referrals
Nash		Randolph	
Moore		Polk	
Martin		Person	Yancey
Jones		Orange	Yadkin
Johnston		Montgomery	Wilkes
Hoke		McDowell	Watauga
Hertford		Lenior	Transylvania
Greene		Lee	Surry
Granville		Iredell	Stokes
Franklin		Harnett	Stanly
Edgecombe		Halifax	Mecklenburg
Duplin		Guilford	Madison
Dare		Davie	Macon
Cumberland	Wake (Raleigh)	Davidson	Lincoln
Craven	Rutherford	Chatham	Jackson
Columbus	Gaston	Catawba	Henderson
Chowan	Forsyth	Caswell	Haywood
Carteret	Durham	Caldwell	Cherokee
Brunswick	Cleveland	Cabarrus	Buncombe
Bladen	Anson	Burke	Avery
Beaufort	Alamance	Alexander	Ashe
888-510-4487 (fax)	888-419-7783 (fax)	888-426-9964 (fax)	888-331-8455 (fax)
919-614-9105	919-604-7643	984-800-3245	919-605-2959
pamela.chandler@dhhs.nc.gov	frank.bryant@dhhs.nc.gov	nadage.cousins@dhhs.nc.gov	monica.frizzell@dhhs.nc.gov
Pamela Chandler	Frank Bryant	Nadage Cousins	Monica Frizzell

Targeting Program Housing Stabilization Coverage Area

Rutherford Stokes Surry Transylvania Watauga Wilkes Yadkin Yancey	Madison McDowell Rockingham Rowan	Jackson Lincoln Macon	Caldwell Catawba Cherokee Cleveland Forsyth Haywood Henderson	Gillian Hampton gillian.hampton@dhhs.nc.gov 919-817-6845 Alexander Ashe Avery Buncombe Burke
				LaShonda Bryant lashonda.bryant@dhhs.nc.gov 919-817-3075 Cabarrus Gaston Mecklenburg Polk Stanly
	Richmond Union Vance Warren	Person Randolph	Durham Edgecombe Guilford Harnett Hoke Johnston Montgomery	Monica Jones monica.jones@dhhs.nc.gov 919-618-8149 Alamance Caswell Chatham Davidson Davie
	Robeson Wake Washington Wilson	Pasquotank Pender Raleigh	Franklin Granville Greene Hertford Martin Nash Northampton Pamlico	Stacy Hurley stacy.hurley@dhhs.nc.gov 919-609-3771 Beaufort Chowan Craven Dare Duplin
		Sampson Scotland Wayne	Cumberland Halifax Jones Lee Lenoir New Hanover Onslow Pitt	Alice Johnson alice.johnson@dhhs.nc.gov 919-631-9899 Anson Bladen Brunswick Carteret Columbus

TARGETING PROGRAM SPECIAL CLAIMS WORKSHEET

Property I	Name Happy Gardens	Property Email	propertymgr@happy	gardens.com
Resident I	Name Louisa Gardner	Resident Address	200 Happy Lane	
Move Out	E/24/2025			
Instructio	ns and notes:			
 Sta Reconstruction Sta Reconstruction Final Action For ssh Security Security Rein 	RS must be up to date prior to special claims submission usehold except when the unit remains unrented for more with Line 1 and complete each section in order regarduest NC Dept. of Health and Human Services (DHHS) conject to certification by DHHS that property managementigate tenancy issues to preserve housing for the resided load in RCRS this completed form, a copy of the complete cumentation referenced in this worksheet for each type all approved amounts are subject to maximum amount requestions regarding this form or claim submission, confarris@nchfa.com. Indicate the defendance of the complete	ore than 2 months. (Early colors of what type of colors of what type of colors of the	ly claim submission will limit laim you are filing. In prior to claim submission. Inity (as specified for each type the property is eligible for resposition form and all requirem guidelines. In ram guidelines. In regardner@nchfa.com or Sam.	Claim approval is pe of claim) to eimbursement. The supporting and Harris at the supporting at the sup
_	ection. Include invoices and unit inspection reports. nized Claim – Enter items included in the claim and uplo	ad required supporting	documentation	-
	scription			Cost
	ilean Unit			420.00
rej	place crisper cover			81.42
str	rip/wax floors			225.00
	neetrock repair and (paint unit prorated 2/3			283.34
	eplace carpet (prorated 6/7 years)	•)		877.45
	opiace carpet (prerated 6/1 years)		Total Cost	1887.21
			Total cost	
	otal Cost from above			\$ 1887.21
•	ecurity Deposit from line 1			\$ 635.00
•	Payments made by tenant			\$ <u> - </u>
•	Remaining Unpaid Damages (If the amount is negative,			1050.01
e) E	Enter the lesser of line 1d or \$3,500 here and in RCRS	on the Unpaid Damage	es line (not less than \$0)	\$ 1252.21
of th	nbursement of Unpaid Tenant Portion of Rent and Lat ne tenant portion of rent. Eligible only if DHHS notified tenant. Include a copy of the tenant ledger as supportin	of the balance due wit		
a) L	Unpaid Tenant Rent (up to 3 months) Rent \$422 (2	mths), late fees \$	30	\$ 452.00
b) E	inter line 2d if negative amount		-	\$
c) L	Inpaid Tenant Portion of Rent and Late Fees (If the amount	unt is negative, you are not e	ligible for any unpaid damages.) =	т
d) E	inter line 3c (not less than \$0) here and in RCRS on the	Unpaid Tenant Rent	ine	\$ 452.00

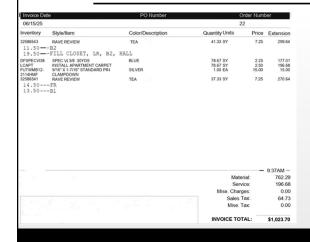
Reimbursement for Vacancy due to Tenant Abandonment of Unit in remaining lease term, minus remaining paid security deposit, not to prior to end of lease term, DHHS notified of abandonment within 2 cremains unrented.	exceed 2 months' rent. Eligible only if t	enant vacates unit
a) Enter the Key Payment Standard or total rent collected for the ur	nit if Key is not used (up to 2 months)	\$ <u>1270.00</u>
b) Enter line 3c if negative amount		- \$
c) Eligible Abandonment Claim (If the amount is negative, you are no	t eligible for an abandonment claim).	= \$
d) Enter line 4c (not less than \$0) here and in RCRS on the Abando	nment line	= \$ \$ 1270.00
Reimbursement for Successful Eviction Costs, not to exceed \$1,000. DHHS given <i>three</i> opportunities to intervene prior to eviction filing. I costs, sheriff's office fees, attorney's fees) and a copy of the summar	nclude invoices for eviction related cos	
a) Eviction Costs		\$
b) Enter line 4c if negative amount		\$ -\$
c) Remaining Eviction Costs (If the amount is negative, you are not eli	gible for any unpaid damages.)	=\$
d) Enter the lesser of line 5c or \$1,000 here and in RCRS on the Evid	ction Cost line	\$
 The household has vacated the unit; thus, the property is entitle DHHS was given the opportunity to mitigate any tenancy issues The property has not and will not request permission from NCHI replacement reserve accounts associated with the property for The property will not seek or continue seeking collection of mor Sandy Harris Signature Sandy Harris 	in order to preserve housing for the house for the house funds from any operating or reimbursed costs, AND hey from the household for reimbursed 8/01/2025 Date	usehold.
	919-877-5649	_
Printed Name	Phone Contact	
DHHS Certification By signing the form below, DHHS certifies that they were given opported preserve housing for the household as specified by each claim type and the specified by each claim type	and the property is eligible for reimburs $08/06/2025$	
Signature	Date	
Detra Purcell	919-855-3439	_
Printed Name	Phone Contact	

Prorating Items (Paint)

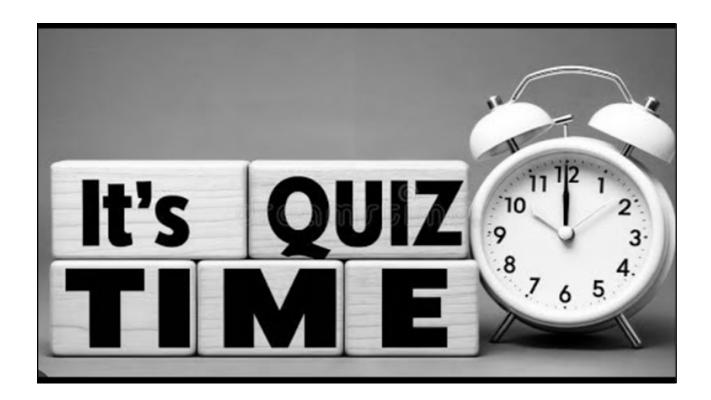
DESCRIPTION	RATE	QTY	AMOUNT
2908-200 2 bed	\$275.00	1	\$275.00
Sheetrock repair	\$50.00	2	\$100.00
Payment Info	SUBTOTAL		\$375.00
PAYMENT INSTRUCTIONS	TAX (0%)		\$0.00
Payments due 30 calendar days after invoice date. Invoices more than 14 days past payment	TOTAL		\$375.00
due date will accrue a *15% late fee, monthly, until payment is received.	BALANCE DUE	U	SD \$375.00

- Painting \$275 divided by 3 (yrs)= \$91.67
- \$91.67 x 2 (yrs)= \$183.34 for paint
- \$183.34 + \$100.00= \$283.34
- Amount listed on Special Claim Worksheet = \$283.34

Prorating Items (Carpet)



- Carpet \$1023.70 divided by 7 (yrs)= \$146.242
- \$146.242 x 6 (yrs)= \$877.45 for carpet
- Amount listed on Special Claim Worksheet = \$877.45



- Can Management charge a targeted applicants household an application fee?
 - NO
- If a targeted resident requests to add additional family member, can management charge an application fee?
 - YES

When Completing A Transfer Event In RCRS, An Additional Event Must Be Created? T/F

TRUE

 If a transfer out/transfer in occurs, management <u>must</u> create a second event (same day as transfer in), upload documents into the second event and submit both for approval.

- If resident doesn't pay their rent timely management should
 - A. Send late rent notice to resident.
 - B. Sell off some of residents items and get your money.
 - · C. Send late rent notice to resident and HSC.

C. Send late rent notice to resident and HSC



- A 12/1/2024 recertification should be started when?
 - 8/1/2024 120 days prior to recert. date
- Management received the LOR (Letter of Referral) indicating 1 person/1 bedroom household but the applicant asks for a 2 bedroom, due to live in aide....what should you do?
 - · Reach out to your Housing Assessor immediately
- If management fails to recertify targeted household timely, this will not impact your quarterly report. T/F
 - False

- If you have questions about TUA, OAP or Key Assistance set up, who do you call?
 - Sandy Harris NCHFA
- If you have questions about Vacancy and Referral who should you call?
 - DHHS
- If you have questions related to payments who should you call?
 - Louise Gardner NCHFA

- If you get locked out of RCRS, who should you contact?
 - Your management companies Administrator
- The day before a targeted applicant moves in...what should you do?
 - Check in Vacancy and Referral to ensure no additional documents were added.
- A Training Survey must be completed to receive your certificate of attendance for this training. T/F
 - True

The Life of the Vacancy and Referral System

Things to know before you begin

- Property must be assigned in RCRS by company RCRS administrator to view
- Management always works on the Vacancy Detail page UNTIL RHC provides a referral. From that point forward, all updates are entered on the Referral Detail page.
- Reginal Housing Coordinator (RHC) always works on the Referral Detail page UNTIL management has updated
 the referral with the move-in date, etc. From that point forward, the RHC would then release the vacancy on
 the Vacancy Detail page. **RHC should <u>NEVER</u> release a vacancy when status is "Pending Move-In". Move-in
 information must be entered <u>PRIOR</u> to release by RHC. If the household changes their mind, etc. management
 should "Withdraw Application" and RHC will proceed accordingly.
- 1. **Management** must enter a vacancy in RCRS to begin the process (All vacant units must be entered even if property targeting requirement has been met)
 - a. Management completed the information requested in RCRS (bedroom size, smoking affordability, etc.
 - b. Management immediately has the option to request vacancy release if targeting requirement has been met. If targeting requirement has not been met, they will not have the drop-down option until 15 days after vacancy entered. RHC will review vacancy notification in the system within 5 business days of receipt.
 - c. NOTE: Regardless of when unit is available for occupancy, the thirty (30) day clock starts the day the vacancy is entered.
 - d. The vacant unit is assigned the status of "New" and can be edited until the RHC reviews the vacancy.
- 2. Regional Housing Coordinator (RHC) Awaiting Vacancy Review
 - a. RHC acknowledges they have received the vacancy (Complete Vacancy Review or Release Vacancy)

 **RHC should monitor this worklist throughout the day
 - b. Once RHC completes vacancy review, status changes to "Open" and Management can no longer edit the vacancy. RHC should ask Management to resolve any obvious issues with the unit prior to completing this step.
 - c. RHC now has the option to Add Referral
 - a. RHC enters information about the referral, assigns priority, etc. Management unable to see name of referring agency entered and is not told how priority level is determined.
 - b. Targeting Referral Letter is uploaded by RHC.
 - c. RHC has the option to enter multiple referrals for same vacancy.
 - d. RHC can withdraw referral at any time but this does not remove the requirement to hold unit for thirty (30) days.
 - d. RHC immediately has the option to Release Vacancy. Unit status of released unit is "Released".
 - a. If Vacancy is released, RHC provides reason for release. If Vacancy released is denied, no reason is required.
 - b. No vacancy should be released until targeting requirement is met unless DHHS determines no viable referrals available
 - c. RHC is no longer able to release a unit that has been 'reserved' for a referral.
- 3. Management receives Vacancy Notification in V&R system (red flag and email notification)
 - a. RHC anticipates referral will contact/visit/apply within five (5) days.
 - b. Management provides RHC an update on referral no later than five (5) days of referral receipt.
 - 1. If referral does not show up or contact property, Management Requests Follow Up from RHC via V&R system. This notifies RHC the referral has not made contact. RHC will reach out to referral agency for an update. **Management does not receive a reminder to do this and

- must continue to check V&R to ensure timely reporting to RHC. Property is required to continue to hold the unit for the original thirty (30) day period.
- 2. If referral submits application, management indicates via V&R system and provides date. If reasonable accommodation is provided at time of application, this is also noted in V&R.
- 3. Management has the option to Approve, Deny, or Withdraw Application in V&R once application has been submitted and is being processed.
 - a. Withdraw Application Applicant/RHC has notified site they wish to withdraw application. Site enters this in V&R and RHC receives Awaiting Withdrawal Review and either "closes" or "revives" the application.
 - b. Deny Application Management enters reason for denial and uploads a copy of the denial letter provided to applicant. **Management continues to hold unit if within original thirty (30) days from date of vacancy notification. If thirty (30) days has passed, management must provide minimum of eight (8) business days from date of denial letter for appeal, during which time the unit is held. Denial letter must be uploaded in RCRS on same day denial issued. RHC can notify management, via V&R system, of intent to appeal if applicable. RHC notification of intent to appeal is not sufficient notification for requesting a reasonable accommodation. If applicant requests a reasonable accommodation management must update V&R system of reasonable accommodation request on the date received and must hold unit until decision is made on the reasonable accommodation request. Hold fees will not be paid during periods of appeal and/or request for reasonable accommodation.
 - c. RHC receives Awaiting Application Denial Review. RHC reaches out to referral agency and determines if appeal/reasonable accommodation request will be requested. If so, RHC sends "appeal notice" to site via RCRS. RHC notification of intent to appeal is not sufficient notification for requesting a reasonable accommodation request. Applicant should make request directly to management. If applicant decides not to appeal, RHC closes the referral and it is removed from the list.
- 4. When management receives Notice of Appeal or Reasonable Accommodation Request RHC, they wait to hear from applicant or their representative for actual basis of appeal. RHC notification of intent to appeal is not sufficient notification for requesting a reasonable accommodation. Applicant should make request directly to management. Management will "Revive" application in V&R. Process outlined in TSP is followed and appeal/RA decision is noted in V&R.
- 5. Management will then "Approve" or "Deny" the application. If denied, applicant has no less than eight (8) business days to appeal. If the applicant appeals within the eight (8) day timeframe management must continue to hold the unit until management renders a decision for the appeal even if unit hold extends beyond the 30-day hold period. After the eight business (8) days, RHC must close out the referral.
- 6. If management "Approves" the application (under the actual referral and not the vacancy), V&R is updated with date approved. Once approved, RHC has no action to take only sees as "Pending Vacancy Reservation".
- 7. Management completes Vacancy Reservation. Once they have notified applicant of approval and they are still interested, they enter the expected move-in date and choose unit based on discussion with applicant. RHC still has no action to take. Once the unit is reserved, unit status changes to "Reserved". Note: RHC indicates which unit size the person is eligible for when sending the referral to the property. If the applicant wishes to rent a different unit size, they will not be eligible for subsidy unless RHC agrees to change the unit size the applicant can rent. The system will not allow you to reserve the wrong unit size.

- 8. Referral is at "Pending Move-In" step. **Management** will Confirm Move-In date or Undo the Vacancy Reservation.
 - a. Vacancy Reservation can be "Undone" if another unit needs to be chosen because they change their mind, etc.
 - b. Management still has the option to "Withdraw Application".
- 9. Once applicant has signed the documents and moves in the unit, management will enter move-in date. Management cannot enter future date. When confirming the move-in, the system will bring up the units from RCRS instead of the vacancy reserved in V&R. Management can 'filter' to find the appropriate unit by entering data in the appropriate column, such as the unit number or building address.

Reminder: Completing the move-in in V&R does not complete the process in RCRS. Likewise, completing the move-in in RCRS, does not complete the process is V&R. If the person completing this step in V&R also has access to RCRS, they will be able to click on the Unit link to go to RCRS and enter the move-in there. If the person does not have access to RCRS, no link will be available.

Action status in V&R continues to be "Pending Move-In Review" until move-in date has been entered. However, the unit status changes to "Filled".

10. **RHC** has Awaiting Acknowledge Move-in worklist and will "acknowledge move-in". This changes the unit status to "Closed" and takes both referral and unit out of the active lists.